

**Field Service Management Platform** 



# **Topics We'll Cover:**

- Product Overview
- Product Benefits
- Onboarding Process



# **Product Overview**

FieldXL is a feature-rich field service application that allows for quick and easy customization for an individual business' needs. The benefits of providing a number of features include:





# **Product Benefits**

FieldXL is designed to empower field service companies to help manage the people doing the work for your business.

## Who

## People

Manage your team and customers with intuitive CRM, scheduling, and time tracking.Get your techs onsite quick with route optimization.

## What to work on

## Work

Track what work to complete on your projects at all locations. Gather data on critical assets in the field to predict maintenance opportunities

### Grow

## **Business**

Immediately collect payment when the job is complete. Utilize reports to improve efficiency and operational work streams.

## CRM | Work Order | Time Tracking | Scheduling | Route Planning | Invoicing | Integrations



# People

Manage your team and customers with intuitive CRM, scheduling, and time tracking.Get your techs onsite quick with route optimization.

#### <u>Team</u>

- Keep track of your team's work
- Track tech locations (GPS)
- Time tracking on the job

#### **Customer**

- Keep track of your critical customer data
  - Work history
  - Upcoming services
  - Predictive service work
- Contact and location information



# Work

Track the work required to finish your projects at all locations. Gather data on critical assets in the field to predict maintenance opportunities - before it's needed.

#### **Project Management**

• Keep track of project work

#### **Location**

- Capture insightful location/facility data
  - Work history
  - Predictive service work

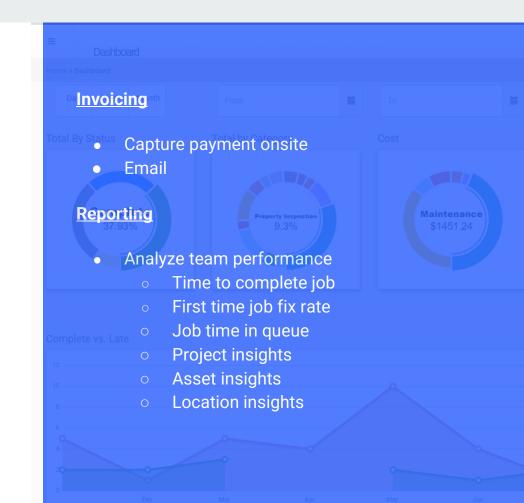
#### Asset

- Capture insightful asset data
  - Work history
  - Predictive service work
  - Warranty



# **Business**

Immediately collect payment when the job is complete. Utilize reports to improve efficiency and operational work streams.



#### Profile

Key decision maker Service business owner

#### **Goals & Challenges**

Save time and complete more jobs Reduce manual work Grow business

#### **Demographics**

Age: 25 - 55 Revenue: \$750,00k+ Tech savvy / mobile device

# Customer

#### How we can help

Provide easy to use mobile solution Reduce number of operational systems Streamline workflow

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	Administrative Dashboard Search					+ Personalize
₽ ©	Welcome, admin					
G	Contacts	Work Items		Invoices		
ڻ ا	1	7	۲	4		
	Recent content		My Work Items			

- Route <u>Route1</u>
   5 hours 5 minutes ago
- FXL Invoice Test Invoice1
   5 hours 52 minutes ago
- FXL Invoice Invoice Item
   1 day 1 hour ago
- Work Order <u>AC isn&amp:#039:t working</u> 2 days 3 hours ago
- Service Request <u>AC isn't working</u> 2 days 3 hours ago
- Estimate <u>AC isn8#039:t working</u> 2 days 3 hours ago
- Estimate <u>AC isn8#039;t working</u> 2 days 3 hours ago
- Work Order Work Order 3 days 16 hours ago
- Estimate Estimate 3 days 16 hours ago
- Change Order Change the color of the tile
   3 days 16 hours ago

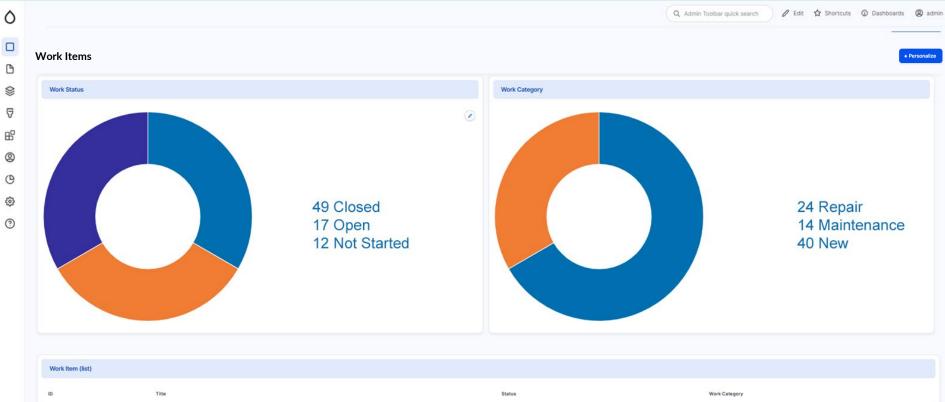
D	Title	Status	Due Date	
66	Project	Not Started	NA	Preview
286	AC isn't working	Complete	NA	Preview
268	Service Request	Complete	2024-11-05 - 2024-11-05	Preview
282	AC isn't working	Complete	2024-11-05 - 2024-11-05	Preview
269	Task	Not Started	NA	Preview
271	TaskA1	Not Started	NA	Preview
272	TaskA2	Not Started	NA	Preview

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9	Calendar	Calendar		
8 8	Due Today: 15	< > today	November 19, 2024	month week day list
O			Tuesday	
ڻ ۲	Calendar	all-day		
	Late Items: 3	7am 8am Work Order: 153 9am Work Order: 154		
		10am 11am Work Order: 155		
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		2pm Work Order: 156 3pm		
		4pm		
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⊽ 10 ⊞			
Invoice Tota	15		
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D	Title	Status	Work Category
366	This is a sample sr	Complete	Installation
352	Work Order Sample	Complete	
346	Jerry Beach House SR	Not Started	

Add Contact

Add Service Request

Work Items

Add Estimate

Add Project

Add Invoice

Add Work Order

## John Doe

View Edit Delete Revisions

## Contact

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Email: john@test.com

No description		
General Information	Status Information	
Account Status: Active     First Name: John     Last Name: Doe     Phone: <u>8658880584</u> Type:	ContactID: 12     Contact Type: Customer	

1								
	Service Request	Estimate	Work Order	Project	Location	Invoice	Note	Add Location
								Add Note

#### Service Request

ID	Content type	Title	Contact	Preview	Custom text
268	Service Request	Service Request	Name John Doe	Preview	Edit
282	Service Request	AC isn't working	Name John Doe	Preview	Edit

						Q Admin Toolbar quick search	Edit 🟠 Shortcuts	② Dashboards ② a
Jerry's Bea	ach House							
View Edit	Delete Revisions							
Location								Add Location
								Add Contac
	General Information			Status Informati	ion			
	Address Line 1: 1010 U.S. 98     Address Line 2:     City: Destin     State: FL			LocationID: 19     Location Type: NA     Contact: Jerry Ric				Add Asset
	Postal Code: 32541							
Contact S	Service Request Estimate Work Order	Project Asset						
Work Order								
Displaying 1 - 3	Title							
ID	Title	Contact	Assignee	Due Date	Status			
366	This is a sample sr	Jerry Richards	NA	NA	Complete	Preview	View ~	
352	Work Order Sample	Jerry Richards	NA	NA	Complete	Preview	View v	
346	Jerry Beach House SR	Jerry Richards	NA	NA	Not Started	Preview	View ~	

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	Sample Asset	
۵	View Edit Delete Revisions	
\$	Asset	Add Asset 🗸
6	This is an asset	
₿	Asset Cost: \$2,000.00	
0	General Information	Status Information
O	Active: Yes     Location Name: Jerry's Condo	AssetID: 18
٨	Coatron Name: Jerry's Condo     Address: 123 Center Park Drive     City: Knoxville	Asset Type: Equipment     Asset Manufacture: Acmek
0	State: TN     Postal: 37922	Asset Model Number: ABC123 Asset Serial Number: 123ABC
	Where is it?	
	Placement: Its in the closet	
	1	
	Detail Work Order Expense Photos Warranty Report	
	Detail Work Order Expense Photos Warranty Report	
	Specs	
	5 Asset Type: Equipment	
	Serial Number: 123ABC Asset Model: ABC123	
	Asset Manufacture: Acme	

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	AC isn't working							
0	View Edit Delete Revisions							
\$ 7	Service Request Complete Description Customer said ac isn't working						+ Convert	To Estimate
9	Contact Information			General Information				
() () ()	Contact Name: John Doe     Location: Johns Home     Address: 375 18th Street Northwest, Atlanta,     Email: john@test.com     Phone: 8658880584	GA, 30363, US Send Message		<ul> <li>SVCID: 17</li> <li>Assignee: NA</li> <li>Due Date: Tue, 11/05/2024 - 13:39 - Tue, 11/</li> <li>Estimate Needed: Yes</li> </ul>	/05/2024 - 14:39			
	Assessment							
	Need to fix it Please select if the service request needs an	estimate and update status to Complete	accordingly. If yes proceed to estimate or invo	ice work completed.				
	1			no on an Alicen				
	Estimate Work Order Project Invo	ice Photos						
	Estimate							
	ID Estimate#	Title	Estimate Approval	Estimate Date				
	295 28	AC isn't working	Approved	2024-11-16	Preview	Edit v		

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	Estimate Approved		+ Convert To Work Order + Convert To Project
۵	Grand Total: \$300.00		
© € © © ©	General Information  EstimateID: 41 EstimateDate Sat, 11/23/2024 - 12:00 No service request referenced No work order referenced	Bill From Acme Corp 11100 Parkside Dr, Knoxville, TN 37934 Knoxville, TN 37922 United States	Bill To Jerry Richards 1010 U.S. 98 Destin, FL 32541 United States
0	1		

#### Estimate Item Detail

#	Product	Qty	Price	Total	
1	item3	50	6.00	300	
			Sub Total 300		
			Tax 0.00 %		
			Tax Amount 0.00		
			Grand Total 300		

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	This is a san	nple sr										
0	View Edit De	elete Revisions										
\$	Work Order	Complete						+ Convert To Invoice				
4	Pool motor making a											
₿	The motor needs a p											
0	Contact Inform	nation			General Infor	mation						
O	Jerry Richards				• WOID: 37							
¢	1010 U.S. 98				<ul> <li>Assignee: Non</li> <li>Due Date: Non</li> </ul>							
0	Destin, Florida, 325	41										
	Resolution											
	Resolution I installed the pum	D										
		resolution. Next update status to comp	late and create invoice									
	1	resolution, next appate status to comp	ete and create invoice.									
	Service Request	Estimate Invoice Photos										
	Service Requ	est										
	ID	Title	Assignee	Due Date		Status						
	364	This is a sample sr	Jordan	2024-11-15 - 2024-11-15		Not Started	Preview	View ×				

#### Scheduler

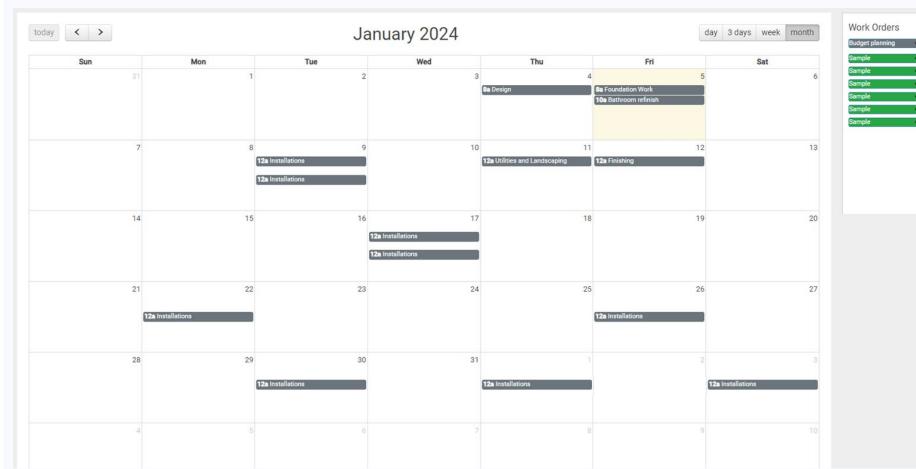
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oday < >					2024											wo test20
- eam	5am	6am	7am	8am	9am	10am	11am	12pm	1pm	2pm	3pm	4pm	5pm	6pm	7pm	wo test21
John Doe																Utilities and Landsca Finishing
Billy Thomas																Pool Opening
John Doe																Pool Closing
vgoley06																wo test20
ioaman_ilyas																wo test21
Imorris1																Utilities and Landsca Finishing
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																Pool Closing
																Pool Closing

#### Scheduler



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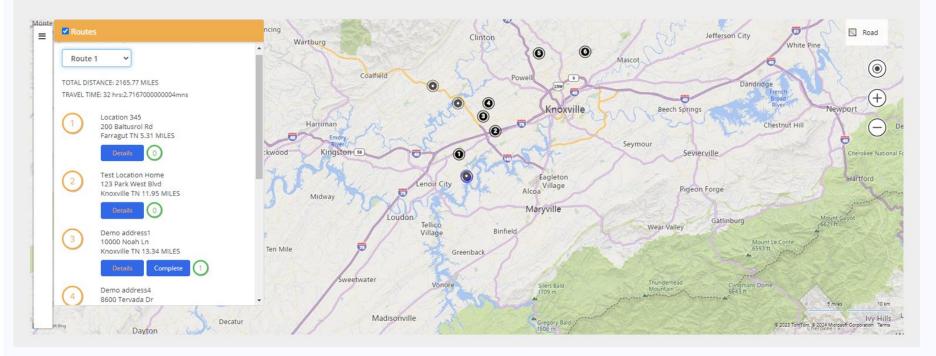
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	Invoice Not Paid		Email Invoice + Pay Now
	Grand Total: \$125.00		
\$			
4	General Information	Bill From	Bill To
略	<ul> <li>Invoice ID: 37</li> <li>Due Date: 2024-11-22</li> </ul>	Acme Corp	Jerry Richards
0	No service request referenced     No estimate referenced	11100 Parkside Dr, Knoxville, TN 37934 Knoxville, TN 37922	1010 U.S. 98 Destin, FL 32541
		United States	United States
C			
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0	1		

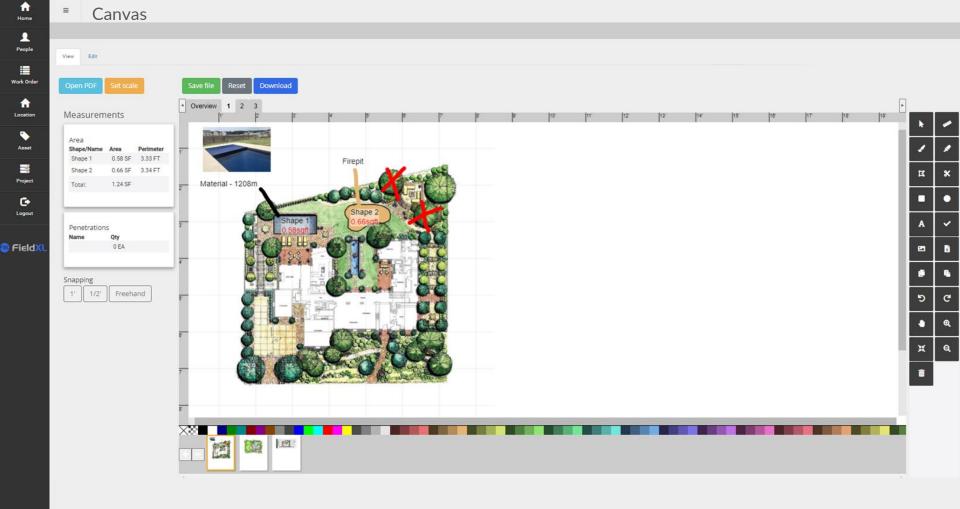
#### Invoice Item Detail

	Product	Qty	Price	Total	
1	item1	25	5.00	125	
			Sub Total 125		
			Tax 0.00 %		
			Tax Amount 0.00		
			Grand Total 125		

#### **Route Optimization**

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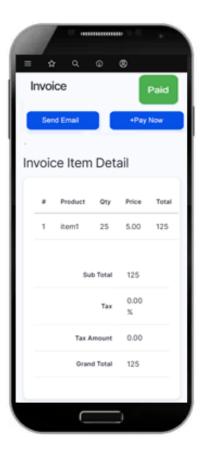




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	,			
View Edit				
er Add Change Request	Add Expense			
Details		Completed	Status	
Customer:	adam jones		100%	In Progress
Project Team:	demo_user2, demo_user1			
Project Timeline:	06/28/2023	Hours Worked: 102		Project
Project Phases:	Planning, Design, Build, Inspect, Close	Budget Spent: \$62,000 / 5130,000 Projected Net: \$88,780		
Summary				
This is a sample project	summary			
XL				
Invoices				
E 2				D
Work Items				
22				V
Change Orders				
2				T
Project Documents	5			
				▼

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Get paid faster by allowing you field team the ability to collect payment while onsite.

Email or Text payment link to your customer



# **Tech Specs**

Modern techstack managed and hosted in the cloud.

## Infrastructure

#### Cloud hosted platform 2 Data centers fully redundant Daily cloud backups Global CDN SLA for issue resolution

Progressive web app Built in modern web language Mobile first API integration Compatible with mobile browsers Offline capable

Software

## Security/Support

GDPR compliant Multi-factor authentication PCI compliant partner 24/7/365 Readily Available Support Uptimes (99.99+%)



# **Additional Benefits**

Information at your fingertips:

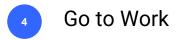
- Customer information
- Documents
- Photos
- Work history
- Warranty data
- ... and much more



## Complete 30 min OnBoarding Process









# Field Service Management software for your service business..