



## Executive Summary

The **NeuroSure Triage Apprentices** program expands the talent pipeline for insurance by giving overlooked individuals a real way to test and prove themselves—on the job. Instead of resumes and interviews, we use live insurance workflows to uncover ability and build careers.

Participants are placed into triage-style back-office insurance roles—starting small, gaining momentum, and delivering measurable outcomes from day one. Their stipends are earned by completing revenue-generating tasks that pay for the coaching, credentialing, and oversight they receive.

It's a simple equation: **real work + real support = real progress.**

Employers see verified performance. Participants gain confidence, skills, and a clear path to full-time employment.

### A Three-Tier Pathway: From Try → Earn → Grow

<b>Tier:</b>	<b>Try</b>	<b>Earn</b>	<b>Grow</b>
<b>Title</b>	<b>Triage Apprentice</b> (Grant Funded)	<b>Insurance Intern</b> (1099 Contractor)	<b>Full-Time Hire</b> (Insurance Employer)
<b>Duration</b>	60 Days (Renewable)	6 Months (Renewable)	Ongoing
<b>Pay</b>	\$250/week stipend	\$500/week + performance pay	\$50K+ annual salary
<b>Entry</b>	Task-based assessment + readiness for AINS coursework	Completion of Try tier & AINS unit(s)	Selected by employer; often AINS-in-progress
<b>Commitment</b>	~20 hrs/week	Per contract	Full-time
<b>Credentialing</b>	AINS study group starts Day 1	Continued AINS coursework	Required or reimbursed
<b>Coaching</b>	Weekly coaching, peer mentorship, IH GOLFLIST	Individual coaching, IH Forums	Alumni access, career support
<b>Portfolio</b>	Tracked on IH Job Board	Shared with employers	Featured in IH Success Board

### What Is a Triage Role?

These are high-friction, entry-accessible workflows in insurance—roles like:

- Claims intake and pre-processing
- Underwriting file setup
- Admin QA for quote bind accuracy
- Policy comparisons and data validation

These roles offer fast onboarding, real business value, and a low barrier to test aptitude.

## Why AINS Matters

All apprentices engage with the **Associate in General Insurance (AINS)** program from The Institutes to build a foundation of insurance knowledge. This:

- Builds trust and credibility with employers
  - Enhances performance in real-world workflows
  - Creates a clear path to career mobility across underwriting, claims, QA, and cyber
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## Program Flow

### 1. Test the Work

Apply through IH Forums or Mock Interviews. Complete a task-based assessment. Begin a 60-day apprenticeship with stipend, live work tasks, and AINS learning.

### 2. Earn Your Place

Advance to contractor status. Deliver for real clients, get performance-based compensation, and grow your portfolio and insurance knowledge.

### 3. Grow the Team

Convert to salaried employment through IH partner employers. Stay involved by mentoring new apprentices and contributing to the NeuroSure community.

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## Why Employers Participate

- **Minimizes hiring risk** through task-based evaluation
  - **Reduces training and attrition costs**
  - **Fits high-demand, low-offshoring roles**
  - **Provides access to prepared, motivated, and AINS-tracked candidates**
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## Next Steps


### For Employers:

Let us show you how the NeuroSure Triage Apprentice model can power up your operations with low risk and high precision.

**For Candidates:**

Get paid to test a real insurance career, with support at every step.

 Mike Eagan, Founder

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