

Fall 2022 Programs with UVM Maple Business

Full details and registration information are available on the [Events](#) page at www.maplemanager.org

Webinar Series Begins August 31st

UVM presents a maple business and markets webinar series on Wednesday evenings from 7pm- 8pm (Eastern Time Zone) this fall.

- Wednesday August 31: **Business Succession and Transfer Planning.**
- Wednesday September 7: **Maple Syrup Quality in the Retail Marketplace.**
- Wednesday September 14: **National Maple Market Development and Policy.**
- Wednesday September 21: **Maple Financial Planning and Profitability.**
- Wednesday October 5: **Sap Business Models**

Online Short Courses

UVM offers online short courses for current and prospective maple syrup producers this fall. Each course includes four classes (1.5 hours each), once per week, and assignments that get participants making decisions to advance their business objectives.

Business Succession and Transfer Planning

This course is designed for both current maple business owners considering an exit and prospective owners or family members who will consider taking over an existing business. Course Dates: 7:00 - 8:30 pm EST on Thursdays: 9/29, 10/6, 10/13 and 10/20.

Structuring Success: Managing and Using Maple Business Information

This course will introduce basic concepts and best practices for managing business records, production information, and financial data. Course Dates: 6:30 - 8:00 pm EST on Tuesdays: 10/11, 10/18, 10/25 and 11/1.

How Do I Start Transfer Planning?

There are webinars and a four session short course devoted to business transfer planning this Fall. It can be overwhelming to decide how to start with family or non-family business succession. The UVM Ag Business program developed a new program that helps owners understand their needs, source appropriate information for the owner and provide feedback on a plan to address those specific needs.

This new model of education will allow farmers to address their needs at their own pace.

[Contact the team here.](#) to begin your personalized assessment.