

READING AND UNDERSTANDING LEASES

The Institute of Assessing Officers, affiliated with the New York State Assessors Association, presents a one-day seminar via Zoom.

9:00 a.m. – 4:00 p.m., Wednesday, August 18, 2021

This is an online class. A link to the presentation will be emailed to all registrants on August 17.

Instructor – J. Todd Wiley, IAO

This class includes an overview of common lease terms and related topics. Discussion will cover types of commercial leases and actual rent vs market rent. Find out how to review a lease and pull out useful information for use with an income approach. Tricky topics such as Common Area Maintenance (CAM) charges, Tenant Improvements (TI), and ground leases are covered, along with how to make lease comparisons and adjustments. Samples of actual leases are reviewed.

Registration Information

Institute of Assessing Officers (IAO) members – \$100.00 (Does not include IAAO members)

NYSAA members – \$110.00

All Others – \$150.00

Name: _____ Phone: _____

Town: _____ Fax: _____

Title: _____

Address: _____

City / State / Zip: _____

Email (Required): _____

Registration deadline is August 16, 2021. No refunds after August 16, 2021.

To register by mail, send a check or your municipality's completed voucher for the amount for which you qualify. Make checks payable to New York State Assessors Association. Mail to NYSAA, 116 Salina St., Suite 8, Liverpool, NY 13088. To register by fax, fax your registration and voucher to 315-410-5660. Or, register and pay online at www.nyassessor.org. Questions? Call 315-706-3424 or email admin@nyassessor.org.



Continuing Education Hours / Re-Certification Credits

The Institute of Assessing Officers will award six (6) re-certification credits to all Institute members who attend this seminar. Eligible assessors and county directors who attend will receive education credit and reimbursement from ORPTS, pursuant to their rules.