

PROFILE

Admitted to the Maryland Bar in 1996, Will has more than 25 years of courtroom trial experience and has represented thousands of people in court. He practices in both the State and Federal Courts and is dedicated to protecting the rights and interests of his clients through aggressive and personalized representation.

However, his passion for personalized interaction inspired the pursuit of a career in Enneagram Consulting. Will became a trial lawyer because he thrives on intensity, complex human dynamics, and a rigorous approach to human motivations. This fascination led him to study the Enneagram and how it impacts his clients and trial strategy. Will shines as an energetic and interactive trainer and coach, teaching one of the most powerful and insightful tools for understanding human behavior. Will's clients work with him through a variety of tailored workshops to learn how people's core motivations translate into their personal and professional lives.

PROFESSIONAL AFFILIATION

International Enneagram Association Professional Member, Current

INTERESTS

Swimmina Philosophy History Sailina

Parrots

Stand-up Comedy **Animal Welfare**

Cycling

Meditation

CONTACT

410.995.7740 // william@aletheiatruth.com

WILLIAM A. STAVROS, ESQ.

ENNEAGRAM PERSONALITY CONSULTANT

EDUCATION

University of Maryland School of Law Juris Doctor, May 1996

University of Maryland Baltimore County

B.A. in Philosophy with Minor in Anthropology, May 1989 Magna Cum Laude

The Enneagram Developmental Mastery Program for Teachers

PROFESSIONAL TRAINING // 315 HOURS

April 13, 2019 – April 19, 2019	50 Hours
The Enneagram & Inner Critic September 30, 2017 – October 1, 2017	15 Hours
The Enneagram Instincts Workshop May 28, 2016 – May 29, 2016	15 Hours
The Enneagram Institute Master Class April 2, 2016 – April 7, 2016	50 Hours
The Enneagram Institute, Part 3 Training June 15, 2015 – June 20, 2015	50 Hours
The Enneagram Institute, Part 2 Training October 18, 2015 – October 23, 2015	50 Hours
The Enneagram Institute Inner Critic Workshop, Psychic Structures October 20, 2014 – October 22, 2014	20 Hours
The Enneagram Institute, Part 1 Training September 29, 2014 – October 5, 2014	50 Hours
The Enneagram & Relationships Workshop May 24, 2014 – May 25, 2014	15 Hours

RELEVANT EXPERIENCE

Classes & Workshops

2016 – Present

Personality Typing with Criminal Defense Clients & Attorneys 2015 – Present

Private Training for Individuals 2014 - Present



CURRENT PROGRAM OPTIONS

Intro to the Enneagram System
Intermediate Enneagram Workshop
Advanced Enneagram Workshop
The Enneagram & Teambuilding
The Enneagram & Conflict Resolution
How to Type Yourself & Others
Individual Typing Sessions
Private Consulting
Custom Program Design

CLASSES OFFERED

1-2 Hour Classes Half Day Workshop Full Day Workshop Weekend Immersion

CLIENTS

Individuals Law Firms Associations Businesses Government Entities

PREVIOUS SEMINARS & CONSULTS

Maryland Criminal Defense Attorneys' Association

U.S. Department of Commerce, Bureau of Economic Analysis

Keller Williams American Premier Realty

Markham Law Firm

Maryland State Bar Association – Legal Summit & Annual Meeting Thought Leader Series

Womens Bar Association of Maryland

Baltimore County Bar Association

Carroll County Bar Association, Family Law Committee

Queen Anne's County Bar Association

Montgomery County Bar Association

College Medical Center

Maryland Athletic Club, Management Team

Maryland Athletic Club, Personal Trainers

Law Office of Hunter Piel, LLC

Office of the Public Defender for Baltimore County, Juvenile Division

Marketing & Business Development Consultant – Private Training

Yoga Class & Instructors – Private Training

Corporate Accountant - Private Training

Attorney - Private Training

Criminal Defense Clients - Case Related Training

Chiropractor – Private Training

Stevenson University, Law Courses





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FEATURED TESTIMONIALS

"With passion, wit, and charm, Will explains the Enneagram system in a way that engages the learner and entertains at the same time. The training is Informative, insightful and has the potential to be lifechanging for the learner who approaches with an open mind. I highly recommend training and learning under Will's guidance and expertise."

~ Dana Ostendorf Student Education Administrator

"Will came to our firm to do an Enneagram training and it was phenomenal. He has a passion for this work and it certainly comes out in his presentations. He was able to type each of us within a few minutes of meeting us. In fact, we enjoyed his presentation so much that I invited him back for a second training. We not only got a better understanding of ourselves, but also how to work coherently as a team and how to interact with others to ensure great outcomes for our clients."

~ Jessica Markham, Esq. Markham Law Firm

"Will did a fantastic job of explaining the Enneagram to our management team. The Enneagram Personality System is a great tool to help you better understand yourself and others. Will applied personalities and scenarios in our real-life business to help accelerate our management training and take it to the next level. As a Sales Manager, I found it very valuable to navigate different personalities with conflict, objections, and motivation. I would highly recommend this presentation to anyone."

~ Mickenzie Hyson Maryland Athletic Club