Business Plan for Blast Mobile App

I. Executive Summary

Blast Mobile App is an innovative mobile application designed to enhance the user experience by offering a streamlined and efficient platform for managing various aspects of content sharing. The app combines features like time management, reminders, social connectivity, and productivity tools to create an all-in-one solution for individuals. Our goal is to become a leading mobile app in the social media space, serving millions of users worldwide along with expanding the social media space.

II. Company Description

Company Name: Blastmoblieapp.com LLC. ®

Website: https://blastmobileapp.com/

Business Structure: LLC.

Location: Hollywood, Fl.

Mission Statement: To empower individuals to manage their posts, time, and social connections effectively through a user-friendly, intuitive, and innovative mobile application.

Vision Statement: To be the go-to mobile app for productivity and social connectivity, recognized for its ease of use, reliability, and comprehensive feature set.

III. Market Analysis

Industry Overview:

The mobile app industry is rapidly growing, with a significant demand for productivity and social connectivity tools. The market is highly competitive but offers ample opportunities for innovative solutions. Such as post bundling at the individual share level.

Target Market:

Our initial target market includes professionals, students, and individuals aged 18-45 who seek to improve their social media sharing experience efficiently.

Market Needs:

There is a growing need for an all-in-one app that combines post management, reminders, and social features to help users stay organized and connected while being able to share to multiple platforms at once without incurring large costs.

Competitive Analysis:

Key competitors include services like, Social Bee®, Hoot-Suite®, Denim®, Metricool® and Buffer®. Our unique value proposition lies in integrating productivity and social features into one platform. Essentially bundling the individuals personal posting effort to a single app. Our focus is on C2C exclusively. The key competitors primarily focus on B2B making their feature set packages either limited for their introductory sets and expensive for their multi feature sets. Blast will offer individually focused feature sets comparable to our competitors at a much more affordable price. Priced for the person, not for a business. This furthers our advantage in this new niche. Our platform will only run on mobile devices so server space will not be necessary for desktop applications, financial flexibility to offer the more competitive feature sets.

IV. Product Line and Services

Product Offering:

The Blast Mobile App offers the following features:

- Post Management: Create, organize, and prioritize content sharing.
- Reminders: Set reminders for important posts and events.
- Social Connectivity: Connect with friends, family, and colleagues.
- Productivity Tools: Access tools like multi-share, editors, and post timers.

Future Enhancements: We plan to introduce AI-driven features for personalized post recommendations, advanced analytics for productivity tracking, and further integration with other popular apps.

V. Marketing and Sales Strategy

Marketing Plan:

- *Digital Marketing*: Utilize SEO, content marketing, and social media advertising to attract users.
- Partnerships: Collaborate with productivity and social media influencers to promote the app.
- Referral Program: Implement a referral program to encourage existing users to invite
- new users.

Sales Strategy:

- Offer a freemium model with basic features available for free and premium features accessible through a subscription plan.
- Provide special discounts and promotions during the launch period.

VI. Operations Plan

Development Team: Comprising experienced developers, designers, and product managers to ensure continuous improvement and innovation.

• Worked with Venture 24 for initial guidance/development.

Customer Support: Offer 24/7 customer support through in-app chat, email, and a comprehensive help center.

Technology Stack: Utilize a modern tech stack including app development, AWS for cloud hosting, and various third-party APIs for enhanced functionality.

VII. Management and Organization

<u>Leadership Team:</u>

CEO: John G. Palmeri III

CTO: [Name] - Not yet found

COO: [Name] - Not yet found

Advisory Board: Consisting of industry experts and successful entrepreneurs to provide strategic guidance. – Worked with <u>Venture24</u> for initial guidance/development

VIII. Financial Plan

Revenue Model:

- Subscription Fees: Monthly or yearly subscription plans for premium features.
- In-App Purchases: Offer additional features and customization options as in-app purchases.
- Advertisements: Display non-intrusive ads for free users.

Funding Requirements: Initial funding of \$200,000 to cover development, marketing, and operational costs for the first year.

VIII. Financial Plan Cont.

Financial Projections:

Initial Goal (\$5 to \$15 ARPU)

• Year 1: \$145,571 in revenue with 10,823 active users.

We believe this is attainable based on ARPU for 2022 of top SM Platforms where the average ARPU between all data is \$14.15 (Fig.1, App.) We set our goal according to the average of the bottom 5 performers which totals \$5.31(Fig.2, App.).

IX. Risk Management

Potential Risks:

- Market Competition: Mitigated by continuous innovation and user feedback.
- Technical Challenges: Addressed by maintaining a skilled and experienced development team.
- User Retention: Enhanced through regular updates and improved user experience.

Risk Mitigation Strategies: Regular market analysis, user feedback loops, and strategic pivots based on market trends.

X. Conclusion

The Blast Mobile App is poised to revolutionize the productivity and social connectivity space by offering a comprehensive, user-friendly solution. With a clear vision, strong management team, and robust business plan, we are confident in our ability to achieve our goals and deliver value to our users.

APPENDIX:



Fig 1.

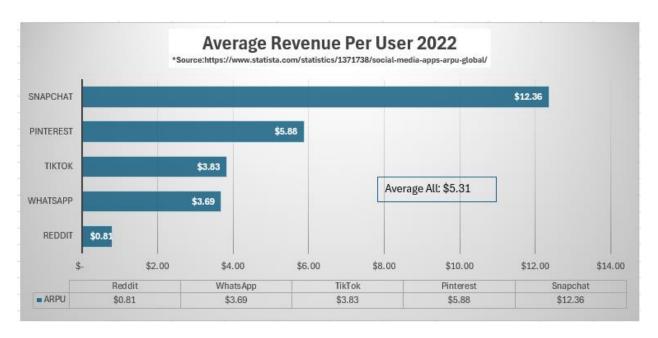


Fig 2.

Disclaimer:

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