

THE SCOOP

January 2021



DORIS G.

2021 = The Takeover

2021 is going to be an exciting year. Senior Life Insurance Company now has the single most aggressive compensation plan in America where every single person can earn up to 150% first year commission. This is unheard of in the final expense marketplace and we have never been more excited than we are right now. I hope that each and every one of you share the same excitement that I have about your future with Senior Life.

Now, more than ever, you are in 100% control of where you can take your career with Senior Life. There is not one single person that can hold you back when it comes to your opportunity and your business. Our team worked diligently on this project and walked through every single scenario and the main thing we circled back around to was that it has to be simple and easy to understand.

You will notice on the promotional guidelines that there is no fine print in regards to having to average X amount of production for so many consecutive months in order to get the raise. Or you need to have the production but also hire X number of agents in addition to the production goal to be eligible for a promotion. We opted to leave all of that out because Senior Life was built around simplicity and putting the agent in control.


Our guidelines are simple. Get the production, get the promotion. Whether it's your 1st month with us or your 1000th month. The month that you hit the production number, you will be instantly promoted the very next month.

As it stands today, there is not a company in America that is offering this type of plan to its agents. We are truly in a league of our own and I'm more excited now than ever to watch everyone begin to grow faster and bigger than ever before as we work our way up the mountain and become the number 1 writer of final expense premium in America.

That is why we are making our theme for 2021 "The Takeover." The plan is set and the time is now. Let's take over this industry. We have the best compensation plan, the best platform, the best products, Legacy Assurance, and most importantly, the best agents and employees in America.

Time to earn your way to the top!

Let's GO!



Robert Shiver, Executive Vice President
Senior Life Insurance Company





SELF STARTER

Doris G. has only been with Senior Life Insurance Company for 17 months, but has already established herself as one of the top agents. She shares, "When I was recruited by Lewis B., I'd already had my license for years but I'd just sat on it and never did anything with it for a while. I was with another company, and then when Lewis introduced me to Senior Life and shared the opportunity that we have to help anyone no matter what their health conditions were and the products that we have, I just fell in love." She explains that she was waiting for the right time and the right company to get involved with life insurance. Doris G. says, "I was just trying to find the right fit for me. It just so happened at that time when Lewis reached out to me, it was the perfect time. I already had it in my mind that I wanted to get started at the first of the year, but I got started in August and I'm glad I did."

Doris G. has proven that she is an extremely hardworking and dedicated individual. She has become successful in her agency in a short amount of time. Doris G. shares, "I'm successful because of my work ethic and just having the knowledge of knowing what to do when it comes to growing a business. I just apply that along with the system that we have in place for agents. And then I just go out every day and do it." She also shares that Lewis B. is a big motivation to her as well. "He is absolutely amazing. As far as teaching us and sharing with us what it is that he did and



what we need to be doing to achieve success. He motivates us constantly to get out there and do it every day. He's a great leader and support system."

Along with her success as a final expense life insurance agent, Doris G. shares her experience in being an entrepreneur and expresses that the businesses that she owns help her to meet more people and get more leads naturally. She says, "I've been an entrepreneur for 28 years. And based on my work ethic and being self-employed, I've come across a lot of people. So, sharing life insurance with people and people trusting me as far as

anything I do was kind of easy. I just make sure that I touch base with a lot of people and share with them the importance of life insurance." Doris G. says that she became an entrepreneur for the freedom it gave her. "I'm a person who didn't like to take orders or be under a structured system where I'm confined. I had a job when I started my first business, but it didn't work out because I was putting more time into my own business as I should have. I like that structure of being able to have full control over my own business." She explains that she's able to balance her businesses by having a tight schedule for herself. She says, "I just delegate my time and start my day really early around 4 o'clock in the morning. But everything is kind of like a smooth operation."

Doris G. talks about why leads have also been so important to her success. She says, "Getting leads for your business is necessary so that you can meet new people. Leads get you into a new area that you wouldn't normally go to. It's not just the leads that you're looking for, to me it's those neighbors and those referrals and things that you wouldn't normally have met or get based on what you do every day. You can go to a lead that may not be home, but the neighbor next door is, and this just happened to me this morning, but I was able to get in their house and I got them signed up. And that neighbor told me that their sister and their uncle didn't have life insurance either, so I got their information too."

Doris G. expresses that you can be successful in the life insurance business if you work hard. She



says, "You have to stop overthinking it and get out of your own way. Follow the system that's in place and do something consistently with your business every day. Every day is not going to be a good day, but the next day could be a better day. So sometimes you can make up what you didn't get to do today by the following day, as long as you keep going and stay consistent. One thing about this business is that you won't achieve success over night. Some people think you can become successful over night, but it happens over a period of time when you stick and stay."

Family is very important to Doris G., so she makes it a goal to share the same opportunity she has with her family. She shares, "My daughter, Tristan, is training under me, and she's already talking about how she can't wait to get started. I've also got my sister and nephew signed up in the business. She's looking forward to it because she kind of works hand in hand with me now. She does a lot of things behind the scenes for me, so she understands the business." Doris G. stays motivated by keeping her goals in mind and by thinking about her family. She says, "I know what my goals are, and I know what I want my future and my retirement to look like. You have to get out and win, not just for yourself but also for your family. And make it the biggest win that you could achieve." ©

"I like that structure of being able to have full control over my own business."



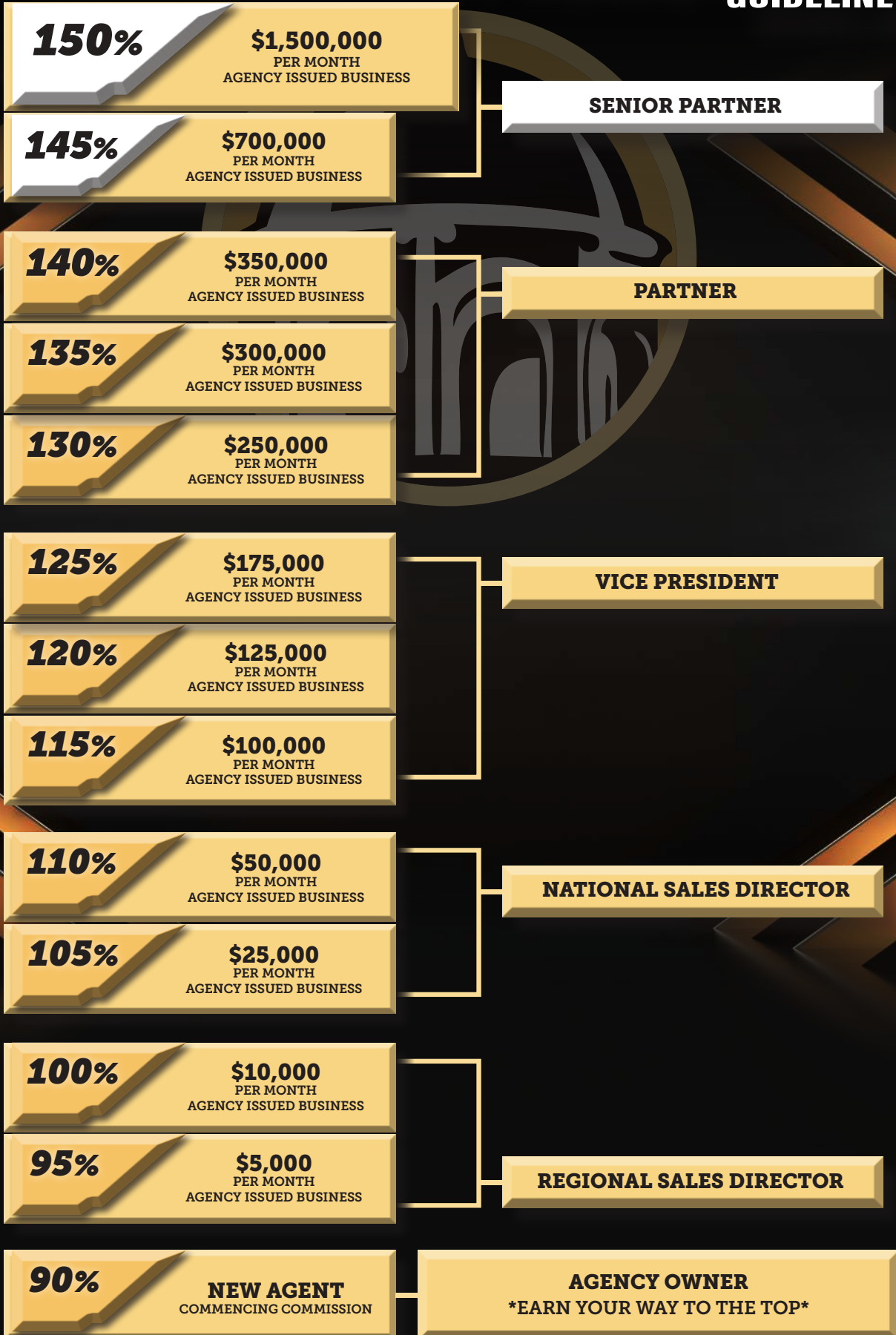
THE SINGLE MOST
AGGRESSIVE
COMPENSATION
PLAN IN AMERICA

150%
COMMISSION



THIS COMMISSION ADVANCEMENT SCHEDULE IS FOR ALL ACTIVE SENIOR LIFE INSURANCE COMPANY AGENTS. ALL NEW AGENTS/PARTNERS WILL START ON A 90 PERCENT CONTRACT UNLESS THE AGENT/PARTNER CAN PROVIDE PRODUCTION REPORTS THAT PROVE PRODUCTION IN WHICH CAN ADVANCE THE AGENT'S STARTING COMMISSION. SENIOR LIFE INSURANCE COMPANY RESERVES THE RIGHT TO CHANGE THIS COMMISSION SCHEDULE AT ANY TIME.

COMMISSION PROMOTIONAL GUIDELINE



LEGACY AssuranceSM

Legacy Assurance is proud to offer such great benefits to our members. We encourage you, the representative to explain the benefits below to the Legacy Assurance Members for them to receive the most value from their membership. Legacy Assurance is not only a funeral merchandise and negotiation service, we also offer living benefits that can be used during the life of our members. It is important to make sure that the member is fully aware of what benefits they have, such as access to 24/7 Telehealth, discounted diabetic apparel, and discounted hearing aids. Our members also have access to discounted funeral merchandise and negotiations between funeral homes to provide the family with the best price possible when it comes to the members funeral service. When the member knows exactly what benefits are available to them through Legacy Assurance, they can take full advantage, which in turn helps you as the representative to increase your persistency dramatically.

Our **24/7 Telehealth benefit** allows our members to access exams online, by app, or by phone. This one benefit alone can help our members save time and money while receiving quality care for common illnesses and injuries. All our members need to do is go to our website to register. Steps are below.

- Click on Already A Member
- Telehealth Portal: MeMD
- Member must use their member id
 - o Example: 00000002000123456 (Member can call in and request their ID number or find their number on their member guide)
 - o Provide Valid Email address
 - Member will receive an activation email to be able access MeMD
- Visit Fee: \$48

Our **diabetic apparel benefit** allows our member to receive a **15% discount** on all Pedor products. Please advise the members to use Code: **LEGACY15** at checkout. This benefit helps our members that have diabetes, arthritis, and much more.

Our **hearing benefit** helps our members manage their hearing loss. Legacy Assurance members are eligible for an annual hearing test at no cost through NationsHearing. Other great features to this benefit is follow-up care management and three complimentary adjustments, 3-year repair warranty, 3 years of batteries included at no cost and a one-time replacement coverage for lost, stolen or damaged devices. All our members need to do is call 1-877-391-7628 with their member id ready. Once they have provided NationsHearing with their Member ID they are able to schedule their hearing test.

We are proud to offer living benefits, but we are beyond grateful to be able to help people when they need it the most, the loss of a loved one. We want to remind you of the importance of our negotiation service and merchandise. We help families daily save thousands on funeral merchandise such as caskets, vaults, and monuments. We also help families find the best price for the funeral services. Please encourage the Legacy Assurance member to contact us first so we can help the best we can.

Thank you,
Catherine Conner
Director

A MESSAGE FROM THE LEADS DEPARTMENT

BY MELANIE WITTMAN *LEADS DIRECTOR*



In the short 3 years I have been in the Leads Department at Senior Life Insurance Company I have witnessed numerous advancements that have helped our agents be more successful and without a doubt the most impactful of those was the introduction of the Leads The Way App.

Leads The Way is arguably the best leads tool a final expense agent can have in the industry. Leads The Way allows agents to have brand new leads delivered directly to their phone or tablet as soon as the customer requests information about our products. The app offers TV, Facebook, and Website leads available for purchase 24/7.

Leads the Way also offers the ability to be connected to a customer right when they call our TV commercial through the live transfer feature. You can literally be walking down the street, receive a notification that a live transfer is available, press purchase, and instantly be connected to someone who called in after just seeing our TV commercial.

The Leads The Way app has opened so many doors, literally and figuratively, for our agents. Just recently, we had a young agent, Andrew D., break a company record by writing \$37,011.36 in a single week and he did so without coordinating his leads for this record-breaking week with the Leads Department.

This is something that years ago would have taken the Leads Department a few weeks to prepare for. We would have needed to know well in advance that the agent was looking to meet a goal that large in one week so we could plan and gather leads to ensure they had the leads needed to hit such a large goal.

Andrew was able to break the company record with no extra help from the Leads Department because he had everything he needed right at his fingertips with the Leads The Way App.

If you haven't downloaded Leads The Way I challenge you to give it a try and see what you think. There's no cost to download the app and it's available for iOS and Android devices. It could change the way you buy leads and help you write more business so you can make more money, just like Andrew did. Visit www.leadstheaway.net/download to download the app today!

CONGRATULATIONS!
#1 Marcea M.
TOP 500 PRODUCERS

2	LORENZO S.	26	MARTIN V.	50	FRANKY F.	74	RALPH P.	98	MARIA B.
3	ANDREW D.	27	ANDREANA G.	51	MARC D.	75	MYREON M.	99	NESTOR U.
4	VON W.	28	BECKY D.	52	SHEILA W.	76	CHAUNCEY C.	100	ALEXANDER O.
5	JAMEY B.	29	RODNEY W.	53	JESSE S.	77	SENITA C.	101	JOSE M.
6	BIANCA M.	30	LEONEL A.	54	STEPHEN T.	78	KATIE C.	102	NICOLE M.
7	DESHANDA M.	31	MATTHEW C.	55	MARK F.	79	KATHLEEN M.	103	SABRINA P.
8	JENNIFER C.	32	JANET M.	56	SHAYLA B.	80	JONRIKA N.	104	VERONICA C.
9	CHRISTOPHER S.	33	EDDIE D.	57	JUAN M.	81	DELORES F.	105	WILLIAM M.
10	DORIS G.	34	JARNEL C.	58	SHANTA B.	82	CARMEN R.	106	CHRISTINA C.
11	STEVEN G.	35	DEAN B.	59	CLINTON A.	83	DANIELLE G.	107	BRUNO R.
12	ZOE G.	36	CAROLYN B.	60	TODD B.	84	PAMELA B.	108	LASHONDA C.
13	NIEMAT I.	37	SAMANTHA B.	61	TARA S.	85	SAIDA C.	109	IVY S.
14	ZENOBIAN L.	38	VALERIE M.	62	JACQUILLA H.	86	EDDIE B.	110	GILBERT M.
15	DANA B.	39	DEBORAH H.	63	BERNARD B.	87	ROBERT M.	111	MARIA G.
16	JASON C.	40	ANGEL R.	64	ROSALBA P.	88	FRANCES F.	112	SHARON J.
17	SHINGAI G.	41	MARIO C.	65	BRENDA L.	89	RUBY B.	113	GREGORY P.
18	BENJAMIN V.	42	SONIA T.	66	LEONARDO G.	90	LANCE R.	114	STEVEN M.
19	JO-ANN R.	43	TYRONE P.	67	HECTOR M.	91	MORGANN T.	115	MICHAEL M.
20	BRET C.	44	TRISHA W.	68	AMBER I.	92	KATHY S.	116	JOSE V.
21	JERRY Y.	45	TOMAS M.	69	JONATHAN T.	93	EDGARDO C.	117	INGA M.
22	ASHLEY C.	46	JAVIER R.	70	YVONNIE W.	94	JANEEN H.	118	MESHA M.
23	YVETTE D.	47	JEROME H.	71	SCOTT C.	95	LAUREN H.	119	ABDEL A.
24	BRANDY M.	48	ALAN A.	72	ANTOINETTE B.	96	TRINA M.	120	HASSON D.
25	SHAWNTRICE W.	49	CHRIS M.	73	SETAITA T.	97	ARMONDO S.	121	PENELOPE M.

TOP PRODUCERS

CONGRATULATIONS TO THE TOP 500 AGENTS!

122	ROBERT H.	147	ELI D.	172	ALEX B.	197	LUZ H.	222	DEBRA S.
123	NATHAN P.	148	GARY B.	173	ALVIN H.	198	LECHELLEST O.	223	STEPHANIE P.
124	MATTHEW S.	149	CARLENE W.	174	ADAM M.	199	ASKIN B.	224	BETZAIDA L.
125	ALEXANDRO R.	150	TORR G.	175	KEVIN A.	200	ROBERT C.	225	DAVID B.
126	STEPHANIE S.	151	JEFFREY N.	176	CARLDERONE G.	201	MARK W.	226	RONALD D.
127	JASON G.	152	VINCENT K.	177	JOE B.	202	DARVI M.	227	ROY M.
128	ARNOLD J.	153	HELEN A.	178	ANGELICA M.	203	RICKY C.	228	NORMAN L.
129	TETONYA C.	154	D'ONTE H.	179	RHONDA M.	204	CLARISSA W.	229	GARY G.
130	MARLO M.	155	JEREMY D. F.	180	SHEENA M.	205	KRIS G.	230	LAWRENCE P.
131	JEREMY F.	156	COURTNEY J.	181	HEATHER B.	206	LOVONIA J.	231	DEANNA L.
132	GABRIEL H.	157	HEATHER D.	182	SABRINA J.	207	PAMELA F.	232	MARY D.
133	KARL R.	158	MICHAEL B.	183	JOCEL A.	208	LEWIS B.	233	JAMES W.
134	DEBORAH R.	159	SHAVONDA G.	184	TERIKO H.	209	MIRACLE S.	234	CLAUDIA S.
135	OMAR C.	160	BRANDIE R.	185	KIERRA S.	210	SUSAN B.	235	MONIQUE P.
136	LESLIE S.	161	YANET G.	186	ELIZABETH M.	211	JOANN S.	236	LUZ C.
137	RONELL J.	162	CEDRIC M.	187	CICELY F.	212	TIMOTHY P.	237	THELMA G.
138	JOEY F.	163	CHARLIE H.	188	OMAR A.	213	ANDREA M.	238	DHIRODATTA H.
139	DESIREE H.	164	VINCENT E. G.	189	THERESE R.	214	JAMAL B.	239	ARLINDA M.
140	TIFFANY P.	165	GARY W.	190	MICHELLE C.	215	GEORGE D.	240	HERNAN C.
141	GUSTAVO D.	166	GEORGE P. L.	191	LINDA J.	216	KIMMILY M.	241	ANITA J.
142	WAYNE J.	167	ROSARIO E.	192	JOSE T.	217	JIMMY K.	242	MICHAEL P.
143	KIMBERLY T.	168	BAMBI H.	193	VALERIE Z.	218	JACQUELINE T.	243	JERRELL W.
144	VINCENT G.	169	ERIC S.	194	BRIAN F.	219	EDWIN A.	244	CAITLIN M.
145	BARBARA H.	170	HANNAH R.	195	BARBARA F.	220	TERESA S.	245	WESLEY M.
146	SA F.	171	BONNIE D.	196	JENNIFER O.	221	MONICA T.	246	MAIRA M.

TOP PRODUCERS

247	LINDA H.	273	LEIA S.	299	CHALA M.	325	KENNETH J.	351	MARGARET G.
248	CHAUNCEY D.	274	ARTHUR S.	300	MARTHA R.	326	JENETTE Q.	352	JAMES A. C.
249	CLAUDE C.	275	CAROLYN M.	301	TAMEKA R.	327	OSMELYS C.	353	JAMES P.
250	ARIEL R.	276	LADENA S.	302	AARON R.	328	DIMETA P.	354	CHRIS G.
251	ALIGDAMI M.	277	AMANDA C.	303	JAMES C.	329	MARTHA T.	355	ANITA B.
252	JAMES J.	278	JOHN D.	304	HARRISON K.	330	CHARLIE S.	356	ERIC J.
253	ANGELA W.	279	RICHARD T.	305	D'AUDREY T.	331	MICHELE B.	357	JAY H.
254	ADRIAN N.	280	KUTINA G.	306	TONYA B.	332	MIGUEL S.	358	SANDRA D.
255	CARESHIA P.	281	JOHN E.	307	SANTOS R.	333	JOSHUA E. M.	359	GARRETT W.
256	LARRY M.	282	DURRELL T.	308	NICOLETTE C.	334	LILIANA L.	360	STEVEN C. P.
257	JOSHUA H.	283	JOHN H.	309	THOMAS S.	335	ALICIA M.	361	NICOLE D.
258	ROSCOE P.	284	ANTONIO C.	310	JESUS H.	336	JERRY W.	362	DANTE H.
259	KIMBERLY F.	285	JON-ERIK M.	311	KRISTIE W.	337	NAOMI R.	363	RUBY S.
260	SHAWN A.	286	JOHN C.	312	SARA G.	338	ELKA C.	364	NEIL S.
261	RICHARD D.	287	DONALD P.	313	HANNAH R. R.	339	STEPHANIE A.	365	BEVERLY A.
262	SHANNON G.	288	ANTOINE W.	314	THOMAS L.	340	ISABEL B.	366	STEVEN W. P.
263	MICHAEL N.	289	DANIEL M.	315	JASON T.	341	MARY H.	367	KOREY P.
264	LUCAS N.	290	MAXO T.	316	MARGARET L.	342	SIMAU F.	368	RICHARD V.
265	VELVET B.	291	JOSHUA M.	317	ALBERT P.	343	THERESA M.	369	RAYMOND D.
266	LISA M.	292	BILLIE S.	318	ROCHELLE H.	344	DIEDRA F.	370	KEITH M.
267	LINWOOD L.	293	PATRICIA L.	319	LINDA O.	345	LYDIA Y.	371	JOANN R.
268	MELISSA P.	294	TASHA O.	320	KADIATOU B.	346	PAUL S.	372	FREDERICKA S.
269	RICARDO G.	295	DAVID D.	321	STEVEN W.	347	MARTHA N.	373	VANESSA C.
270	NIKIA B.	296	OATIS W.	322	MAGGIE A.	348	CATHERINE W.	374	DENISE S.
271	LILIA F.	297	KYLA M.	323	KIMBERLY O. F.	349	MARA K.	375	ANTHONY D.
272	LARRY S.	298	GLORIA D.	324	CHARNETTA B.	350	ROGER L.	376	NOTASHA S.

TOP PRODUCERS

377	TAMMAM T.	403	JESUS G.	429	DAVINA C.	455	LEE R.	481	ROBERTA O.
378	VERONICA O.	404	TERRI A.	430	RENIKA N.	456	BOBBY L.	482	KATHEY T.
379	JOANI W.	405	YUDERKA R.	431	SHAWN K.	457	SHAYDE B.	483	MAGDALYN W.
380	WYNONA J.	406	JUNE W.	432	AMANDA N.	458	ATIFAH W.	484	HERBERT G.
381	ANGELES S.	407	MICHELE M.	433	RAYMOND G.	459	ISAAC D.	485	THOMAS M.
382	KADEESHA E.	408	JESUS C.	434	DAS B.	460	JAMES R. J.	486	MELISSA B.
383	JHIDRY G.	409	PAUL K.	435	KATTY L.	461	GLORIA A.	487	MONICA S.
384	ELVA C.	410	JOHN O. C.	436	ALMA O.	462	CYNTHIA G.	488	MARGARETTE J.
385	KEITH T.	411	CHRISTIAN D.	437	ANTHONY B.	463	JADE H.	489	CELMAR E.
386	CHARNETTA L.	412	DARLENE L.	438	MARILYN E.	464	JORGE R.	490	ESTELLE D.
387	INGRID P.	413	NADINE L.	439	BRANDON T.	465	LUNCINO R.	491	FRANTZ J.
388	DOROTHY D.	414	RODERICK B.	440	EDWIN M.	466	CHAUNTAY H.	492	ROBERT J.
389	MARTIN P.	415	DIANE K.	441	MARGARET M.	467	DONTE P.	493	KERRON S.
390	KAREN K.	416	ANGELA A.	442	DAMIAN L.	468	DAPHENE N.	494	ALEXANDER W.
391	ROBERTA M.	417	ANGELINA G.	443	JUANITAL B.	469	OCLETA S.	495	NORMA R.
392	ALVIN S.	418	MICHAEL W.	444	ERIN B.	470	LYSA B.	496	JOEL D.
393	SHANE V.	419	ALSTON R.	445	STEVEN D.	471	LUIS C.	497	JACQUES T.
394	ETHEL C.	420	CARLOS B.	446	SETH A.	472	LAKESHIA S.	498	JACQUELYN B.
395	TRESSA D.	421	AAZIM A.	447	TIMOTHY J.	473	KELLY G.	499	OLGA R.
396	SYLVIA G.	422	CHARLES B.	448	TYRONE S.	474	DANIEL S.	500	PAULINE R.
397	TODD S.	423	TAMIKA C.	449	JACQUE W.	475	JAMES R. W.	501	VALERIA C.
398	ARTHUR T.	424	VINCENT S.	450	YOSKUA M.	476	SULTAN B.	502	FELICIA G.
399	YULANDA M.	425	INEZ J.	451	ROSE M.	477	CLEOPHUS A.	503	ANDREA W.
400	ALESHA M.	426	JAMES H.	452	KASHAWNA F.	478	HEIDI H.	504	JACKELINA C.
401	MARIA R.	427	ANTONIO B.	453	PATRICIA B.	479	FERNANDO D.	505	STERLING V.
402	FREDERICA D.	428	DELMER M.	454	EVERETT H.	480	PLESHETTE B.	506	JUDITH A.

TOP RECRUITERS



CONSOLIDATED PLANNING **64** HIRES



REILLY LIFE GROUP **61**



FINANCIAL LEGACY GROUP **58**



THE BLAKE GROUP **50**



TEMPERATE LEGACY GROUP **50**



DAVIS MARKETING AGENCY **48**



WHITE GROUP **39**



OWENS INSURANCE AGENCY **39**



HARRIS GROUP **31**



PILCHER INSURANCE AGENCY **30**



THE PRICE GROUP **29**



HINTON GROUP **27**



ELSBERRY GROUP **22**



WILDER GROUP **21**



BARNES NAPIER AGENCY **19**

CONGRATULATIONS TO THE TOP RECRUITERS!

TOP AGENCIES

#1  **FINANCIAL LEGACY GROUP**

#2  **CONSOLIDATED PLANNING**

#3  **THE BLAKE GROUP**

#4  **REILLY LIFE GROUP**

#5  **THE PRICE GROUP**

#6  **TEMPERATE LEGACY GROUP**

#7  **THE COOK GROUP**

#8  **DAVIS MARKETING AGENCY**

#9  **NEEDELMAN GROUP**


#10  **THE MVP GROUP**

#11  **PILCHER INSURANCE AGENCY**

#12  **ADAMS GROUP**

#13  **BERLIN GROUP**

#14  **KRONOS INSURANCE GROUP**

#15  **ELSBERRY GROUP**

#16  **WHITE GROUP**

TOP AGENCIES

17	OWENS INSURANCE AGENCY	45	C. COOK GROUP	73	HOWARD GROUP	101	JACKSON GROUP
18	MITCHELL GROUP	46	COBB GROUP	74	JOLIVET GROUP	102	GREENE GROUP
19	BARNES NAPIER AGENCY	47	SPELLER INSURANCE	75	ROBINSON GROUP	103	BANKS GROUP
20	MENARD GROUP	48	SAFEKEEPING MEMORIAL SOLUTIONS	76	L. CAMPOS GROUP	104	CAHILL GROUP
21	EVANS GROUP	49	GOMEZ GROUP	77	H. SMITH GROUP	105	BLACKMON GROUP
22	DEVORE GROUP	50	ISSA GROUP	78	POPE GROUP	106	WOODS GROUP
23	FAIRCLOTH MARKETING GROUP	51	MANSWELL-SPELLER GROUP	79	GURIRA GROUP	107	RIVERA GROUP
24	FLEMING GROUP	52	D. MILLS GROUP	80	R. WHITE GROUP	108	WASHINGTON GROUP
25	GEROW GROUP	53	FIRST PRESTIGE GROUP	81	COHEN GROUP	109	MESSER GROUP
26	FRIAS INSURANCE GROUP	54	TAYLOR GROUP	82	F. RUIZ GROUP	110	D. S. WILLIAMS GROUP
27	DAVIS GROUP	55	FIRST GENERATION LIFE, INC	83	THE INSURANCE ANGELS	111	BLAKE GROUP
28	WILSON GROUP	56	SANDERS GROUP	84	HILL GROUP	112	DOMINGUE GROUP
29	AGENTS RESOURCE GROUP	57	SHULL GROUP	85	DUNHAM GROUP	113	KLEIN GROUP
30	CORMIER GROUP	58	HARRIS GROUP	86	THORNE GROUP	114	YEPEZ GROUP
31	FINAL WISHES ADVISORS	59	KING GROUP	87	BECERRA GROUP	115	BAKER GROUP
32	ANDERSON GROUP	60	HINTON GROUP	88	BENSON GROUP	116	WELLS GROUP
33	SENIOR BENEFITS GROUP	61	FLOYD GROUP	89	VILLESICAS GROUP	117	BOGGS GROUP
34	A. JACKSON GROUP	62	MILLER GROUP	90	YOUNG GROUP	118	M. J. HARRIS GROUP
35	ACTION TEAM	63	JOHNSON GROUP	91	TIROLIA GROUP	119	D. HARRIS GROUP
36	BENENHALEY GROUP	64	MVPNC GROUP	92	CARNER GROUP	120	MERTZ GROUP
37	ARISTILDE GROUP	65	LANIER GROUP	93	DIAZ GROUP	121	CEVALLOS GROUP
38	IMPERIAL GROUP	66	CURRY GROUP	94	MURRAY GROUP	122	MOLINA GROUP
39	MICKENS GROUP	67	DYNASTY LEGACY GROUP	95	FALEONO GROUP	123	BONDS GROUP
40	SMITH GROUP	68	ROBERTS GROUP	96	WILDER GROUP	124	T. PEARSON GROUP
41	MILLS GROUP	69	GUERRA GROUP	97	WILLIAMS GROUP	125	MARSAL GROUP
42	DUPRE GROUP	70	ABDULLAH GROUP	98	CONNELL GROUP	126	ALBERTO GROUP
43	WORD GROUP	71	RAGUSA GROUP	99	GADSON GROUP	127	RODRIGUE GROUP
44	VASQUEZ GROUP	72	MARCANO GROUP	100	PETERSON GROUP	128	D. HINTON GROUP

TOP AGENCIES

129	THE POZO GROUP	157	POLITE GROUP	185	FORTIER GROUP	213	B. ASKINS GROUP
130	C. MENARD GROUP	158	MCFADDEN GROUP	186	ATTAWAY GROUP	214	MORGAN GROUP
131	ASHLEY GROUP	159	MCLEAN GROUP	187	HUNTER GROUP	215	G. MORGAN GROUP
132	BLANCO GROUP	160	LALANDE-WASHINGTON GROUP	188	PACE GROUP	216	GARCIA GROUP
133	SANCHEZ GROUP	161	J. BENSON GROUP	189	T. MITCHELL GROUP	217	CROCKETT GROUP
134	W. BAKER GROUP	162	IDLEMAN GROUP	190	MARSH GROUP	218	BOYKIN GROUP
135	DANIELS GROUP	163	TANNER GROUP	191	J. BROWN GROUP	219	JONES GROUP
136	TURNER GROUP	164	ALCEDO GROUP	192	GEIGER GROUP	220	D. ROBINSON GROUP
137	FENELUS GROUP	165	MUHAMMAD GROUP	193	NOLLEY GROUP	221	COLBERT GROUP
138	PENA GROUP	166	BRADSHAW GROUP	194	URIBE GROUP	222	MOUZON GROUP
139	DOBBINS GROUP	167	TANAKI GROUP	195	CRUZ-TORRES GROUP	223	L. BROWN GROUP
140	HENDERSON GROUP	168	ATWOOD GROUP	196	JENNINGS GROUP	224	M. MITCHELL GROUP
141	MILETELLO GROUP	169	CARTER GROUP	197	GROSS GROUP	225	GOMEZ-VARGAS GROUP
142	WEST GROUP	170	CANYOCK GROUP	198	WARREN GROUP	226	VARGAS GROUP
143	HAGGINS GROUP	171	BROWN GROUP	199	ODIARI GROUP	227	C. ASKINS GROUP
144	NORWOOD GROUP	172	MARTELL GROUP	200	MATEU GROUP	228	ALKURDI GROUP
145	FLYNN GROUP	173	RUIZ GROUP	201	PLESSALA GROUP	229	DIGGS GROUP
146	ROCA GROUP	174	PAMPLIN GROUP	202	V. COLLINS GROUP	230	CARBALLO GROUP
147	BRAILEY GROUP	175	MCCONICO GROUP	203	MARSHALL GROUP	231	HILTON GROUP
148	SEABROOK GROUP	176	JAMES GROUP	204	J. RUIZ GROUP	232	PLATTER GROUP
149	BRANNAN GROUP	177	SIMON GROUP	205	CONTRERAS GROUP	233	SHORTER GROUP
150	L. BURNS GROUP	178	BREWER GROUP	206	CANEDA GROUP	234	ROCHA GROUP
151	COLLINS GROUP	179	ORELLANA GROUP	207	CORDER GROUP	235	SELLARS GROUP
152	BOOKER GROUP	180	THOMASON GROUP	208	WARD GROUP	236	MCDONALD GROUP
153	MAYEN GROUP	181	SHEPARD GROUP	209	STEWART-RUFFIN GROUP	237	RICHARDS GROUP
154	POWELL GROUP	182	BOGAERT GROUP	210	J. HARRIS GROUP	238	GEORGE GROUP
155	KIJANOWSKI GROUP	183	SCHURR GROUP	211	RICHARDSON GROUP	239	MCCRAY GROUP
156	BRADFORD GROUP	184	CINTRON GROUP	212	POOLE GROUP	240	CHARLES GROUP

TOP AGENCIES

241	FIGLEY GROUP	269	DUHON GROUP	297	R. T. JOHNSON GROUP	325	SEMIEN GROUP
242	BOCKARIE GROUP	270	MURRILL GROUP	298	GRAVES GROUP	326	BURGESS GROUP
243	HERNANDEZ GROUP	271	GRIFFIN GROUP	299	DOBSON GROUP	327	SCAIFE GROUP
244	ROGERS GROUP	272	SHATA GROUP	300	K. C. SMITH GROUP	328	MCGRAW GROUP
245	WRIGHT GROUP	273	H. SHATA GROUP	301	MILLIGAN GROUP	329	PRATT GROUP
246	GLOVER GROUP	274	ROBINS GROUP	302	FRANCE GROUP	330	HARVEY GROUP
247	STRICKLAND GROUP	275	ALLEN GROUP	303	ALVAREZ GROUP	331	MAGETT GROUP
248	W. JONES GROUP	276	FRIERSON GROUP	304	TINSLEY GROUP	332	G. M. DAVIS GROUP
249	FERNANDEZ GROUP	277	GOSE GROUP	305	LUGO GROUP	333	DARQUEA GROUP
250	BONILLA GROUP	278	MIDDLETON GROUP	306	CASEY GROUP	334	ARTRIP GROUP
251	R. JOHNSON GROUP	279	HARRISON GROUP	307	HIDALGO GROUP	335	K. P. MITCHELL GROUP
252	K. JENNINGS GROUP	280	LITTLETON GROUP	308	JOYCE GROUP	336	KILPATRICK GROUP
253	HAWKINS GROUP	281	TRIPLETT GROUP	309	TORRES GROUP	337	MCCLAIN GROUP
254	HARPER GROUP	282	ESPARZA GROUP	310	ZIMMERMAN GROUP	338	E. ALVAREZ GROUP
255	DE LA ROSA GROUP	283	B. HILL GROUP	311	GAGLIARDI GROUP	339	C. DAVIS GROUP
256	LEGACY ADVANTAGE GROUP	284	RITCHIE GROUP	312	FOSTER GROUP	340	O'NEAL GROUP
257	TINKER GROUP	285	BRAD GROUP	313	L. HERNANDEZ GROUP	341	SEWELL GROUP
258	HOWELL GROUP	286	A. HENDERSON GROUP	314	OSBORNE GROUP	342	TREVINO GROUP
259	SILVA GROUP	287	TANN GROUP	315	BARUT GROUP	343	M. TREVINO GROUP
260	DOWNEY GROUP	288	MOYER GROUP	316	CARPINTERO GROUP	344	SLATER GROUP
261	BLAZER GROUP	289	GREEN GROUP	317	PAULIN GROUP	345	POTTIER GROUP
262	A. SMITH GROUP	290	VEGA GROUP	318	R. CARTER GROUP	346	LOPEZ GROUP
263	GILYARD GROUP	291	BARNWELL GROUP	319	WYATT GROUP	347	DOBROSIELSKI GROUP
264	NAPOLITANO GROUP	292	MARTIN GROUP	320	CROCKROM GROUP	348	MYLES GROUP
265	HUNT GROUP	293	MCLEOD GROUP	321	FINKEN GROUP	349	LYNCH GROUP
266	K. HERNANDEZ GROUP	294	C. RODRIGUEZ GROUP	322	C. A. WILLIAMS GROUP	350	GLICKER GROUP
267	FLETCHER GROUP	295	S. G. JOHNSON GROUP	323	GAMBLE GROUP	351	LAMPLEY GROUP
268	W. WARREN GROUP	296	T. HENDERSON GROUP	324	L. L. JACKSON GROUP	352	DIOGUARDI GROUP

TOP AGENCIES

353	WHEELING GROUP	381	ANAYA GROUP	409	CALZADA GROUP	437	I. RODRIGUEZ GROUP
354	LARSON GROUP	382	GRESHAM GROUP	410	CONNER GROUP	438	HERRERA GROUP
355	HERRING GROUP	383	NTEPNIDIE GROUP	411	GABRIEL GROUP	439	K. WILLIAMS GROUP
356	MORRIS GROUP	384	BRUMFIELD GROUP	412	A. WRIGHT GROUP	440	ROUSE GROUP
357	SEEBACK GROUP	385	DE LEON GROUP	413	HERNANDEZ-ESEGUIA GROUP	441	LUCAS GROUP
358	PEARSON GROUP	386	L. MORGAN GROUP	414	MULLIN GROUP	442	M. LIVINGSTON GROUP
359	CANTILLO GROUP	387	RING GROUP	415	TANIS GROUP	443	PRESSLEY GROUP
360	GRISHAM GROUP	388	LANE GROUP	416	J. MCCLAIN GROUP	444	HUMPHREYS GROUP
361	BOWERS GROUP	389	PLUMMER GROUP	417	SIMPSON GROUP	445	BARRY GROUP
362	N. D. JOHNSON GROUP	390	GONZALEZ GROUP	418	R. VARGAS GROUP	446	SOLIS GROUP
363	HAYES GROUP	391	BELL GROUP	419	OLFUS GROUP	447	WEAVER GROUP
364	MANGO GROUP	392	FLORES GROUP	420	DICKINSON GROUP	448	BASTARDO GROUP
365	CAMPOS GROUP	393	SAMPSON GROUP	421	A. MOREAU GROUP	449	M. ANDERSON GROUP
366	A. M. JOHNSON GROUP	394	SHIRD GROUP	422	WISDOM GROUP	450	FERGUSON GROUP
367	MOREAU GROUP	395	SUDDUTH GROUP	423	G. DAVIS GROUP	451	JORDAN GROUP
368	MASTERSON GROUP	396	MOSES GROUP	424	MANNING GROUP	452	QUINONES GROUP
369	MEDRANO GROUP	397	HILLIARD GROUP	425	RAMIREZ GROUP	453	PITTMAN GROUP
370	LEAKE GROUP	398	SAULSBERRY GROUP	426	ROBERTSON GROUP	454	M. A. THOMAS GROUP
371	L. HARRISON GROUP	399	CHATTIC GROUP	427	RUSSELL GROUP	455	BULLARD GROUP
372	C. CHARLES GROUP	400	J. DANIELS GROUP	428	CUMMINGS GROUP	456	LANDIVAR-BENEDEK GROUP
373	RODRIGUEZ GROUP	401	THOMAS GROUP	429	ALANIS GROUP	457	FRAZIER GROUP
374	MORALES GROUP	402	GOODEN GROUP	430	KNIGHT GROUP	458	MCCREE GROUP
375	J. L. JOHNSON GROUP	403	EAKINS GROUP	431	TERRY-STEPHENS GROUP	459	WHITEHEAD GROUP
376	GAMEZ GROUP	404	SERRANO GROUP	432	BOSKET GROUP	460	REED GROUP
377	NETTLES GROUP	405	BORNACELLI GROUP	433	DELGADO GROUP	461	TERRELL GROUP
378	PARNELL GROUP	406	MAGANA GROUP	434	REYES GROUP	462	CARR GROUP
379	HILLEY GROUP	407	TOWNSEND GROUP	435	CANADY GROUP	463	ALBINO GROUP
380	FERRELL GROUP	408	HARDER GROUP	436	SCOTTON GROUP	464	BERARTEZ GROUP

TOP AGENCIES

465	BILLUPS GROUP	493	MOFFETT GROUP	521	DORSEY GROUP	549	S. ROBERTS GROUP
466	HOOD GROUP	494	B. ALLEN GROUP	522	KIRTON GROUP	550	C. BAKER GROUP
467	FEALOFAI GROUP	495	PIOTROWICZ GROUP	523	R. MARTIN GROUP	551	CHRIETTE GROUP
468	MCCORD GROUP	496	PETERS GROUP	524	J. DUPRE GROUP	552	SCOTT GROUP
469	FARMER GROUP	497	MASON GROUP	525	VALDEZ GROUP	553	JIMENEZ GROUP
470	SIMMONS GROUP	498	B. JORDAN GROUP	526	A. ABDULLAH GROUP	554	HOLT GROUP
471	NICHOLS GROUP	499	R. DAVIS GROUP	527	E. CARTER GROUP	555	BOND GROUP
472	WHISLER GROUP	500	K. MITCHELL GROUP	528	D JASPER GROUP	556	MATUTE GROUP
473	KEHRER GROUP	501	RYAN GROUP	529	GURLEY GROUP	557	CASTRO GROUP
474	OROZCO GROUP	502	SINGER GROUP	530	SHELBY GROUP	558	NORMENT GROUP
475	LEFTWICH GROUP	503	COLEMAN GROUP	531	A. THOMAS GROUP	559	BORDEN GROUP
476	GENTRY GROUP	504	LEE GROUP	532	MUNFORD GROUP	560	VANEGAS GROUP
477	DICK GROUP	505	D. SMITH GROUP	533	F. DAVIS GROUP	561	A. ORELLANA GROUP
478	PERRY GROUP	506	DELANDA GROUP	534	GOBEA GROUP	562	EICHOLZ GROUP
479	BOW GROUP	507	DILLARD GROUP	535	Y. RODRIGUEZ GROUP	563	B. THOMAS GROUP
480	GUPTA GROUP	508	B. BROWN GROUP	536	J. M. WILLIAMS GROUP	564	MARTINEZ GROUP
481	E. G. JOHNSON GROUP	509	SMALLS GROUP	537	MURDOCK GROUP	565	REYNOLDS GROUP
482	DELATORRE GROUP	510	TAYARA GROUP	538	CASTELLANOS GROUP	566	M. MILLER GROUP
483	SAUNDERS GROUP	511	ORTIZ GROUP	539	P. KING GROUP	567	D. LOPEZ GROUP
484	G. WEST GROUP	512	J. WARD GROUP	540	M. MYLES GROUP	568	BRYANT GROUP
485	PITTS GROUP	513	JACOBS GROUP	541	CAMPBELL GROUP	569	BOYLE GROUP
486	S. D. JOHNSON GROUP	514	SAENZ GROUP	542	LYONS GROUP	570	DAMBRA GROUP
487	DANCER-ADETULA GROUP	515	ELLIS GROUP	543	LEBOUEF GROUP	571	S. ASHLEY GROUP
488	OCONNELL GROUP	516	J. GARCIA GROUP	544	KING-FLOWERS GROUP	572	T. JONES GROUP
489	HINES GROUP	517	CHAVIRA GROUP	545	K. ROBINSON GROUP	573	T. O. SMITH GROUP
490	SHOALS GROUP	518	TATE GROUP	546	ALDECOA GROUP	574	J. WILLIAMS GROUP
491	SANDLER GROUP	519	LAING GROUP	547	LOPERENA GROUP	575	MENDOZA GROUP
492	BOZEMAN GROUP	520	I. PENA GROUP	548	M. WILLIAMS GROUP	576	MONSIVAIS GROUP

TOP AGENCIES

577	CUNNINGHAM GROUP	605	ATKINS GROUP	633	J. BELL GROUP	661	MATLOCK GROUP
578	K. FERGUSON GROUP	606	HARTWIG GROUP	634	ROME GROUP	662	E. SANDLER GROUP
579	BARRON GROUP	607	HOLGUIN GROUP	635	RUFF GROUP	663	HENTZ GROUP
580	E. HARRISON GROUP	608	DOMINGUEZ GROUP	636	CHATMAN GROUP	664	J. POWELL GROUP
581	S. JOHNSON GROUP	609	BUTLER GROUP	637	GALLANT GROUP	665	T. KNIGHT GROUP
582	L. RUSSELL GROUP	610	FOSTON GROUP	638	WOOLEY GROUP	666	SINGLETON GROUP
583	LACKEY GROUP	611	OBIERO GROUP	639	VAUGHAN GROUP	667	MORRISSEY GROUP
584	BENNETT GROUP	612	TERRANCE GROUP	640	ANGLIN GROUP	668	THORPE GROUP
585	A. A. WILLIAMS GROUP	613	WILLIE GROUP	641	C. HALL GROUP	669	BONNER GROUP
586	I. DAVIS GROUP	614	GRAHAM GROUP	642	L. HALL GROUP	670	POE GROUP
587	AUSTIN GROUP	615	MORTILLARO GROUP	643	C. MOFFETT GROUP	671	SMITH-JOHNSON GROUP
588	C. GABRIEL GROUP	616	CALVIN GROUP	644	GUEVARAGIULIANELLI GROUP	672	DURING GROUP
589	RILEY GROUP	617	N. YOUNG GROUP	645	WEEKS GROUP	673	LOCKETT GROUP
590	HALL GROUP	618	M. BARRETT GROUP	646	CRAIG GROUP	674	FAISON GROUP
591	RAMOS GROUP	619	M. E. SMITH GROUP	647	IVEY GROUP	675	ANDREANIDIS GROUP
592	RIVERA-WEAVER GROUP	620	JEFFERS GROUP	648	BURTON GROUP	676	RUFFIN GROUP
593	C. HARRIS GROUP	621	ELJURI GROUP	649	RAMIREZ-GARCIA GROUP	677	MATTHEWS GROUP
594	D. POPE GROUP	622	DOCILET GROUP	650	S. WOOD GROUP	678	OVERTON GROUP
595	D. NORWOOD GROUP	623	JOACHIM GROUP	651	MCNUTT GROUP	679	CHANDLER GROUP
596	SHORTS GROUP	624	R. E. JOHNSON GROUP	652	G. GARCIA GROUP	680	DIGIORGIO GROUP
597	BOYCE GROUP	625	K. J. SMITH GROUP	653	ACUNA GROUP	681	CANNON GROUP
598	SETTLE GROUP	626	A. WILLIAMS GROUP	654	TIMMONS GROUP	682	J. WHITE GROUP
599	GERARDS GROUP	627	N. RIVERA GROUP	655	H. GABRIEL GROUP	683	DUPLESSIS GROUP
600	SIERRA GROUP	628	DOMINECK GROUP	656	THOMPSON GROUP	684	POURCIAU GROUP
601	M. SMITH GROUP	629	K. REYNOLDS GROUP	657	WALPOLE GROUP	685	HASAN GROUP
602	WOOD GROUP	630	DEMPSEY GROUP	658	LITTLE GROUP	686	MIA GROUP
603	SLAVICH GROUP	631	THIGPEN GROUP	659	CAIN GROUP	687	R. DAVIS GROUP
604	BLACKMAN GROUP	632	ABRAMS GROUP	660	ROBERSON GROUP	688	ALMOND GROUP

TOP AGENCIES

689	S. HALL GROUP	717	MCCALLUM GROUP	745	HANNAH GROUP	773	FIELDER GROUP
690	BUCKELS GROUP	718	BEVERLY GROUP	746	GAINES GROUP	774	B. CAMPOS GROUP
691	R. JONES GROUP	719	V. WHITE GROUP	747	BARTON GROUP	775	E. HERNANDEZ GROUP
692	DEAMER GROUP	720	SALAS GROUP	748	RODGERS GROUP	776	GRAY GROUP
693	POLLENDER GROUP	721	HART GROUP	749	GUR GROUP	777	CHAPMAN GROUP
694	PUGSLEY-ADAMS GROUP	722	MERRILL GROUP	750	GALLEGO GROUP	778	PORTILLO GROUP
695	PIZARRO GROUP	723	D. WHITE GROUP	751	DELUCCA GROUP	779	MORENO GROUP
696	BETHUNE GROUP	724	J. ORTIZ GROUP	752	I. GOMEZ GROUP	780	DUVALL GROUP
697	ALFORD GROUP	725	ALO GROUP	753	TEXEL GROUP	781	SZLASHTA GROUP
698	CRAGGETT GROUP	726	EVANS GROUP	754	L. HERRERA GROUP	782	R. LEGGETT GROUP
699	ZUSCHLAG GROUP	727	GLADDEN GROUP	755	S. PRESSLEY GROUP	783	A. LEGGETT GROUP
700	C. LYON GROUP	728	GENTILE GROUP	756	E. ANDERSON GROUP	784	SWALES GROUP
701	V. GRAHAM GROUP	729	MONZON GROUP	757	WADDLES GROUP	785	PYLES GROUP
702	NIXON GROUP	730	JULIEN GROUP	758	ESSL GROUP	786	BRAGG GROUP
703	ARREOLA GROUP	731	ASBERRY GROUP	759	BARBOUR GROUP	787	F. SMITH GROUP
704	A. B. RIVERA GROUP	732	CHAMPAGNE GROUP	760	TUTTIN GROUP	788	ALSINA GROUP
705	KOFA GROUP	733	ROONEY GROUP	761	M. THOMAS GROUP	789	A. M. WILLIAMS GROUP
706	D. A. JOHNSON GROUP	734	Y. SMITH GROUP	762	H. TERRELL GROUP	790	CZUCZAK GROUP
707	F. GONZALEZ GROUP	735	SESSIONS GROUP	763	HENRY GROUP	791	TWILLEY GROUP
708	D. HARVEY GROUP	736	SULLIVAN GROUP	764	HARKINS GROUP	792	BATTLE GROUP
709	GOINS GROUP	737	FOMBANG GROUP	765	RECTOR GROUP	793	STANFORD GROUP
710	B. WILLIAMS GROUP	738	DAVIDSON GROUP	766	OGINSKI GROUP	794	WILLIS GROUP
711	KIDWELL GROUP	739	QUARTERMAN GROUP	767	MANOSALVA GROUP	795	M. HARRIS GROUP
712	FORBES GROUP	740	J. POPE GROUP	768	S. RAMIREZ GROUP	796	X. SMITH GROUP
713	L. THOMAS GROUP	741	HERBERT GROUP	769	PRINZIVALLI-HANCOX GROUP	797	COTTRELL GROUP
714	GRAYMASON GROUP	742	CALHOUN GROUP	770	K. HAWKINS GROUP	798	L. GRAVES GROUP
715	DEESE GROUP	743	SPENCER GROUP	771	G. TAYLOR GROUP	799	MOUA GROUP
716	STORER GROUP	744	L. MARSHALL GROUP	772	L. WOODS GROUP	800	BARNES GROUP

TOP AGENCIES

801	MCKIM GROUP	829	D. MILLER GROUP	857	R. HARRISON GROUP	885	ROGAN GROUP
802	HACKETTS GROUP	830	O. FOSTER GROUP	858	MUNOZ GROUP	886	F. PLUMMER GROUP
803	E. MCFADDEN GROUP	831	GUERRERO GROUP	859	FONTENOT GROUP	887	C. WASHINGTON GROUP
804	GOETZ GROUP	832	R. ROBINSON GROUP	860	ANDRE GROUP	888	WALTON GROUP
805	GALLAGHER GROUP	833	D. THOMAS GROUP	861	WINSTON GROUP	889	HOWARD GROUP
806	DAVENPORT GROUP	834	MARQUEZ GROUP	862	L. GABRIEL GROUP	890	GUEDEA GROUP
807	M. ARREOLA GROUP	835	P. SMALLS GROUP	863	LAMB GROUP	891	DENNING-HODGE GROUP
808	S. BRYANT GROUP	836	T. BAKER GROUP	864	AZOCAR GROUP	892	K. BENNETT GROUP
809	L. WILLIAMS GROUP	837	P. ROBERTS GROUP	865	TANGUMA GROUP	893	CHAVEZ GROUP
810	OSBORN GROUP	838	J. YOUNG GROUP	866	R. D. DAVIS GROUP	894	DIXON GROUP
811	FRIEDL GROUP	839	TARVER GROUP	867	M. M. WILLIAMS GROUP	895	VICKERS GROUP
812	TESMAN GROUP	840	S. WASHINGTON GROUP	868	DIXSON GROUP	896	K. SCOTT GROUP
813	J. DAVIS GROUP	841	K. JOHNSON GROUP	869	ROSEBORO GROUP	897	O. GUERRERO GROUP
814	HOLLOWAY GROUP	842	A. RUIZ GROUP	870	NATKIE GROUP	898	MIDURA GROUP
815	AMAYA GROUP	843	BREEDLOVE GROUP	871	DONES GROUP	899	J. GRAVES GROUP
816	COLE GROUP	844	C. COBB GROUP	872	OVERSTREET GROUP	900	APPLE GROUP
817	S. BROWN GROUP	845	RAMBO GROUP	873	J. WRIGHT GROUP	901	T. MULLINS GROUP
818	L. FLORES GROUP	846	FORTE GROUP	874	ALEEM GROUP	902	R. MULLINS GROUP
819	YBOS GROUP	847	C. SMITH GROUP	875	HUDSON GROUP	903	G. BATTLE GROUP
820	C. BARNES GROUP	848	M. GARCIA GROUP	876	KENNEY GROUP	904	BENTON GROUP
821	FANT GROUP	849	M. MATTHEWS GROUP	877	CUEVAS GROUP	905	M. COLLINS GROUP
822	PINDER GROUP	850	FOMBY GROUP	878	MCQUEEN GROUP	906	A. GOMEZ GROUP
823	R. SAUNDERS GROUP	851	CHILDS GROUP	879	T. HOLLOWAY GROUP	907	OMOT GROUP
824	RUSH GROUP	852	H. DAVIS GROUP	880	DALES GROUP	908	Y. BUTLER GROUP
825	POSEY GROUP	853	GRUBB GROUP	881	J. JACKSON GROUP	909	CLEGG GROUP
826	J. THOMPSON GROUP	854	T. DELGADO GROUP	882	YOON GROUP	910	DEMOURA GROUP
827	SHELTON GROUP	855	SPEARMAN GROUP	883	A. TURNER GROUP	911	ALDAZ GROUP
828	BELLINGER GROUP	856	E. LOPEZ GROUP	884	L. SOLIS GROUP	912	SALINAS GROUP

TOP AGENCIES

913	VILLA GROUP	941	R. POE GROUP	969	ELLIOTT GROUP	997	WATKINS GROUP
914	GAMA GROUP	942	COLVIN GROUP	970	T. WASHINGTON GROUP	998	KIRK GROUP
915	B. L. WILLIAMS GROUP	943	SHIPE GROUP	971	L. JOHNSON GROUP	999	ESPINOSA GROUP
916	ALEXANDER GROUP	944	G. WELLS GROUP	972	H. SEABROOK GROUP	1000	BENNETT-BRIGGS GROUP
917	STANDBERRY GROUP	945	HARDEN GROUP	973	B. SCOTT GROUP	1001	NIMMONS GROUP
918	GUEVARA GROUP	946	PEREA GROUP	974	T. DAVIS GROUP	1002	T. MOORE GROUP
919	FRIAS-ROIG GROUP	947	RAMAGE GROUP	975	C. AUSTIN GROUP	1003	FEARS GROUP
920	PARRIS GROUP	948	MCGEE GROUP	976	PAIGE GROUP	1004	SHORT GROUP
921	TABLER-AJIBADE GROUP	949	GIBBS GROUP	977	ROCHELLE GROUP	1005	TILLMAN GROUP
922	COPPERFIELD GROUP	950	L. CRAIG GROUP	978	SUTTON GROUP	1006	SANYOUR GROUP
923	ESPINAL GROUP	951	E. WILLIAMS GROUP	979	B. CROSBY GROUP	1007	CRUZ GROUP
924	S. POWELL GROUP	952	CRUMBLE-SHARPE GROUP	980	ELLERBE GROUP	1008	LOGAN GROUP
925	MATEKEL GROUP	953	HUTSON GROUP	981	RIDGEWAY GROUP	1009	O. SERRANO GROUP
926	CROSBY GROUP	954	SKINNER GROUP	982	ROSS GROUP	1010	KELLY GROUP
927	HUBBARD GROUP	955	C. THOMAS GROUP	983	VILLOTA GROUP	1011	LEDYARD GROUP
928	J. M. TURNER GROUP	956	T. SMITH GROUP	984	M. T. JOHNSON GROUP	1012	FLUEGEL GROUP
929	D. Y. JACKSON GROUP	957	ARAPE GROUP	985	KITTY GROUP	1013	RUSS GROUP
930	COYNE GROUP	958	BRUNT GROUP	986	PALMER GROUP	1014	C. COLLINS GROUP
931	K. GREENE GROUP	959	K. MCLEAN GROUP	987	A. HALL GROUP	1015	FUNDERBURK GROUP
932	J. WOODS GROUP	960	JARRETT GROUP	988	HAMBRICK GROUP	1016	AMOS GROUP
933	BENZEMANN GROUP	961	HAASE GROUP	989	FUENZALIDA GROUP	1017	SPANGLE GROUP
934	MOORE GROUP	962	HAMPTON GROUP	990	A. RIVERA GROUP	1018	OWENS GROUP
935	DICKENS GROUP	963	CAGLE GROUP	991	D. WELLS GROUP	1019	MCDANIEL GROUP
936	S. THOMPSON GROUP	964	WRAY GROUP	992	M. SILVA GROUP	1020	PEARCE GROUP
937	MELTON GROUP	965	BRADLEY GROUP	993	FOUST GROUP	1021	BROOKS GROUP
938	D. BROWN GROUP	966	K. SMITH GROUP	994	V. ESPARZA GROUP	1022	G. WILSON GROUP
939	CARINGTON GROUP	967	PHILPOT GROUP	995	C. KING GROUP	1023	J. HANNAH GROUP
940	PRESTON GROUP	968	STEWART GROUP	996	COSBY GROUP	1024	CUROLE GROUP

ALL TIME
**COMPANY
RECORDS**



RECRUITS IN A MONTH

128 - Consolidated Planning



PERSONAL PRODUCTION IN A MONTH

\$74,877.72 - Lorenzo S.



PERSONAL PRODUCTION IN A WEEK

\$37,011.36 - Andrew D.



RIVIERA MAYA



2021



INCENTIVE TRIP QUALIFICATIONS

Qualification Period:
April 2020-March 2021

PRODUCER

Monthly Average	OR	Yearly Total	&	Win...
\$6,000		\$72,000		Room (\$500 Buy In)
\$7,000		\$84,000		Room
\$8,000		\$96,000		Room & Travel
\$10,000		\$120,000		Room, Travel & \$1,000 Cash

AGENCY

Monthly Average	OR	Yearly Total	&	Win...
\$50,000		\$600,000		Room (\$1,000 Buy In)
\$75,000		\$900,000		Room
\$100,000		\$1,200,000		Room & Travel
\$150,000		\$1,800,000		Room, Travel & \$1,000 Cash



IT2021RMM

We welcome your family! Bring them for a fun family experience. Senior Life Insurance Company will provide travel expenses for the winner and ONE guest. If travel level is qualified for, Senior Life Insurance Company will provide travel expenses for the winner and ONE guest up to \$1,000. Children or additional guests are welcome at your expense. Qualifiers at a buy-in level will receive accommodations for the trip but will be responsible for their own travel. Your persistency must be in good standing with Senior Life Insurance Company. If you qualify in more than one category, you receive the highest cash bonus earned. Must be present on the trip to receive cash bonus. If you commit and don't attend, you will be responsible for all costs. Senior Life Insurance Company reserves the right to change any terms and conditions. For more information contact incentivetriple@slife.net



Make some time to 'tee up' on world class greens...

If you're ready to take a break from the pools and beaches, schedule a tee time to play on one of the impeccably designed golf courses nearby. ***Hard Rock Golf Club Riviera Maya*** offers over seven thousand yards of challenging play. Designed by Robert von Hagge, the club is surrounded by exotic wildlife and ancient Mayan ruins making it one of the first courses of the modern era. This club offers many features including a practice range, clubhouse, and clubs & shoes rental.

Another option you might want to consider during your stay is the ***Riviera Cancun Golf Club***. Noted as one of Cancun's most beautiful golf courses, the Jack Nicklaus Signature Design course features 18 holes. It is located on a natural reserve with mangroves, exotic flora and fauna, and exceptional views of the Caribbean Sea. The player who calculates the risk vs. reward will experience a peaceful atmosphere to perform a perfect game. Make sure and visit the Pro shop before you leave and bring home a souvenir!



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