

ADJUSTMENTS TO SALE PRICES

The Institute of Assessing Officers, affiliated with the New York State Assessors Association,
presents a one-day seminar at:

NYSAA Office, 116 Salina St., Suite 8, Liverpool, NY 13088

9:00 a.m. – 4:00 p.m. (registration 8:30 a.m.), Friday, August 14, 2020

Instructor – Tom Frey, FIAO



Adjustments to sale prices can and should be made for many reasons. This seminar will discuss a number of these adjustments that you will be able to perform in your office. The class will go through the process of adjustments for buyer's closing costs, delinquent taxes, nonmarket financing, real estate commissions, assumed long-term leases, personal property, and time adjustments. Each of these adjustments will have examples that attendees will work through, so students have a thorough understanding of the process. This seminar should appeal to all levels of assessment and appraisal professions.



Continuing Education Hours / Re-Certification Credits

The Institute of Assessing Officers will award six (6) re-certification credits to all Institute members who attend this seminar. Eligible assessors and county directors who attend will receive education credit and reimbursement from ORPTS, pursuant to their rules.

General Information

Tuition (includes course materials, coffee, pastry, lunch, breaks):

IAO members – \$100.00; NYSAA members – \$110.00; All Others – \$150.00 (Please circle membership status.)

Name: _____ Phone: _____

Town: _____ Fax: _____

Title: _____ Email: _____

Address: _____

City / State / Zip: _____

Please indicate IAO (Institute of Assessing Officers) member: Yes _____ No _____

Reservations must be made by August 12, 2020. Enrollment is limited to the first 40 applications received. No refunds after August 12, 2020. Consider your reservation confirmed unless otherwise notified. To register, mail this completed form and a check payable to NYS Assessors Association or your municipality's completed voucher for the amount for which you qualify. Mail to NYSAA, 116 Salina St., Suite 8, Liverpool, NY 13088. Or, fax your registration and voucher to 315-410-5660 or register and pay online at www.nyassessor.org. Questions? Call 315-706-3424 or email admin@nyassessor.org.