



Fissler

Summer Buy-In Programs

- **Small Buy-In Package:** 10% off product plus 50% off store samples – Cost: \$1,327.80 (total savings \$454.20)
- **Medium Buy-In Package:** 15% off product plus 50% off store samples – Cost: \$2,326.70 (total savings \$890.30)

Valid through 8/31/20

50% off wholesale on select discontinued items. Valid while supplies last.

Gourmet Kitchenworks

- **Orders \$250+ receive 10% discount.** Can combine all brands – *GEFU, Bredemeijer, Silikomart, and Olipac.*
- **Closeout Specials** on GEFU Color Spirellis (89302 & 89340), Bredemeijer Lund Teapot and Warmer (LD050) and Portofino Tea For One Set. Valid while supplies last.



Julia Knight

- **10% off all orders between \$500-\$1000**
- **20% discount for all orders over \$1000**

Offer valid through 8/31/2020

Lifetime Brands

10% freight cap for orders \$500+ shipping from the CA warehouse

Free shipping on *Wilton Armetale* orders \$500+

Sterling and Pewter Specials

- 5-30% off select sterling & pewter baby, barware & giftware from *Empire*

Sterling Specials

- 5-15% off select sterling baby giftware from *Gorham, International, Wallace, Kirk Steiff & Towle*
- 5-18% off select sterling cheese sets, 2 pc serving sets and giftware from *Gorham, Wallace, Towle, Empire, International, Towle, Kirk Steiff, Tuttle & Wallace*



Stainless Flatware Specials

- 20-65% off select Tabletop Flatware from *Mikasa, Towle & Wallace*
- 25-60% off select Housewares Flatware from *Mikasa Gourmet Basics, International Silver, Pfaltzgraff Basics, Towle Everyday, Roger Brothers & Towle Living*

Imported Metals Giftware Specials

- 25-50% off select barware, serving pieces and giftware from *Barcraft, Mikasa, Towle, Old Newberry Artisans, Towle Living & Wilton Armetale*



Tabletop Special

- 10% off Tabletop orders \$750+ including *Fitz and Floyd, Sadek, Mikasa Dinnerware* and Bar/Stem/Gift, *Mikasa Gourmet Basics* and Wire Storage and *Pfaltzgraff Dinnerware.*

Lodge Cast Iron



Chef Collection and FINEX Orders

- \$750+ receive 5% off + Free Shipping
- \$1,000+ receive 8% off + Free Shipping
- \$1,250+ receive 10% off + Free Shipping

Promotional Terms:

- For Gourmet and Independent Accounts
- Discount on Gold and Green pricing only
- Orders must be received by 8/31/20 and ship after 10/15/20
- Use Promo Code **GIAQ20PROMO**

Orrefors and Kosta Boda

Orrefors 2020 Holiday Ornament Promotion

- Purchase 20 Ornaments \$500, Receive 45 Days Dating
- Purchase 30 Ornaments \$750 –Receive 45 Days Dating and 5% Discount



Orrefors Decanter and Carafe Offer

- Purchase \$1200 of Decanters and Carafes and receive 6 Free Share Carafes (\$ 210 Retail Value)
 - Select from Erik, Street, Enjoy, Mingus, More, Difference, & Share-Decanters & Carafes
 - Receive 6 Multi-Functional Small Share Carafes FREE

Orrefors Stemware Offers

- 40% off *Helena Flutes (set of 4)* with purchase of 12 sets
 - MSRP: \$200, Pre-holiday Retail: \$120 / Reg. Wholesale: \$100, Special Buy: \$60
- Spend \$600 at cost and receive \$240-\$268 at retail worth of matching stemware FREE.
 - *Intermezzo*: Spend \$600 and receive 4 free pieces (\$240 retail value)
 - *Premier*: Spend \$600 and receive 4 free sets (\$240 retail value)
 - *Metropo!*: Spend \$600 and receive up to 2 free sets (\$268 retail value)
 - *Merlot*: Spend \$600 and receive up to 6 free pieces (\$240 retail value)

Offer is valid per collection, choose up to 4 offers.

Orrefors Carat Collection Offer

- Spend \$1200 from the Carat Collection and Receive 12 FREE Carat Bud Vases (\$480 Retail Value)



Home Fragrance/Votive Promos

Orrefors/Kosta Boda Home Fragrance Offer

- Purchase 3 of each candle pattern and receive testers at 30% off wholesale (4 pcs)
- Purchase 7 of each candle pattern and receive 1 free tester (8 pcs)

Orrefors/Kosta Boda Votive Program

- Choose from Delight, Heart Bowl, Ice Cube, Discus, & Raspberry
- Retail List \$40, Special Retail \$24, Cost \$12 (\$11 when purchased as 6 per style)

Kosta Boda Anything Bowl/Votive Program

- Choose From 12 Colors : Clear, Water Blue, Dark Brown, Aubergine, Turquoise, Forrest Green, Orange, Yellow, Light Pink, Smoke Grey, Apple Green, & Deep Red
- Retail List \$10, Cost \$5

Buy \$300 worth of Votives Receive Votive Display Fixture Free

Current Customer Fall Stock Up Programs

Orrefors Fall Stock Up Program

- Spend \$1000 and receive 4 Delight Votives (\$100 - \$160 Retail Value) and 45 Days Dating
- Spend \$2500 and receive 4 Delight Votives & 2 Carat Bud Vases (\$320 Retail Value) and 45 Days Dating

Kosta Boda Fall Stock Up Program

- Spend \$1000 and receive 2 Bruk Vases (\$100 Retail Value) and 45 Days Dating
- Spend \$2500 and receive 4 Bruk Vases & 2 Carafes (\$300 Retail Value) and 45 Days Dating



Promotional Terms for all Orrefors/Kosta Boda promotions:

- *Free product not returnable*
- *Order must be placed between 7/1/20 to 9/20/2020 for immediate ship.*
- *Offers may not be combined.*

New Customer Offers

- Spend \$2500 in Orrefors *or* Kosta Boda and receive 10% Freight Cap *or* 5% Discount & 45 Days Dating. *Must submit the new customer set up form/credit app*

Additional 25% off Wholesale on Select Discontinued Items

- Purchase \$500+ of stock items and receive 25% off select discontinued items
First come first served while quantities last

“Good Partner” Policy: Place any order for new product for your store, any product you haven’t yet tried, and if after a year the product does not work for you we will swap it out, dollar for dollar, for something new.

- Details: Order placed between 7/1/20 to 9/20/2020 for immediate ship.
- Eligibility: Independent retailers in good credit standing and with all orders from prior seasons paid in full. Sales Rep must submit the purchase order to customer service and clearly note the program name. Offers may not be combined.

Smeg

- **Raffle/giveaway in K2T Showroom. Winner can choose from 2-Slice Toaster, Citrus Juicer or Standard Kettle. Subject to availability, in the event where a color/unit is out of stock, winner can choose a selection of colors that are currently available.**



TeakHaus

- **Orders \$350+ receive 10% off order**
- **Orders \$750+ receive free freight (may not be combined with 10% off)**



USA Pan



- Orders of \$500-\$999 get 5% discount and 4 **FREE** 10305LC Large Cookie Scoop Pans (\$95.96 Retail Value)
 - Orders over \$1000 get 10% discount and 8 **FREE** 10305LC Large Cookie Scoop Pans (\$192.92 Retail Value)
- Excludes cookware and cannot be combined with any other discount such as GC or HTI*



The Legacy Companies

10% Off List Price & FREE Freight on all Legacy Brands: Chef's Choice, Excalibur, Omega, Vinturi, West Bend, Yonanas, Zeroll

- Orders must be received by 8/30/20 and ship by 9/15/20
- Minimum order \$1,000 per store location, one PO per location
- Full case pack orders only, Must ship in continental US
- Terms: PPD-\$1,000/Net \$60, PMT-Net 60, FRT-PPD/\$115
- Add code FD2020SUM to PO
- Cannot be combined with any other promotions or programs

Typhoon Homewares

40-60% off select products

Viners Grill And Cutlery Items: Select grill sets, 5-piece cutlery block set with stainless steel knives, Cheese gift set with chopping board

Mason Cash Bakeware: Beaded White Divided Serving Dish, Classic Collection: 8.7" Oval Baker, 6.7" Oval Baker, 9" Rectangle, 9.4" Square, 4 Ramekins in Light Blue And Light Green

Typhoon Carbon Steel Pantry Storage Items: Essentials Tea Jar, Coffee Jar, Sugar Jar and Cookie Jar in Azure, White And Red

- Must have ASAP ship date.
- Stock is limited on first come, first served basis.
- Can be combined with freight saver program.

Everyday Freight Program

- \$250-\$499 order value = 20% Freight Cap
- \$500-\$999 order value = 10% Freight Cap
- Orders over \$1000 = Free Freight

Wolf Gourmet

Free freight on orders \$1,200+

Special Summer Buy Opportunities valid through 8/31

- Additional 10-30% off cost on select blenders, stand mixer, multi-function cooker, skillets and pans

Valid through 8/31/20 or while supplies last.



Zwilling

Special Pricing on Fall Promo Items (Promo dates 7/1/20 – 12/31/20)

- Ballarini: 15-30% off select non-stick pastry and fry pan sets and non-stick fry pans
- Demeyere: 25-40% off select cookware including *new stainless steel lasagna pan & roasting pan*
- Henckels: 33% off 6-pc Tool Set
- Miyabi: 15-33% off Chef's Knives
- Staub: 15-50% off select cast-iron Cocottes, Sauté Pans, Fry Pans/Skillets, Grill Pans, Bowls & Ramekins, Covered Baking Dishes, Specialty Items and Accessories
- Zwilling: 10-50% off Fry Pan Sets, Fry Pans, Sauté Pans, Knives, Block Sets and Glassware, including *new 6.5" Nakiri, Personal Blender, 3 Pc French Press/Latte Glass Set and 3 Pc Glass Vacuum Box Set*

Special Pricing on Black Friday Promo Items (Promo dates 11/21/20 – 12/31/20)

- *Available to order now with future ship date of 11/15*