



PROFILE

Admitted to the Maryland Bar in 1996, Will has more than 28 years of courtroom trial experience and has represented thousands of people in court. He practices in both the State and Federal Courts and is dedicated to protecting the rights and interests of his clients through aggressive and personalized representation.

However, his passion for personalized interaction inspired the pursuit of a career in Enneagram Consulting. Will became a trial lawyer because he thrives on intensity, complex human dynamics, and a rigorous approach to human motivations. This fascination led him to study the Enneagram and how it impacts his clients and trial strategy. Will shines as an energetic and interactive trainer and coach, teaching one of the most powerful and insightful tools for understanding human behavior. Will's clients work with him through a variety of tailored workshops to learn how people's core motivations translate into their personal and professional lives.

PROFESSIONAL AFFILIATION

International Enneagram Association
Professional Member, Current

INTERESTS

Swimming	Parrots
Philosophy	Stand-up Comedy
History	Animal Welfare
Qigong	Cycling
Meditation	

CONTACT

410.995.7740 office | 410.491.4846 cell
william@aletheiatruth.com

WILLIAM A. STAVROS, ESQ.

ENNEAGRAM PERSONALITY CONSULTANT

EDUCATION

University of Maryland School of Law
Juris Doctor, May 1996

University of Maryland Baltimore County
B.A. in Philosophy with Minor in Anthropology, May 1989
Magna Cum Laude

PROFESSIONAL TRAINING // 315 HOURS

The Enneagram Developmental Mastery Program for Teachers April 13, 2019 – April 19, 2019	50 Hours
The Enneagram & Inner Critic September 30, 2017 – October 1, 2017	15 Hours
The Enneagram Instincts Workshop May 28, 2016 – May 29, 2016	15 Hours
The Enneagram Institute Master Class April 2, 2016 – April 7, 2016	50 Hours
The Enneagram Institute, Part 3 Training June 15, 2015 – June 20, 2015	50 Hours
The Enneagram Institute, Part 2 Training October 18, 2015 – October 23, 2015	50 Hours
The Enneagram Institute Inner Critic Workshop, Psychic Structures October 20, 2014 – October 22, 2014	20 Hours
The Enneagram Institute, Part 1 Training September 29, 2014 – October 5, 2014	50 Hours
The Enneagram & Relationships Workshop May 24, 2014 – May 25, 2014	15 Hours

RELEVANT EXPERIENCE

Classes & Workshops
2016 – Present

Personality Typing with Criminal Defense Clients & Attorneys
2015 – Present

Private Training for Individuals
2014 – Present





ALETHEIA CONSULTING

SAMPLE PROGRAM OPTIONS

Intro to the Enneagram System
In-Depth Enneagram Workshop
The Enneagram & Leadership
The Enneagram & Client
Relations/Sales
The Enneagram & Teambuilding
The Enneagram & Conflict Resolution
How to Type Yourself & Others
Individual Typing Sessions
Private Consulting
Custom Program Design

CLASSES OFFERED

1-2 Hour Classes
Half Day Workshop
Full Day Workshop
Weekend Immersion

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VISIT US

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PREVIOUS SEMINARS & CONSULTS

University of Maryland Alumni Association
LeanTaaS
Berger HR Solutions
Anne Arundel Counseling Inc.
South Florida Interactive Marketing Association
Office of the State's Attorney for Baltimore County
Maryland Criminal Defense Attorneys' Association
U.S. Department of Commerce, Bureau of Economic Analysis
Keller Williams American Premier Realty
Markham Law Firm
Maryland State Bar Association – Legal Summit & Annual Meeting Thought
Leader Series
Womens Bar Association of Maryland
Baltimore County Bar Association
Carroll County Bar Association, Family Law Committee
Queen Anne's County Bar Association
Montgomery County Bar Association
College Medical Center
Maryland Athletic Club, Management Team & Personal Trainers
Law Office of Hunter Piel, LLC
Office of the Public Defender for Baltimore County, Juvenile Division
Marketing & Business Development Consultant – Private Training
Yoga Class & Instructors – Private Training
Corporate Accountant – Private Training
Attorney – Private Training
Criminal Defense Clients – Case Related Training
Chiropractor – Private Training
Stevenson University, Law Courses

TESTIMONIALS

"Will did a fantastic job of explaining the Enneagram to our management team. The Enneagram Personality System is a great tool to help you better understand yourself and others. Will applied personalities and scenarios in our real-life business to help accelerate our management training and take it to the next level. As a Sales Manager, I found it very valuable to navigate different personalities with conflict, objections, and motivation. I would highly recommend this presentation to anyone."

~ Mickenzie Hyson,
Maryland Athletic Club

"Will came to our firm to do an Enneagram training and it was phenomenal. He has a passion for this work and it certainly comes out in his presentations. He was able to type each of us within a few minutes of meeting us. In fact, we enjoyed his presentation so much that I invited him back for a second training. We not only got a better understanding of ourselves, but also how to work coherently as a team and how to interact with others to ensure great outcomes for our clients."

~ Jessica Markham, Esq.,
Markham Law Firm