

### **About Us**

Vertical Solutions is a specialized consulting firm providing Enterprise Resource Planning (ERP) solutions for international systems. With headquarters in Dubai and Amman, we bring extensive experience in business and financial solutions across the Middle East. Our expertise covers financial consultancy for ERP implementation, ERP selection, planning, and budgeting.

Founded in 2010 by Mr. Faris Fleifel, Vertical Solutions has a proven track record of managing large-scale projects. Our focus is on cost-efficient solutions and best-practice methodologies to drive business success.

### **Our Mission**

To help businesses achieve their goals in an ever-changing corporate landscape. We support companies in becoming more agile and competitive by implementing effective organizational changes.

### **Our Vision**

To be recognized as the leading provider of IT-managed services and ERP solutions across the Middle East.

#### **Our Core Values**

- Customer Commitment We are passionate about delivering exceptional service.
- Employee Dedication We invest in our team to foster innovation and growth.
- Integrity We always do the right thing.
- Passion for Excellence We are driven by a strong desire to succeed.



Faris Fleifel
Managing Director

Faris Fleifel is a seasoned professional with over 24 years of experience in financial accounting, costing, budgeting, planning, and internal auditing. His extensive expertise includes ERP implementation across various industries such as manufacturing, FMCG, engineering, project management, retail, and telecom.

He holds a BA in Accounting from Yarmouk University, Jordan, and is a Certified Management Accountant (CMA) and Certified Internal Auditor (CIA). His qualifications reflect his commitment to excellence in financial management and audit practices.

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# **Strategic Partnerships:**

## **Oracle NetSuite Partnership:**

In 2018, Vertical Solutions became an official alliance partner with Oracle NetSuite, the world's leading cloud-based ERP system. NetSuite helps businesses enhance efficiency and cost-effectiveness through its robust, cloud-powered ERP solutions.

Award: Partner of the Year 2022 - Middle East & Africa

REGIONAL ALLIANCE PARTNER OF THE YEAR - MIDDLE EAST AND AFRICA

## **Epicor Partnership:**

Since 2011, Vertical Solutions has been a certified partner of Epicor, a global ERP leader serving over 20,000 customers across 150+ countries. Epicor delivers industry-specific solutions that streamline operations and drive business growth.

# **Odoo Partnership:**

Odoo is a highly flexible and fully integrated open-source business management software. It brings together CRM, sales, project management, manufacturing, inventory management, accounting, HR, marketing, customer support, and various other business applications into one unified platform.

Designed to cater to all business needs, Odoo is widely regarded as one of the top open-source ERP solutions available today.







### **Our Services**

- ERP Selection & Implementation Assisting businesses in choosing and deploying the right ERP solutions.
- ERP Project Management Overseeing ERP rollouts for seamless execution.
- Payroll Module Implementation Enhancing workforce management with efficient payroll solutions.
- Vertical Engagements & Training Providing tailored ERP training and consulting for various industries.
- Ongoing ERP Support Offering post-implementation support to ensure long-term success.

## **Industry Expertise**

We cater to a diverse range of industries, including:

- Manufacturing
- Wholesale & Distribution
- Hotels, Restaurants & Hospitality
- Retail & eCommerce
- Professional Services
- Software & IT Services
- Utilities, Oil & Gas
- Food & Beverage

#### **Contact Us**

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