**2023 Commission Compensation**

**Standard Business**

*(Defined as: prior insurance present, min. limits of 50/100/50 on auto, min. dwelling coverage of $150,000 written and approved by one of the following personal lines companies: Allstate, Bristol West, Foremost [HO-3 only], Foremost Signature, Lemonade, Mercury, National General, Nationwide, Progressive [02JFX], Safeco, Travelers. EFT, recurring cc or mortgagee pay clause must be present. Commercial policies must have collected a $100.00 policy fee, and be placed with Liberty Mutual, Hartford or State Auto.)*

Auto: $25.00

Home $50.00

Commercial $100.00

Specialty: $10.00

Renters: $10.00

**Non-Standard Business**

*(Defined as no prior insurance present, min. limits of 30/60/25 on auto, min. dwelling coverage of less than $150,000 written and approved by any company other than these personal lines companies: Allstate, Foremost Signature, Lemonade, Mercury, Nationwide, Progressive [02JFX] Safeco, Travelers. Any form of payment allowed. New business defined as any business written in which Dickson Agency fees are applied. Rewrite defined as any policy that is rewritten within 30 days of cancellation and a $25.00 Agency Fee collected. All Commercial lines carriers excluding Liberty Mutual, Hartford or State Auto.)*

Auto: $10.00

Home $25.00

Commercial $50.00

Specialty: $10.00

Renters: $10.00

Rewrite: $10.00, all policies

**Life Insurance Referrals/Commission**

As agreed with agent on a case-by-case basis, depending on licensing, experience, and role within the company. This structure is for all hourly or salary employees.

\*Outside agent’s contract will remain in place, as written.