

Hands on Development – Website Content Draft

Recommended Website Structure

0. HOME

1. ABOUT

1.1 Leadership

1.2 Our Philosophy

2. SERVICES

2.1 Consulting

2.2 Corporate Training

2.3 Competency Frameworks

2.4 Education Consulting

3. PROGRAMS

3.1 Training Portfolio

3.3 Public Calendar

4. INDUSTRIES

4.1 Manufacturing

4.4 Healthcare

5. METHODOLOGY

5.1 Why Our Training Works

5.2 Our Learning Approach

6. PARTNERS

6.1 EUE Partnership

6.2 Certifications and Knowledge Partners

7. INSIGHTS

7.1 Articles

7.2 Video Series

CONTACT

0. Homepage

Building Organizational Capability Through Practical Learning

Hands on Development partners with organizations to improve performance through consulting, corporate training, professional certifications, and continuing education programs.

Our work focuses on helping organizations develop people, strengthen systems, and improve operational performance.

What We Do

Consulting

We support organizations in improving operational performance, organizational effectiveness, and strategy execution through practical consulting engagements.

Corporate Training

Hands on Development designs and delivers experiential and project-based training programs that enable professionals to apply learning directly within their work environment.

Professional Certifications

We deliver internationally recognized certification programs through partnerships with leading global institutions.

Public Training Calendar

Hands on Development offers a public calendar of workshops and certifications open to professionals from different organizations.

Industry Focus

Manufacturing and Industrial Organizations

Supporting organizations in improving operations, supply chains, quality systems, and leadership capability.

Healthcare Institutions

Supporting hospitals and healthcare providers in strengthening operations management, quality systems, governance, and leadership.

We also work with organizations across other industries.

Our Approach

Our programs combine experiential learning, project-based learning, simulations, real-world case studies, blended learning formats, and coaching.

This approach ensures participants translate learning into measurable improvements in performance.

1. About Hands on Development

Hands on Development is a consulting and capability development organization dedicated to helping institutions strengthen leadership, develop talent, and improve organizational performance.

We bridge the gap between knowledge and practical application to ensure learning leads to real organizational outcomes.

1.1 Leadership

Dr. Hesham Dinana – President

Professor at the American University in Cairo with extensive consulting experience in operational performance improvement and governance.

Mostafa Abdel Mohaimen – Learning Design & Competency Specialist

Expert in competency frameworks, learning architecture, and psychometric assessments.

Waleed Khodeir – Executive Director

Over 25 years of multinational professional experience and a decade in continuing education and corporate training.

1.2 Our Philosophy

Our programs emphasize learning by doing through simulations, case discussions, role play, and project-based assignments.

Participants work on real business problems in small interactive groups guided by experienced facilitators.

2. Our Services

2.1 Organizational Consulting

Operational excellence, organizational design, strategy execution, transformation initiatives, and healthcare operations improvement.

2.2 Corporate Training Programs

Experiential workshops covering leadership, strategy execution, operational excellence, and organizational effectiveness.

2.3 Competency Framework Development

Competency framework design, role profiling, capability mapping, assessment frameworks, and integration with talent development systems.

2.4 Education Consulting & Managed Services

Continuing education program design, curriculum development, and operational management of professional education units.

3. Programs

3.1 Training Portfolio

Hands on Development offers a comprehensive portfolio of professional programs typically delivered in 3–5 days to groups of 15–20 participants.

Key domains include:

- Supply Chain Management
- Manufacturing & Industrial Operations
- Sustainability

- Healthcare Management
- IT Governance & Compliance

Continuing Education Programs

Through our partnership with European Universities in Egypt (EUE), Hands on Development manages and delivers continuing education initiatives that connect academic learning with professional practice.

Iconic Programs

FASHIONPRENEUR™ – From Sketch to Spotlight

Program helping aspiring designers transform creativity into a fashion brand and business model.

NEXTAURA™ – The Digital Authority Experience

Program designed to help participants build digital influence, develop structured content strategies, and create monetization pathways.

Tailored Programs

Following thorough Learning Needs Analysis, our Subject matter experts develop and deliver tailored programs that are addressing challenges in your organization in whatever field, be it technical, leadership skills, soft skills or whatever is needful.

3.2 Public Calendar (work in progress)

Program	Typical Duration
Fundamentals of Supply Chain Management	3–5 Days
Demand Forecasting & Planning	3–5 Days
Inventory Management & Optimization	3–5 Days
Procurement & Strategic Sourcing	3–5 Days
Advanced Procurement Negotiation	3–5 Days
Logistics & Distribution Management	3–5 Days

Warehouse Operations & Layout Optimization	3-5 Days
Supply Chain Risk Management	3-5 Days
Lean Supply Chain	3-5 Days
Digital Supply Chain Transformation	3-5 Days
Supply Chain KPIs & Performance Analytics	3-5 Days
Sales & Operations Planning (S&OP)	3-5 Days
Cold Chain Management	3-5 Days
Sustainable Supply Chain	3-5 Days
ERP for Supply Chain Professionals	3-5 Days
Global Trade & Customs Compliance	3-5 Days
Supply Chain Leadership & Strategy	3-5 Days
AI & Predictive Analytics in Supply Chain Program	3-5 Days
	Typical Duration
Manufacturing Fundamentals	3-5 Days
Lean Manufacturing	3-5 Days
Six Sigma Yellow Belt	3-5 Days
Six Sigma Green Belt	3-5 Days
Total Quality Management (TQM)	3-5 Days
Root Cause Analysis & Problem Solving	3-5 Days
Preventive & Predictive Maintenance	3-5 Days
Advanced Maintenance Strategy (TPM)	3-5 Days
Production Planning & Control	3-5 Days
Cost Reduction in Manufacturing	3-5 Days
Industrial Safety & Risk Management	3-5 Days
ISO 9001 Internal Auditor	3-5 Days

Operational Excellence	3-5 Days
Automation & Industry 4.0	3-5 Days
Kaizen Implementation	3-5 Days
Value Stream Mapping	3-5 Days
Manufacturing Leadership & Supervision	3-5 Days
Grey Collars: Impactful Leadership in Manufacturing & Operations	3-5 Days
Program	Typical Duration
Healthcare Management Fundamentals	3-5 Days
Hospital Operations Management	3-5 Days
Healthcare Quality & Patient Safety	3-5 Days
Infection Prevention & Control	3-5 Days
Healthcare Risk Management	3-5 Days
Clinical Governance	3-5 Days
Healthcare KPIs & Performance Metrics	3-5 Days
Accreditation Standards (JCI / CBAHI)	3-5 Days
Healthcare Supply Chain	3-5 Days
Medical Records & Health Information Management	3-5 Days
Digital Health Transformation	3-5 Days
Healthcare Financial Management	3-5 Days
Patient Experience & Service Excellence	3-5 Days
Crisis Management in Healthcare	3-5 Days
Leadership for Healthcare Managers	3-5 Days
Evidence-Based Decision Making in Healthcare	3-5 Days

AI Applications in Healthcare Operations & 3–5 Days
Diagnostics

4. Industries We Serve

4.1 Manufacturing & Industrial Organizations

Programs covering operational excellence, supply chain, quality systems, and manufacturing leadership.

4.2 Healthcare Institutions

Programs covering hospital operations, healthcare quality, patient safety, and healthcare leadership.

We also support organizations in other sectors including government, services, education, and technology.

5. Methodology

5.1 Why Our Training Works

Many organizations invest in training programs but see **limited improvement in performance**. This often happens because training focuses on **content delivery rather than capability development**.

At Hands on Development, our programs are designed to ensure that learning **translates into real organizational impact**.

5.2 Our Learning Approach

Experiential Learning – learning through structured exercises.

Project-Based Learning – solving real organizational problems.

Case-Based Learning – analyzing real business scenarios.

Reflection and Feedback – reinforcing learning through guided discussion.

Learning by Doing

Our programs emphasize **active learning rather than passive instruction.**

Participants learn through:

- simulations
- group exercises
- role-playing scenarios
- case discussions
- project-based assignments

This approach allows participants to **practice skills rather than simply hear about them.**

Real Business Problems

Whenever possible, participants work on **real organizational challenges** during the program.

This ensures that learning is immediately connected to **practical workplace situations.**

Small, Interactive Groups

Our programs typically include **15–20 participants**, allowing for strong interaction, discussion, and individual engagement.

This format creates an environment where participants can **learn from both the facilitator and their peers.**

Experienced Facilitators

Our facilitators combine **academic expertise, consulting experience, and real industry exposure.**

This allows them to connect theoretical concepts with **practical business realities.**

Blended Learning Approach

Many of our programs combine:

- in-person workshops
- practical assignments
- reflection and feedback
- follow-up learning activities

This structure helps reinforce learning and increase **long-term retention and application**.

6. PARTNERS

Hands on Development collaborates with a number of organizations to deliver specialized expertise and certification programs.

6.1 European Universities in Egypt (EUE)

Hands on Development partners with **EUE** to manage and operate **continuing education programs**, supporting the university in delivering professional development initiatives for industry and professionals.

6.2 Certification and Knowledge Partners

Hands on Development works with leading international organizations to deliver professional certifications and specialized programs.

7. INSIGHTS (missing)

7.1 Articles

7.2 Video Series