

When taking out a mortgage with a lending institution you should cover off that debt with an insurance policy. Not all coverage options are created equal. Let's look at the highlights of the two options available to you.

Individually Owned Life Insurance vs. Mortgage Insurance:



<u>Control</u>

Individually Owned Term Life Insurance	You own the coverage and choose who receives the death benefit.
Mortgage Insurance	Coverage declines as your mortgage is paid off.
from lender	Premiums stay the same



Guaranteed Premiums

Individually Owned Term Life Insurance	Your rates are guaranteed for the life of the policy
Mortgage Insurance from lender	Mortgage insurance rates are not guaranteed and can increase



Portability

Individually Owned Term Life Insurance	Coverage remains intact if you switch lenders
Mortgage Insurance from lender	You need to reapply for coverage if you move lenders



Level Coverage Amount

Individually Owned Term Life Insurance	Coverage amount stays the same even as your mortgage decreases
Mortgage Insurance from lender	Coverage declines as your mortgage is paid off. Premiums stay the same



Comfort

Individually Owned Term Life Insurance	Underwritten at the time of application. No surprises at the time of claim
Mortgage Insurance from lender	Underwritten at the time of death

Reach out to me today if you want to explore the benefits of individually owned life insurance.