



## Mike Eagan

Insurance Solutions Expert  
Executive Relationships



- 25 + Years
- New Business Sales
- Account Management
- Product Management
- Sales Management

# FRACTIONAL SALES EXECUTIVE C-LEVEL INSURANCE

## Proven Results: Hunter, Farmer, Manager

I have worked with [C-Suite executives on transformation projects for 25 years](#). Over that time, I have proven the ability to close enterprise technology deals of \$500K to \$10m/year.

- Insurance Industry Knowledge
- Consulting/Delivery Expertise
- Account Management Experience

I have packaged these skills into part time engagements for insurtechs who want ready access to enterprise sales skills.

- Lack the budget for full-time?
- Unforeseen need for short-term sales help?

Throughout my career, I have had to learn, adapt, and apply insurtech value props in team selling environments often on the fly. I offer you the opportunity to employ a utility player as either quarterback or role player in live opportunities without training or support.

- Qualify Pipeline
- Close Deals in Flight
- Coach Resources and Offer Buyer POV

I want to make it easy for us to work together. I can work hourly and on retainer. Drop me a line, and I will set up a quick call to figure out what works.

[mike@theindependencehub.org](mailto:mike@theindependencehub.org)

**Lower Acquisition  
Costs and More  
Sales**

**No Long-Term  
Commitment**

**Proven Industry  
Sales Executive**

**Empowers and  
Enhances Current  
Team**

**Results in 30 Days**

**25 + YEARS INSURANCE  
SOLUTIONS EXPERIENCE**

IBM  
SunGard (FIS)  
CSC (DXC)  
BOLT Tech

[Mike Eagan](#)

References on Request