



# WILLIAM A. STAVROS, ESQ.

ENNEAGRAM PERSONALITY CONSULTANT

## PROFILE

Admitted to the Maryland Bar in 1996, Will has more than 25 years of courtroom trial experience and has represented thousands of people in court. He practices in both the State and Federal Courts and is dedicated to protecting the rights and interests of his clients through aggressive and personalized representation.

However, his passion for personalized interaction inspired the pursuit of a career in Enneagram Consulting. Will became a trial lawyer because he thrives on intensity, complex human dynamics, and a rigorous approach to human motivations. This fascination led him to study the Enneagram and how it impacts his clients and trial strategy. Will shines as an energetic and interactive trainer and coach, teaching one of the most powerful and insightful tools for understanding human behavior. Will's clients work with him through a variety of tailored workshops to learn how people's core motivations translate into their personal and professional lives.

## PROFESSIONAL AFFILIATION

**International Enneagram Association**  
Professional Member, Current

## INTERESTS

Swimming  
Philosophy  
History  
Sailing  
Meditation  
Parrots  
Stand-up Comedy  
Animal Welfare  
Cycling

## CONTACT

410.995.7740 office | 410.491.4846 cell  
[william@aletheiatruth.com](mailto:william@aletheiatruth.com)

## EDUCATION

**University of Maryland School of Law**  
Juris Doctor, May 1996

**University of Maryland Baltimore County**  
B.A. in Philosophy with Minor in Anthropology, May 1989  
*Magna Cum Laude*

## PROFESSIONAL TRAINING // 315 HOURS

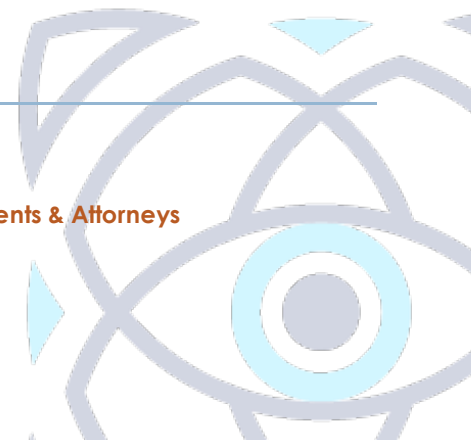
<b>The Enneagram Developmental Mastery Program for Teachers</b> April 13, 2019 – April 19, 2019	50 Hours
<b>The Enneagram &amp; Inner Critic</b> September 30, 2017 – October 1, 2017	15 Hours
<b>The Enneagram Instincts Workshop</b> May 28, 2016 – May 29, 2016	15 Hours
<b>The Enneagram Institute Master Class</b> April 2, 2016 – April 7, 2016	50 Hours
<b>The Enneagram Institute, Part 3 Training</b> June 15, 2015 – June 20, 2015	50 Hours
<b>The Enneagram Institute, Part 2 Training</b> October 18, 2015 – October 23, 2015	50 Hours
<b>The Enneagram Institute Inner Critic Workshop, Psychic Structures</b> October 20, 2014 – October 22, 2014	20 Hours
<b>The Enneagram Institute, Part 1 Training</b> September 29, 2014 – October 5, 2014	50 Hours
<b>The Enneagram &amp; Relationships Workshop</b> May 24, 2014 – May 25, 2014	15 Hours

## RELEVANT EXPERIENCE

**Classes & Workshops**  
2016 – Present

**Personality Typing with Criminal Defense Clients & Attorneys**  
2015 – Present

**Private Training for Individuals**  
2014 – Present





## CURRENT PROGRAM OPTIONS

Intro to the Enneagram System  
Intermediate Enneagram Workshop  
Advanced Enneagram Workshop  
The Enneagram & Teambuilding  
The Enneagram & Conflict Resolution  
How to Type Yourself & Others  
Individual Typing Sessions  
Private Consulting  
Custom Program Design

## CLASSES OFFERED

1-2 Hour Classes  
Half Day Workshop  
Full Day Workshop  
Weekend Immersion

## CLIENTS

Individuals  
Law Firms  
Associations  
Businesses  
Government Entities

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## VISIT US

[aletheiatruth.com](http://aletheiatruth.com)

## PREVIOUS SEMINARS & CONSULTS

Anne Arundel Counseling Inc.  
South Florida Interactive Marketing Association  
Maryland Criminal Defense Attorneys' Association  
U.S. Department of Commerce, Bureau of Economic Analysis  
Keller Williams American Premier Realty  
Markham Law Firm  
Maryland State Bar Association – Legal Summit & Annual Meeting Thought Leader Series  
Womens Bar Association of Maryland  
Baltimore County Bar Association  
Carroll County Bar Association, Family Law Committee  
Queen Anne's County Bar Association  
Montgomery County Bar Association  
College Medical Center  
Maryland Athletic Club, Management Team  
Maryland Athletic Club, Personal Trainers  
Law Office of Hunter Piel, LLC  
Office of the Public Defender for Baltimore County, Juvenile Division  
Marketing & Business Development Consultant – Private Training  
Yoga Class & Instructors – Private Training  
Corporate Accountant – Private Training  
Attorney – Private Training  
Criminal Defense Clients – Case Related Training  
Chiropractor – Private Training  
Stevenson University, Law Courses

## TESTIMONIALS

"Will did a fantastic job of explaining the Enneagram to our management team. The Enneagram Personality System is a great tool to help you better understand yourself and others. Will applied personalities and scenarios in our real-life business to help accelerate our management training and take it to the next level. As a Sales Manager, I found it very valuable to navigate different personalities with conflict, objections, and motivation. I would highly recommend this presentation to anyone."

~ Mickenzie Hyson,  
Maryland Athletic Club

"Will came to our firm to do an Enneagram training and it was phenomenal. He has a passion for this work and it certainly comes out in his presentations. He was able to type each of us within a few minutes of meeting us. In fact, we enjoyed his presentation so much that I invited him back for a second training. We not only got a better understanding of ourselves, but also how to work coherently as a team and how to interact with others to ensure great outcomes for our clients."

~ Jessica Markham, Esq.,  
Markham Law Firm