



# ROI of Leadership Coaching

## Client Report

11/25/2024

### Report for:

Catarina Client

### Coach:

Jane Smith

### Overview

Return on Investment (ROI) reflects the profitability of an investment, in this case, investment in coaching. This report translates the benefits of coaching experienced by an individual into an estimate of the financial value of coaching to the company.

### Financial Impacts of Coaching

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Communications                      \$10,824

Specifically:

Improved Listening, Clearer Expression of Ideas, Engaging in Candid Conversations,  
Increased Emotional Intelligence (EQ), Building Trust and Rapport, Ability to Give Feedback

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Stress & Wellbeing	\$51,450	Total # of People Less Stressed	9
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Retention	\$73,500	Total # of People More Likely to Stay	6
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Specialized Skill Development	\$ 15,000	Equivalent # days of training	20
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What Skills/Capabilities have you gained through coaching?

I've gained skills in customer relations, public speaking, and increased my ability to successfully conclude sales.

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Shift in Overall Capability	\$6,300	% Increase (or Decrease)	15%
Engagement	\$43,050	Total # of People More Engaged	5
Work Efficiencies	\$8,400	# Hours/Week Saved	8
Estimated impact on Business Revenue	\$13,200	Estimated \$ benefit from Strategic Thinking	\$50,000

**Estimated Financial Impacts of Coaching**  
**\$271,724**

### Client Testimonial

Being coached has helped me in all areas of my professional life. I'm able to plan more strategically for the future, and I'm able to execute my organization's programs because of the skills I gained through active listening and building trust & rapport with my teams.

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**Estimated Return on Investment = 1799%**

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For additional information, please contact [ROI@ROIEstimator.com](mailto:ROI@ROIEstimator.com)