

SALES, SALES, AND MORE SALES

The Institute of Assessing Officers, affiliated with the New York State Assessors Association,
presents a seminar via Zoom.

9:00 a.m. – 12:00 p.m., Friday, October 29, 2021

This is an online class. A link to the presentation will be emailed to all registrants before October 29.

Instructor – Jeff Bartholomew

This session is intended to focus on sale data, its uses, and the efforts necessary to verify and improve the quality of sale data being used, which in turn improves the quality and equity of the assessment data and valuation. There will be an overview of sales verification, the uses and importance of accurate municipal and state sale data, and sale data reporting and correction. The class will also cover sales reports in preparation for annual equalization study, as well as additional sales analyses that assessors can produce.

You must have a camera and microphone on your device to register for this class. The camera must be on at all times during the class. If you register and attend and do not have a microphone and camera, you will not receive credit and no refund will be given.

Registration Information

Institute of Assessing Officers (IAO) members – \$50.00 (Does not include IAAO members)

NYSAA members – \$55.00

All Others – \$75.00

Name: _____ Phone: _____

Town: _____ Fax: _____

Title: _____

Address: _____

City / State / Zip: _____

Email (Required): _____

Registration deadline is October 27, 2021. No refunds after October 27, 2021.

To register by mail, send a check or your municipality's completed voucher for the amount for which you qualify. Make checks payable to New York State Assessors Association. Mail to NYSAA, 116 Salina St., Suite 8, Liverpool, NY 13088. To register by fax, fax your registration and voucher to 315-410-5660. Or, register and pay online at www.nyassessor.org. Questions? Call 315-706-3424 or email admin@nyassessor.org.



Continuing Education Hours / Re-Certification Credits

The Institute of Assessing Officers will award three (3) re-certification credits to all Institute members who attend this seminar. Eligible assessors and county directors who attend will receive education credit and reimbursement from ORPTS, pursuant to their rules.