Revolutionary FAR Made Easy

Einstein-Akiak Joint Ventures

SBA 8(a) CERTIFIED JOINT VENTURE
TRIBAL OWNED HUBZone

Name: Einstein AI JV, LLC
NAICS: 541511 | 541512 | 541519 | 541611 | 541618
CAGE Code: 20WK1
SAM UEID: L 4 K X U T K Q C H U 8
Business Size: Small Disadvantaged
HUBZone: Yes
SBA 8(a) Certification: Yes – Expires 12/29/2029
Tribal Owned: Akiak Native Community
CONTACT: Kevin Hamer, CEO
Email: KHamer@AkiakTechnology.com
Cell: 703-624-8293

www.EinsteinAIJV.com

Name: Einstein Facility Management, LLC
NAICS: 541519 | 518210 | 541611 | 541512 | 541990
CAGE Code: 213L4
SAM UEID: N S 9 8 W L 2 Z 9 M X 6
Business Size: Small Disadvantaged
HUBZone: Yes
SBA 8(a) Certification: Yes – Expires 12/29/2032
Tribal Owned: Akiak Native Community
CONTACT: Steven Blankenship, General Manager
Email: BlankenshipS@AkiakFacilitySys.com
Cell: 443-465-7455

www.EinsteinFM.com

AGENCY TO AGENCY

Martine L. Robinson, Business Opportunity Specialist
Alaska District Office
U.S. Small Business Administration
Office: 907-271-4837

Martine.Robinson@SBA.gov

SEND OFFER LETTERS

To process your Agency's offer letter timely, please submit to

Alaska8a@sba.gov

CO QUICK REFERENCE

Revolutionary FAR Need to Know

- Sole-Source awards may be accepted by the SBA when the acquisition is for a Tribal-Owned small business or Alaska Native Corporation.
  FAR 19.805-1(b)
- Tribal 8(a) sole source is authorized by statue – no justification required for Tribal 8(a) sole source up to $30M civilian and $100M for DoW.
  FAR 808.1-(a); FAR 6.302-5(b)(4);
  DFAR 219.808-1(a); DFAR 219.303-1(a); FAR 19.805-1(b)
- Alaska Native Company 8(a) sole-source awards are PROTEST-FREE under 13 CFR 124.517 (a) ensuring smooth contract initiation without delays from protests. Also DFAR 206.303-1(a)
- Flexibility and reliability through direct negotiations allows us to truly understand your mission goals and competitive threshold exemptions allow for uninterrupted workflow.
  13 CFR 124.503, 48 CFR 19.805-1 and FAR 19.808
- For acquisitions above the simplified acquisition threshold, Contracting Officers shall first consider the 8(a) program before considering small business set-asides.
  FAR 19.800(d),19.203(c)

01 SELECT
The Agency Program Manager chooses our company to perform the work and submits a procurement request to the Agency Contracting Officer.

02 START
Your Agency CO sends a Letter of Intent to Award to our SBA BOC. The project description is included n the letter.

03 PROCESS
The SBA issues a Letter of Acceptance to your Agency. Your Agency CO notifies our company.

04 FINISH
We collaborate on the development of the work plan.
Finalize negotiations.

05 AWARD
The entire process can take less than 7 days!