

# HOW NOT TO GO TO COURT, BUT WIN IF YOU HAVE TO

The Institute of Assessing Officers, affiliated with the New York State Assessors Association,  
presents a one-day seminar at:

**Quality Inn, 8250 Park Rd., Batavia, NY 14020**

**9:00 a.m. – 4:00 p.m. (registration 8:30 a.m.), Friday, October 25, 2019**



**Instructor – John Zukowski, IAO, MAI, SRA**

This one-day seminar is designed to show how to take Article 7 proceedings from the cradle to grave. Many important and controversial issues will be discussed. Having a good understanding of the entire procedure will prepare an assessor or staff member to make decisions when it is proper to proceed with an Article 7 to court, and when it is more effective to settle. The ramifications of both decisions will be explored in detail. Understanding the process will also assist the assessor in creating the primary steps to deflect situations that make some towns an easy target for tax advocates, which erode a proper assessment roll.



## Continuing Education Hours / Re-Certification Credits

The Institute of Assessing Officers will award six (6) re-certification credits to all Institute members who attend this seminar. Eligible assessors and county directors who attend will receive education credit and reimbursement from ORPTS, pursuant to their rules.

## General Information

Tuition (includes course materials, coffee, pastry, lunch, breaks):

IAO members – \$100.00; NYSAA members – \$110.00; All Others – \$150.00 (Please circle membership status.)

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Town: \_\_\_\_\_ Fax: \_\_\_\_\_

Title: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_

City / State / Zip: \_\_\_\_\_

Please indicate IAO (Institute of Assessing Officers) member: Yes \_\_\_\_\_ No \_\_\_\_\_

Reservations must be made by October 11, 2019. Enrollment is limited to the first 40 registrations received. No refunds after October 11, 2019. Consider your reservation confirmed unless otherwise notified. To register, mail this completed form and a check payable to NYS Assessors Association or your municipality's completed voucher for the amount for which you qualify. Mail to NYSAA, 116 Salina St., Suite 8, Liverpool, NY 13088. Or, fax your registration and voucher to 315-410-5660. Questions? Call 315-706-3424 or email [admin@nyassessor.org](mailto:admin@nyassessor.org).