

ADJUSTMENTS TO SALE PRICES

The Institute of Assessing Officers, affiliated with the New York State Assessors Association, presents a one-day seminar at via WebEx.

9:00 a.m. – 4:00 p.m., Friday, August 14, 2020

This is an online class. A link to the presentation will be emailed to all registrants before August 14.

Instructor – Tom Frey, FIAO

Adjustments to sale prices can and should be made for many reasons. This seminar will discuss a number of these adjustments that you will be able to perform in your office. The class will go through the process of adjustments for buyer's closing costs, delinquent taxes, nonmarket financing, real estate commissions, assumed long-term leases, personal property, and time adjustments. Each of these adjustments will have examples that attendees will work through, so students have a thorough understanding of the process. This seminar should appeal to all levels of assessment and appraisal professions.

Registration Information

Institute of Assessing Officers (IAO) members – \$100.00 (Does not include IAAO members)

NYSAA members – \$110.00

All Others – \$150.00

Name: _____ Phone: _____

Town: _____ Fax: _____

Title: _____

Address: _____

City / State / Zip: _____

Email (Required): _____

Registration deadline is August 12, 2020. No refunds after August 12, 2020.

To register by mail, send a check or your municipality's completed voucher for the amount for which you qualify. Make checks payable to New York State Assessors Association. Mail to NYSAA, 116 Salina St., Suite 8, Liverpool, NY 13088. To register by fax, fax your registration and voucher to 315-410-5660. Or, register and pay online at www.nyassessor.org. Questions? Call 315-706-3424 or email admin@nyassessor.org



Continuing Education Hours / Re-Certification Credits

The Institute of Assessing Officers will award six (6) re-certification credits to all Institute members who attend this seminar. Eligible assessors and county directors who attend will receive education credit and reimbursement from ORPTS, pursuant to their rules.