
FOR THE EXCLUSIVE USE OF CAMERON.M.HURLEY@GMAIL.COM

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New Wichita business owner follows mother's path into insurance

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Galaxy Insurance Group

Cameron Hurley (right) is president of the new, Wichita-based Galaxy Insurance Group. His mom, Courtney Hurley (left), is vice president.

When building a new business, some owners seek to add a team member with significant experience.

Cameron Hurley, who opened Galaxy Insurance Group last fall at 21st Street and Webb Road in Cambridge Market, did not have to go far to do just that.

Hurley brought on his mother, Courtney Hurley, formerly of Blue Cross and Blue Shield of Kansas, as vice president, as he has ambitions for his firm to stand out in the Wichita market.

"She is an absolutely massive asset in my brokerage," said Cameron Hurley, who serves as president of Galaxy Insurance.

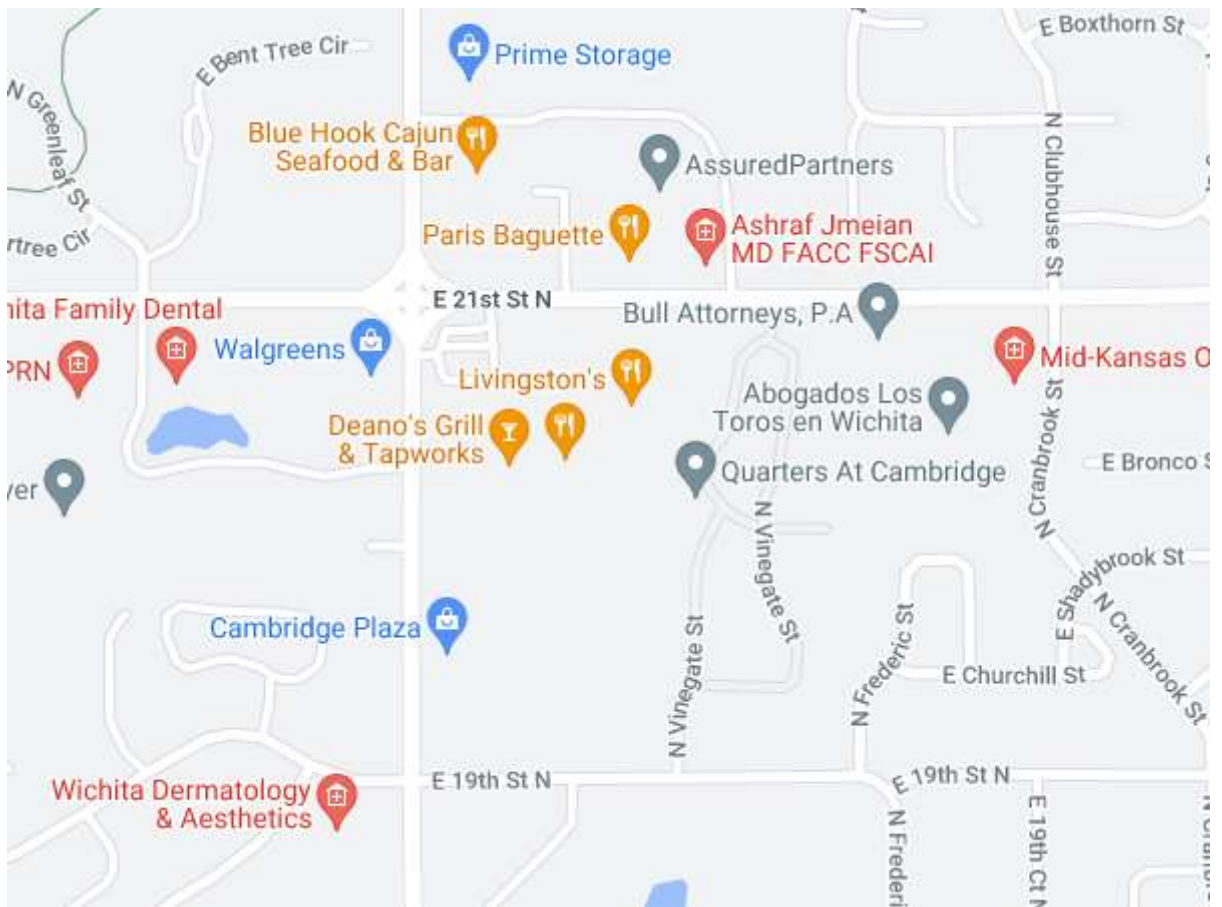
Hurley, 27, added that his mom provides qualities that complement what he brings to the table as a younger professional.

"I have an innovative mind, and I'm very entrepreneurial," he said. "She's been in insurance for 30 years. She's my best friend. That's something that I think is great. But at the same time, she (brings) her knowledge and experience being in it for so long. "

Galaxy, a full-service brokerage, has a team of eight people. The firm is licensed in multiple states and is looking to add physical office space in both Oklahoma and Texas, Hurley said.

He added that life insurance and commercial insurance — including work in the real estate sector — are areas of strength for the firm.

"We've been super busy, and we're just trying to really expand and do everything the right way," he said.



Hurley said he originally went to school to be a doctor of osteopathic medicine before an "epiphany" had him rethinking whether the amount of time and money that route would take would be the right fit. Then Hurley, who attended both the University of Kansas and Wichita State University, made the pivot into insurance with Farm Bureau Financial Services.

After he left Farm Bureau, he worked for a year in Austin, Texas, at Indeed.com, the job-search website, before jumping into starting his own firm.

"I really wanted to own my own business, not be contracted and not really have anyone have a say over my day to day," Hurley said of his move.

Galaxy Insurance Group opened in an approximately 2,000-square-foot space in Cambridge Market in October.

Johnathan Weigand of J.P. Weigand & Sons worked with Hurley on the lease, and Cathy Erickson, the commercial property manager for the shopping center, represented Cambridge Market.

Hurley said he hopes to continue to grow the business in the years ahead with the right company culture, aided by he and his mom's complementary skills.

He also said he wants to build on the connections he's made in the community, highlighting a partnership with Cozine Memorial Group as one example.

"We want to have a family-backed company that people can be comfortable with and be proud to be with," he said.



Josh Witt

Reporter - *Wichita Business Journal*

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