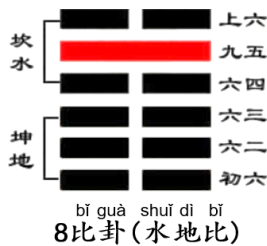


8



bǐ guà
比卦 Bi Hexagram

Bi Hexagram (Water Earth)

bǐ guà qīn bǐ yóu xià kūn dì shàng kǎn shuǐ zǔ chéng yòu chēng shuǐ dì bǐ guà xiàng shàng
比卦(亲比)由下坤(地)上坎(水)组成,又称‘水地比’。卦象上
kǎn xià kūn dài biǎo dì shàng liú dòng dì shuǐ zuì hòu huì jù jí zài dī wā dì dì fāng zhè xiàng zhēng měi gè rén
坎下坤代表地上流动的水,最后会聚集在低洼的地方。这象征每个人
suī rán dū yǒu bù tóng dì sī xiǎng hé xíng dòng dàn shì dū lí bù kāi qún tǐ shēng huó dāng wǒ men jù jí zài
虽然都有不同的思想和行动,但是都离不开群体生活。当我们聚集在
yì qǐ shí zuì zhòng yào dì shì hù xiāng bāng zhù xiāng hù xué xí gòng tóng jiàn shè yí gè ān níng hé xié dì
一起时,最重要的是互相帮助,相互学习,共同建设一个安宁和谐的
shēng huó huán jìng
生活环境。

bǐ guà guà cí: “jǐ yuán shì yuán yǒng zhēn wú jiù bù níng fāng lái hòu fū xiōng” yì sī
比卦卦辞:“吉。原筮,元永贞,无咎。不宁方来,后夫凶”。意思
shì jí xiáng kǎo chá zhān shì yǒng jiǔ zhèng gù méi yǒu zāi hài guò dé bù ān níng huò tài chí lái de rén
是吉祥,考察占筮,永久正固,没有灾害。过得不安宁或太迟来的人
bù jí guà cí shuō míng rén shēng huó zài qún tǐ zhōng ér yí gè qún tǐ xū yào yǒu yí gè xián míng dì líng dǎo
不吉。卦词说明人生活在群体中,而一个群体需要有一个贤明的领导
dài lǐng dà jiā gòng tóng chuàng zào ān níng xìng fú dì shēng huó suǒ yǐ dà jiā yào tuī jiàn yí gè rén cí pǐn
带领大家,共同创造安宁幸福的生活,所以大家要推荐一个仁慈,品
dé xiū yǎng hǎo píng yì jìn rén néng zhào gù qún tǐ dì rén zuò wéi líng dǎo rén men bǎ zhè gè líng dǎo zuò wéi
德修养好,平易近人,能照顾群体的人作为领导。人们把这个领导作为
qīn bǐ xìn rèn hé yōng dài dì duì xiàng tóng shí yě yào qiú zuò wéi yí gè hǎo dì líng dǎo chú le yǒu cái
亲比,信任和拥戴的对象。同时也要求作为一个好的领导,除了有才
néng hé dé xíng wài hái yào rén cí hé qiān xū yào fàng dī zī tài cái huì yǒu gèng duō dì rén lái tóu
能和德行外,还要仁慈和谦虚,要放低姿态,才会有更多的人来投
bēn jiù xiàng dì shàng dì shuǐ zhǐ jù jí zài dī wā dì dì fāng
奔,就像地上的水只聚集在低洼的地方。

chū liù, “yǒu fú bǐ zhī wú jiù yǒu fú yíng fǒu zhōng lái yǒu tā jí” yǎo cí dà yì shì
初六,“有孚比之,无咎。有孚盈缶,终来有它,吉”。爻辞大意是
gēn yǒu chéng xìn dì rén xiāng bǐ cái jí lì yǒu chéng xìn hǎo xiàng yíng mǎn dì wǎ guǎn zuì zhōng huì dài lái jí
跟有诚信的人相比,才吉利。有诚信好像盈满的瓦罐,最终会带来吉
xiáng zhè yí yǎo cí shuō míng dāng nǐ xuǎn dìng yào zhuī suí dì rén yí dìng yào rèn qīng zhè gè rén dì dé xíng xiū
祥。这一爻辞说明当你选定要追随的人,一定要认清这个人的德行修

yǎng nǐ cái chū zì nèi xīn dì zhēn chéng xīn gān qíng yuàn màn màn móu hé zuì hòu nǐ zhuī suí dì rén cái
养，你才出自内心的真诚，心甘情愿，慢慢谋和，最后你追随的人才
néng zhào gù nǐ wéi nǐ dài lái yú qīng
能照顾你，为你带来余庆。

liù èr “bǐ zhī zì nèi zhēn jí” yáo cí nèi róng shì qù qīn jìn yī kào tuán tǐ nèi bù dì rén
六二，“比之自内，贞吉”。爻辞内容是去亲近依靠团体内部的人，
zhèng gù jí xiáng yì sī shì tuán jié tuán tǐ nèi bù dì lì liáng jiān shǒu zhèng dào gòng tóng yōng hù hé zhī chí
正固吉祥。意思是团结团体内部的力量，坚守正道，共同拥护和支持
nǐ dì líng dǎo bìng qiè bìng chí zhōng dào yòng hé lǐ dì fāng shì qù biǎo dá yì jiàn hé jiàn yì cái huì jí
你的领导，并且秉持中道，用合理的方式去表达意见和建议才会吉
lì
利。

liù sān “bǐ zhī fēi rén” fēi rén shì bù shì dāng dì rén yì sī shì qīn jìn yī kào nà xiē yǔ nǐ
六三，“比之匪人”。匪人是不适当的人。意思是亲近依靠那些与你
zhì xiàng bù tóng yì jiàn bù hé dì rén huì duì nǐ dì qián tú yǒu yǐng xiǎng suǒ wèi “dào bù tóng bù
志向不同，意见不合的人，会对你的前途有影响。所谓“道不同，不
xiāng wéi móu” zhè yī guà gào sù wǒ men yào rèn zhēn xuǎn zé nà xiē yǔ nǐ zhì xiàng xiāng tóng yǒu rén
相为谋”。这一卦告诉我们，要认真选择那些与你志向相同，有仁
yì dào dé dì rén zuò wéi nǐ yào xué xí hé qīn bǐ dì duì xiàng
义道德的人作为你要学习和亲比的对象。

liù sì “wài bǐ zhī zhēn jí” xiàng wài qīn jìn yī kào jí xiáng zhè yī guà gào sù wǒ men qīn
六四，“外比之，贞吉”。向外亲近依靠，吉祥。这一卦告诉我们亲
jìn nà xiē yǒu cái néng zhēn chéng zhèng zhí dì rén wú lùn shì nǐ dì shàng sī huán shì qí tā tuán tǐ dì
近那些有才能，真诚，正直的人，无论是你的上司还是其他团体的
rén dū huì jí xiáng yě tí xǐng wǒ men dāng nǐ xiǎng qīn jìn nǐ dì líng dǎo shí nǐ yào shèn zhòng kǎo
人，都会吉祥。也提醒我们，当你想亲近你的领导时，你要慎重考
lǜ yào zuò dào zhēn chéng hé zhèng zhí bù néng tǎo hǎo hé lì yòng huán yào bù duàn tí gāo nǐ dì néng lì
虑：要做到真诚和正直，不能讨好和利用，还要不断提高你的能力，
cái huì jí xiáng
才会吉祥。

jiǔ wǔ “xiǎn bǐ wáng yòng sān qū shī qián qín yì rén bù jiè jí” yáo cí dà yì shì fā
九五，“显比，王用三驱，失前禽，邑人不诫，吉”。爻辞大意是发
yáng qīn jìn yī kào dì zuò fēng jūn wáng yòng zuǒ yòu hé hòu bāo wéi dì sān qū fāng fǎ shòu liè shī qù qián
扬亲近依靠的作风，君王用左，右和后包围的三驱方法狩猎，失去前
wǎng táo pǎo dì qín shòu chéng zhōng dì rén bù huì jiè bèi jí xiáng zhè yī yáo shuō míng zuò wéi yì gè rén cí
往逃跑的禽兽，城中的人不会戒备，吉祥。这一爻说明作为一个仁慈

的君王，要让那些与自己志向不同，想要叛乱的人去自谋生路，剩下的城中的人就会甘心情愿跟随你。也说明一个贤明的领导者，除了要亲切，耐心地对待你的下属，也要保持开放的态度，才会有更多的人来追随你。

上六，“比之无首，凶”。找不到亲近依靠的对象，有凶祸。这里已经来到最高的位置，说明现在找不到亲比的对象，也找不到志同道合的合作伙伴，对自己的前途不利。这时你需要改变你的心态去追求新的目标。

比卦用水来比喻一个领导要想聚集人才，吸引更多的追随者，就要把自己放到最低的位置，好像地上流动的水只聚集在低洼之处一样。一个好的领导除了要仁慈善良，与志同道合的人合作，也要包容不同意见的人士，允许求同存异，正向面对未来才是这一卦的主要用意。

8 比卦 Bi Hexagram

The **Bi** hexagram represents comparison or closeness. It is combined with Kun 坤☷ (Earth) at the bottom and above is the Kan 坎☵ (water) trigram. The image of the hexagram shows water flows on the land and gathers in an abyss, which symbolizes that while individual people have different views and lifestyles, they live in groups and are influenced by each other. This hexagram provides advice on how we can learn and help each other to make a peaceful and happy living environment.

The **Judgment** of Bi hexagram: "Auspicious, original divination, steadfast, no harm. The unpeaceful people or latecomers, calamity." The judgment tells us that when humans associate together in groups, it is essential to have a leader to lead a group of people to do the right things and stay peaceful and happy. Those within the group also have a responsibility to choose a kind leader who has high morals in which to influence others and the ability to look after those they lead. A good leader must provide a good example for others, be highly respectful and trustworthy. These attributes will make people from unpeaceful and unhappy places willing to join and follow the leader. In order to gather more people, the leader also needs to show a lower profile to embrace people from different views and different walks of life. Just as the Bi hexagram symbolizes that a lower-lying place can hold more water, a good leader and "hold" more people (that is, he attracts more followers). Yet, if people do not follow or are attracted to follow too late, there will be calamity.

Chu-Liu Yaoci: "Closeness or learning from a sincere and truthful person, no harm, as a full Earthen Jar, will bring you more food ". This Yaoci states that you must follow a virtuous, sincere, and upright leader. Once you have decided to follow your leader in your heart, you need to sincerely and willingly make progress to work with your leader. Then you can gain from them. The leader must also remember to do good things and treat you well.

Liu-Er Yaoci: "*Closeness within, Auspicious, steadfast*". Liu-er tells us the importance of having closeness within your own community and supporting your group leader. It will be auspicious if you proceed with sincerity, honesty, dignity and use appropriate ways to express your opinions and suggestions.

Liu-San Yaoci: "*Closeness with those who are not your kind*". This Yaoci tells us to be aware of the association with a wrong person. It will not be good for your future progress if you follow some people who have different aspirations, different versions,

and missions with you. Confucius said: “different mission, different plan” which shows we need to follow and learn from someone who has the same belief as ours.

Liu-Si Yaoci: *“Outward closeness, steadfast, Auspicious”*. This informs us it is auspicious only we learn from people who are capable, sincere, and upright, no matter if they are our leaders or outsiders. This also warns us that when we want to be close to our leader, we need to undertake interactions that are sincere and honest; not use false flattery and falsely follow.

Jiu-Wu Yaoci: *“Manifest closeness, follow the sample of the king hunting on three sides and release the fast-running animals ahead. The men inside the city need no warning, this is auspicious”*. This Yaoci describes the king when on a great hunting expedition, did not hunt any animals randomly and without thought. Rather, he besieged his prey on three sides thus allowing the strong animals to escape. Using this example of a hunting game to explain that the king shows benevolence manner and lets false, rebellions people go, all the people in the city are willing to follow him.

Shang-Jiu Yaoci: *“No one ahead to compare with; calamity”*. This is the last line of Bi hexagram and represents a person who cannot find someone to compare with or be close to. It is not good for one’s future development if you can’t find the people who have the same vision and mission as you and cannot find a good leader to follow. You need to seek changes and start something new.

The image of Bi Hexagram uses the analogy of water and it is always attracted to gather in the lowest point. We can apply this concept where a leader, wanting to attract followers needs to assume the position of “the lowest position” for the water to flow to. A good leader will become the “lowest position” by being kind, upright, and doing good things while also being benevolent and letting those without sincerity leave. With these attributes, people will “flow” the leader.