

# VALUATION OF HOTELS AND MOTELS

The Institute of Assessing Officers, affiliated with the New York State Assessors Association,  
presents a one-day seminar via WebEx.

**9:00 a.m. – 4:00 p.m., Wednesday, March 10, 2021**

**This is an online class. A link to the presentation will be emailed to all registrants before March 10.**

**Instructor – John Zukowski, IAO, MAI, SRA**

This seminar will assist assessors with hotel and motel valuation issues, including franchise agreements, furniture, fixtures and equipment, and bar (restaurant) income. It uses case studies and demonstrates the three approaches to value for hotel and motel properties.

## Registration Information

Institute of Assessing Officers (IAO) members – \$100.00 (Does not include IAAO members)

NYSAA members – \$110.00

All Others – \$150.00

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Town: \_\_\_\_\_ Fax: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City / State / Zip: \_\_\_\_\_

**Email (Required):** \_\_\_\_\_

Registration deadline is March 8, 2021. No refunds after March 8, 2021.

To register by mail, send a check or your municipality's completed voucher for the amount for which you qualify. Make checks payable to New York State Assessors Association. Mail to NYSAA, 116 Salina St., Suite 8, Liverpool, NY 13088. To register by fax, fax your registration and voucher to 315-410-5660. Or, register and pay online at [www.nyassessor.org](http://www.nyassessor.org). Questions? Call 315-706-3424 or email [admin@nyassessor.org](mailto:admin@nyassessor.org).



## Continuing Education Hours / Re-Certification Credits

The Institute of Assessing Officers will award six (6) re-certification credits to all Institute members who attend this seminar. Eligible assessors and county directors who attend will receive education credit and reimbursement from ORPTS, pursuant to their rules. This course is also approved for DOS credits.