

#### PROFILE

Admitted to the Maryland Bar in 1996, Will has 24 years of courtroom trial experience and has represented thousands of people in court. He practices in both the State and Federal Courts and is dedicated to protecting the rights and interests of his clients through aggressive and personalized representation.

However, his passion for personalized interaction inspired the pursuit of a career in Enneagram Consulting. Will became a trial lawyer because he thrives on intensity, complex human dynamics, and a rigorous approach to human motivations. This fascination led him to study the Enneagram and how it impacts his clients and trial strategy. Will shines as an energetic and interactive trainer and coach, teaching one of the most powerful and insightful tools for understanding human behavior. Will's clients work with him through a variety of tailored workshops to learn how people's core motivations translate into their personal and professional lives.

## **PROFESSIONAL AFFILIATION**

International Enneagram Association Professional Member, Current

#### **INTERESTS**

Swimming Philosophy History Sailing Meditation Parrots Stand-up Comedy Animal Welfare Cycling

# CONTACT

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# WILLIAM A. STAVROS, esq.

## ENNEAGRAM PERSONALITY CONSULTANT

#### **EDUCATION**

**University of Maryland School of Law** Juris Doctor, May 1996

University of Maryland Baltimore County B.A. in Philosophy with Minor in Anthropology, May 1989 Magna Cum Laude

## PROFESSIONAL TRAINING // 315 HOURS

The Enneagram Developmental Mastery Program for Teachers April 13, 2019 – April 19, 2019	50 Hours
The Enneagram & Inner Critic, Open Heart Healing Workshop September 30, 2017 – October 1, 2017	15 Hours
<b>The Enneagram Instincts Workshop</b> May 28, 2016 – May 29, 2016	15 Hours
<b>The Enneagram Institute Master Class</b> April 2, 2016 – April 7, 2016	50 Hours
<b>The Enneagram Institute, Part 3 Training</b> June 15, 2015 – June 20, 2015	50 Hours
<b>The Enneagram Institute, Part 2 Training</b> October 18, 2015 – October 23, 2015	50 Hours
<b>The Enneagram Institute Inner Critic Workshop, Psychic Structures</b> October 20, 2014 – October 22, 2014	20 Hours
<b>The Enneagram Institute, Part 1 Training</b> September 29, 2014 – October 5, 2014	50 Hours
<b>The Enneagram &amp; Relationships Workshop</b> May 24, 2014 – May 25, 2014	15 Hours
RELEVANT EXPERIENCE	$\searrow$
Classes & Workshops 2016 – 2020	
Personality Typing with Criminal Defense Clients & Attorneys 2015 – 2020	

Private Training for Individuals 2014 – 2020



#### **CURRENT PROGRAM OPTIONS**

Intro to the Enneagram System Intermediate Enneagram Workshop Advanced Enneagram Workshop The Enneagram & Teambuilding The Enneagram & Conflict Resolution How to Type Yourself & Others Individual Typing Sessions Private Consulting Custom Program Design

#### **CLASSES OFFERED**

1-2 Hour Classes Half Day Workshop Full Day Workshop Weekend Immersion

#### **CLIENTS**

Individuals Law Firms Associations Businesses Government Entities **PREVIOUS SEMINARS & CONSULTS** 

Maryland Criminal Defense Attorneys' Association U.S. Department of Commerce, Bureau of Economic Analysis **Keller Williams American Premier Realty Markham Law Firm** Maryland State Bar Association – Legal Summit & Annual Meeting Thought **Leader Series** Maryland Athletic Club, Management Team Maryland Athletic Club, Personal Trainers Carroll County Bar Association, Family Law Committee Queen Anne's County Bar Association **Montgomery County Bar Association** Law Office of Hunter Piel, LLC **Baltimore County Bar Association** Office of the Public Defender for Baltimore County, Juvenile Division Marketing & Business Development Consultant – Private Training Yoga Class & Instructors – Private Training Corporate Accountant - Private Training Attorney – Private Training **Criminal Defense Clients - Case Related Training** Chiropractor – Private Training Stevenson University, Law Courses

#### **TESTIMONIALS**

"Will did a fantastic job of explaining the Enneagram to our management team. The Enneagram Personality System is a great tool to help you better understand yourself and others. Will applied personalities and scenarios in our real-life business to help accelerate our management training and take it to the next level. As a Sales Manager, I found it very valuable to navigate different personalities with conflict, objections, and motivation. I would highly recommend this presentation to anyone."

> ~ Mickenzie Hyson, Maryland Athletic Club

"Will came to our firm to do an Enneagram training and it was phenomenal. He has a passion for this work and it certainly comes out in his presentations. He was able to type each of us within a few minutes of meeting us. In fact, we enjoyed his presentation so much that I invited him back for a second training. We not only got a better understanding of ourselves, but also how to work coherently as a team and how to interact with others to ensure great outcomes for our clients."

> ~ Jessica Markham, Esq., Markham Law Firm

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