

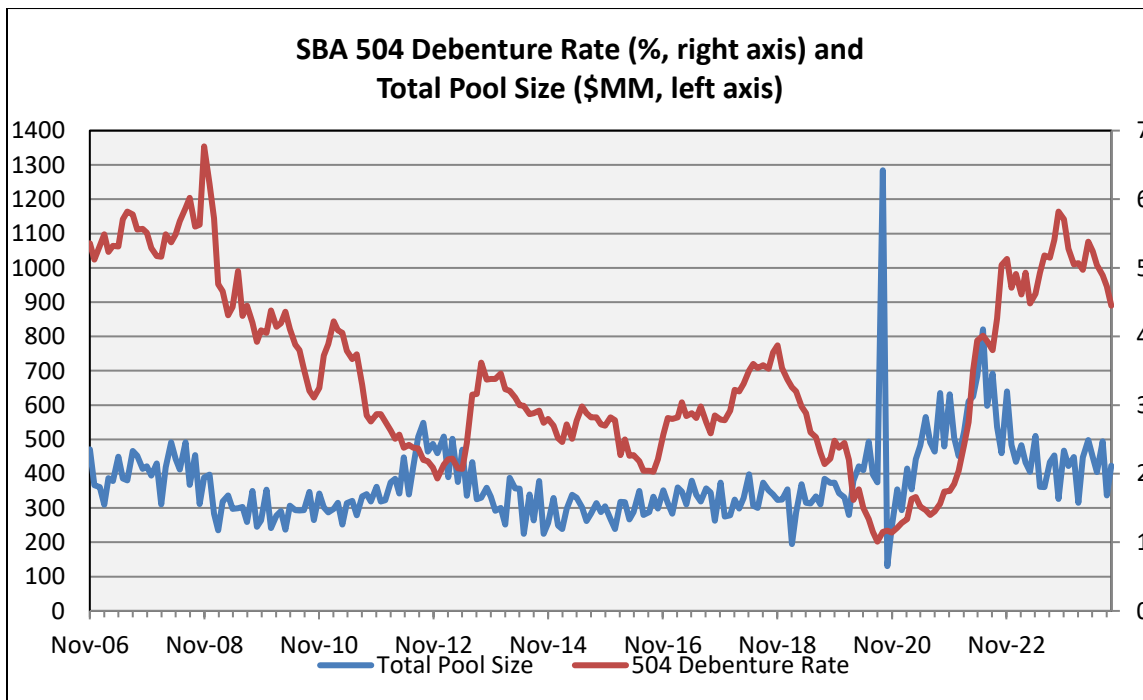
FY 2024 Issuance Summary

FY2024 proved to be a complex period, filled with anticipation of rate cuts that finally happened when a reduction of 50 bps took place on September 18, shortly after the 504 program priced its final FY2024 debentures, 2024-25L at 4.45%, the lowest rate of the year. As sizeable as that cut was it did not reduce Treasury rates, which rose over concerns about the sizeable budget deficit and the potential tax cuts and tariffs that could negatively impact on inflation and further monetary policy of the Fed.

As the quarter ended, rates continued to rise, and the curve steepened as demand for longer dated debt was reduced.

This chart shows how rates had risen this year, but financing spreads tightened since debentures were being priced off higher yielding benchmark Treasury rates. Loan and issuance totals declined but approved loans increased as did their average size, \$1,112,115, a 2.6% gain on the year.

Category	FY2024	FY2023	Change
25 year %	5.14%	4.90%	+24.5 bps
25 year spread	88 bps	116 bps	-28 bps
Total Loans	4,903	5,819	-15.7%
Total Issuance	\$5.035B	\$5.459B	-7.6%
Approved Loans	\$6.664B	\$6.419B	+3.8%



Debt Refinance

The recent high is 25 year debenture rates, which was the first sale in October 2023 was a 5.82% rate which declined to 4.45% in September 2024. During this time Debt Ref activity increased to almost 10% of total sales.

Period	# Amount of Loans	% of Sales
FY2024	\$513,251,000	9.9%
FY2023	\$381,584,000	7.0%

Approved loans in FY2024 increased to \$6,664,906,000, representing 76% of the amount issued.