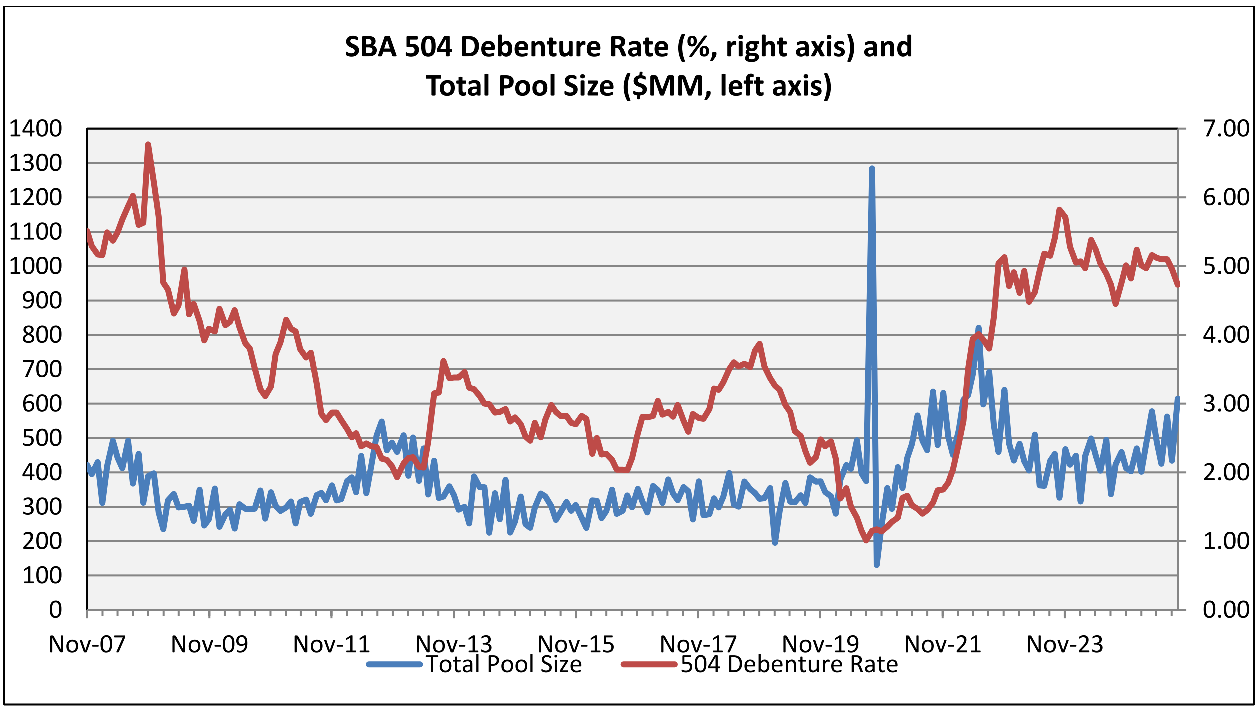
**FY 2025 Issuance Summary**

FY2025 saw a transition from a negatively sloped Treasury yield curve to a conventionally sloped positive spread as rates surged throughout the year only to improve as the Fed cut rates to an eventual range of 3.50%-3.75%. The table shows tells the story of the 504 program funding at a lower average rate y/y and with a lower credit spread based on its spread to benchmark Treasuries. Issuance increased by 13.4% with gains in approved loans as the market approached a government shutdown to begin FY206.

| Category | FY2025 | FY2024 | Change |
|---|---|---|---|
| 25 year % | 5.0% | 5.14% | -14 bps |
| 25 year spread | 69 bps | 88 bps | -19 bps |
| Total Loans | 5,386 | 4,903 | +9.9% |
| Total Issuance | $5.731B | $5.035B | +13.4% |
| Approved Loans | $6.985B | $6.664B | +4.8% |

Of interest in this chart is how similar the October 2024 debenture rate of 4.76% is to the September 2025 rate of 4.73% after pricing as high as 5.25% in January 2025. The market volatility was ascribed to stubbornly high inflation and fears of increased tariffs that would raise the cost of goods which would promote higher inflation.



**Debt Refinance**

| Period | # Amount of Loans | % of Sales |
|---|---|---|
| FY2025 | $560,614,000 | 9.8% |
| FY2024 | $513,251,000 | 9.9% |

Approved loans in FY2025 increased to $7,804,172,000, representing a 3.8% increase from FY2024.