# Solutions and Incentives for **Hospitals**



Hospitals spend more than \$6.5 billion on energy each year.\* As patient needs continue to grow, so too do operating costs. But PECO can help you take greater control of your energy use, which can be a shot in the arm for your bottom line—and your ability to care for patients.

## Reduce Overhead and Operating Costs

Lighting, heating and cooling account for more than half of the energy use for many healthcare organizations. Every dollar a hospital saves through better energy performance is equivalent to \$20 in new revenue.\* Plus, curbing energy costs means you can focus more of your resources on patient care and retaining top-notch staff.

PECO energy efficiency solutions can help you take your savings to the next level. We have the technical expertise and financial incentives to help your facility save energy and money.

## Incentives for Energy-Saving Measures

Whether you're looking to reduce the operating costs in your existing facility, constructing a new facility or planning a major renovation, we offer incentives for dozens of proven energy efficiency measures to make your upgrade projects hassle-free and affordable.

We know you're busy, so we're here to assist you with improving energy efficiency in your facility. We can help you find smart solutions to control your energy costs and improve your bottom line.

See the chart on the back for typical energy efficiency solutions for hospitals.



## Typical Energy Efficiency Solutions for Hospitals

Interior Lighting Equipment Types	Exterior Lighting Equipment Types
ENERGY STAR® Screw-In LED Bulbs	LED Parking Garage and Canopy Fixtures and Retrofit Kits
LED Accent/Track Lighting Fixtures	LED Outdoor Flood Light Fixtures
LED Low-Bay/Troffer/Surface and Suspended Linear Fixtures	LED Wall-Mount Fixtures and Retrofit Kits
LED High-Bay Fixtures and/or Retrofit Kit	LED Pole/Arm-Mounted Parking and Roadway Fixtures and Retrofit Kits
LED Replacement Lamps (Tubes)	

HVAC		
Air-Cooled or Water-Cooled Air Conditioner	Energy Management Systems	
Retrocommissioning	Demand Control Ventilation	
Air-Cooled Chillers		

Motors and Drives	
Variable Frequency Drive on HVAC Systems	Variable Speed Drive on Process Motor < 50 HP
Variable Speed Drive on Kitchen Exhaust Fan	

## Why Improve Your Facility's Energy Efficiency?

Nearly 30% of the energy consumed by buildings is used inefficiently or unnecessarily.\*\* By improving your hospital's energy efficiency or integrating energy efficiency into plans for renovations or new construction, you can save on operating costs and create a more comfortable, safer environment for employees and patients. You'll also differentiate yourself as an environmental steward by reducing energy use and greenhouse gas emissions.

#### Savings for All

PECO offers solutions and incentives for businesses and organizations large and small. Our solutions cross every sector from commercial and industrial to nonprofits and government to retail and real estate.

In addition to standard incentives for energy-efficient heating and cooling systems, refrigeration equipment, lighting, variable frequency drives and custom measures, we offer incentives for whole building systems and new construction.

#### New Construction - Whole Building Systems† Comprehensive, building-wide measures including automation and remote systems that improve the facility's overall efficiency

11%-20% Improvement Over Code 21%-30% Improvement Over Code 31%-40% Improvement Over Code 41%-60% Improvement Over Code > 60% Improvement Over Code

#### New Construction - Interior Lighting<sup>††</sup> Construction of a new facility from the ground up or a major renovation with a change of building use

- ≥ 10% and < 20% of Code
- ≥ 20% and < 30% of Code
- ≥ 30% and < 40% of Code
- ≥ 40% of Code

# Four Easy Steps to Get Started

Contact the PECO team, and we'll help you:

- 1. Evaluate your energy efficiency opportunities.
- 2. Choose qualifying equipment and measures.
- 3. Apply for your incentives.
- 4. Enjoy all the benefits of energy efficiency.
- ► Contact Us Today! To learn more, get an application or discuss a project, call us at 1-844-4BIZ-SAVE (1-844-424-9728) or visit **peco.com/biz**.

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\*energystar.gov/ia/partners/publications/pubdocs/Healthcare.pdf

\*\*energystar.gov/buildings/about-us

<sup>†</sup>Whole building incentives require building modeling. Please consult the application for full program details.

TConstruction lighting savings are calculated based on lighting power density. Please consult the application for full program details.

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