

#### **MANAGEMENT TEAM**

Frank Gomez, CEO, founder Technology visionary, serial entrepreneur, hands-on leader

Rene North, CFO Fortune 500 and startup experience, financial controls

John Wilkerson, CRO
Proven success of C-level sales, sales
growth

PJ Haarsma, CMO Fortune 500 brand-builder, expert at Digital Marketing Analytics

**Key Employees: Sheri Bruemmer** –Certified Gerontologist, licensed Assisted Living Director

ADVISORS **Dr. Ron Simson** –6Beds, Inc.; President, SoCal Chapter

**Wil Beach** –entrepreneur, AI, M&A, growth coach

Alisa Kerr – Attorney, senior community advocate



#### **EXECUTIVE SUMMARY**

**MISSION** | Taking senior care silver tsunami into the 22<sup>nd</sup> century **PROBLEM/OPPORTUNITY** | Inconsistent quality of care, poor documentation/record keeping, fragmented technology offerings

### **VALUE PROPOSITION**

SeniorSense is unifying disparate technology offerings into an effective platform to streamline data collection, record keeping, and care response time using Al-based algorithms. ROI opportunities for senior communities:

- Extending residents' longevity
- Capturing unreported or unbilled services
- Lowering liability and legal costs
   Future-proof technology investments

## **BUSINESS MODEL**

Combination hardware (data collection, security) and SaaS (real-time reporting, predictive AI)

### **MARKET**

\$15.1 billion global, \$8.2 billion US

### **COMPETITORS**

CarePredict, Stanley Healthcare, OwlyticsHealthcare

# **COMPETITIVE ADVANTAGE**

Future-proof data collection and reporting platform Built as iPaaS (Integration Platform as a Service)

### **GO TO MARKET STRATEGY**

Developed and launched v1.0 and deployed pilots.

Ready to develop 2.0 and launch additional pilots. Commercial pipeline in place.

# **EXIT SCENARIOS**

Acquisition by Private Equity
Acquisition by health brand owners

Optum, CVS, Walgreens

# **INTELLECTUAL PROPERTY**

**AutoBahn®** (core to iPaaS strategy)

Patent Pending USPTO 17046837

Additional patent applications pending

#### **FINANCIAL INFO**

Series A Raise: \$7 mil Pre-money: \$33 mil Series A Ownership: 17.5%

**USE OF FUNDS** 

SeniorSense2.x
3rd party hardware APIs
Brand development
Scale deployment