

June 2021

THE SCOOP



PENNY M.





Robert Shiver

EXECUTIVE VICE PRESIDENT
SENIOR LIFE INSURANCE COMPANY

PHENOMENAL

On Friday, June 4th, we hosted our first leadership conference in Thomasville since our company wide kickoff meeting in January of 2020. It was such a joy to get our team back together and push forward into the second half of 2021. One of the highlights of the meeting was our special guest speaker and best-selling author of the book *Failure to Implement*, Howard Partridge.

Howard was one of famous American salesman and motivational speaker, Zig Ziglar's, key partners. He has traveled around the world helping people from all walks of life work to try to improve their lives and shared that, it all starts with our thought process. He shared that too many people let doubt creep in their mind and they end up failing to implement the necessary things they know deep down they need to be doing. Howard is all about surpassing "good" and "great", by being phenomenal.

Below is a sample of the handout he gave each of us. Please take the time to read through and reflect on the importance of his message:

<p>PRINCIPLE 1 THE POTENTIAL PRINCIPLE</p> <p>UNDERSTANDING YOUR POTENTIAL IMPACTS PHENOMENAL PERFORMANCE</p> <p>WHO DO YOU THINK YOU ARE?</p>	<p>PRINCIPLE 2 THE PICTURE PRINCIPLE</p> <p>A COMPELLING PICTURE IMAGINES PHENOMENAL PERFORMANCE</p> <p>WHAT DO YOU SEE?</p>	<p>PRINCIPLE 3 THE PURPOSE PRINCIPLE</p> <p>KNOWING YOUR PURPOSE INSPIRES PHENOMENAL PERFORMANCE</p> <p>WHY DO YOU DO WHAT YOU DO?</p>
<p>PRINCIPLE 4 THE PEOPLE PRINCIPLE</p> <p>THE RIGHT PEOPLE INFLUENCE PHENOMENAL PERFORMANCE</p> <p>WHO DO YOU HAVE AROUND YOU?</p>	<p>PRINCIPLE 5 THE PLANNING PRINCIPLE</p> <p>PROPER PLANNING INITIATES PHENOMENAL PERFORMANCE</p> <p>HOW WILL YOU GET THERE?</p>	<p>PRINCIPLE 6 THE PRIORITY PRINCIPLE</p> <p>LIVING BY PRIORITY IGNITES PHENOMENAL PERFORMANCE</p> <p>WHAT'S IMPORTANT NOW?</p>

I encourage you to sit back and reflect on where you really want to take this opportunity with Senior Life. We are dedicated and determined to being not good or great, but PHENOMINAL. Thank you for all that you do, and let's continue *The Takeover* in 2021.

Robert Shiver
EXECUTIVE VICE PRESIDENT
SENIOR LIFE INSURANCE COMPANY



IT TAKES A TEAM

In 2018 when Penny M. responded to a question about insurance that was posted on Facebook, she never dreamed it would be the beginning of a life-altering journey for her career. But that's just what it was. Penny shares, "After being in the education field for over 15 years, I had decided to get into the insurance industry through another company. One day, then-acquaintance, Helen A., posted an insurance question on Facebook, and I answered it. She then private-messaged me asking if I sold insurance, and I told her that I did. She told me she was going to send me a short video to watch, but because I was in the industry as well, I told her I was going to send her something to watch too! The funny thing was that it would have taken her two days to watch what I sent to her, but what she sent to me was short and engaging, and I was interested in the opportunity. I waited a couple of months to get back to her, but when she told me about the opportunity available at Senior Life Insurance Company, that lit me up. So that's how I got started." Penny also talks about how her mother-in-law's situation inspired her to

start selling final expense life insurance. She shares, "My mother -in-law was kicked out of a nursing home because of her assets, so I brought her to live with me. It dawned on me that if she had long term care this may not have happened. I couldn't get any insurance for her so I called around to get me some LTC coverage. The agent gave me this outrageous premium so I asked her how much she earned to sell LTC? She laughed and tried to get me to make the purchase. Later that day she called me and told me about the insurance industry and how I could get involved."

She shares, "Both Helen and Lewis B. really influenced me to choose Senior Life over the initial company I had started with. I experienced firsthand the welcoming atmosphere of Consolidated Planning and how family oriented Senior Life was. It's just one big happy family and everybody is trying to help everybody. I was also amazed at the training and the benefits that were available. All of that helped me make my decision. I had sold policies with other companies before and

knew what this meant for agents. The other thing that helped me make my decision was when I learned that you get paid every day. I didn't believe it, but now, I believe it!"

Penny expresses that Helen's amazing leadership has given her the foundation she needed to propel her towards success. She says, "I can call her anytime with any questions. She has helped me understand the craft and at times has just been a listening ear. She has always made herself available to me, and that has allowed us to become not only agent partners but to become friends. She's a wonderful person. She knows and understands the business, and she knows how to convey the business, and most importantly, she knows how to treat people." Penny also expresses how helpful Fran F. was to her in the beginning. She says, "When my business took off it was because of her help. She was my number one agent partner, and it was because she came in with really big vision, and she just never stopped running. I just thank her, and I appreciate her so much, because she's a very valuable part of my business."

Additionally, Lewis has been extremely influential to Penny as she has built her business. She shares one of the first encounters she ever had with him. "In January



of 2019, Lewis flew out to Texas just to chat. He didn't come to force me to work harder or talk about doing more in the business; he just came, and we just rode around town with another agent partner having a very casual meeting. While we were riding around he would talk about how well a certain person was doing and what the business was like. There were key words he would drop every now and then that just made me more interested. It was that day that I started to feel fired up and told him, "I'm going to recommit myself and really focus myself this time." She says, "Lewis makes sure we are trained, encouraged and inspired. He motivates us and makes it very simple. He has really, really blessed me and my family by bringing us into the business, and I am so thankful he took the time to fly out to Texas that day in 2019."

Penny is focused on recruiting and building her team. She says, "If you plan to leave a legacy for your family and build things properly in your business, you need a team. Not only does it motivate you when you add people to the team, but it motivates them when they see you climbing up! Just like it takes a village to raise a family, it takes a team to make this work." She shares, "You've got to be able to get along with people

**"JUST LIKE IT
TAKES A VILLAGE
TO RAISE A
FAMILY, IT TAKES
A TEAM TO MAKE
THIS WORK."**

-PENNY M.



"I LOVE WORKING WITH PEOPLE WHO ENCOURAGE AND INSPIRE AND WHO ARE JUST AS HAPPY FOR YOU TO SUCCEED AS YOU ARE FOR THEM TO SUCCEED."

-PENNY M.

and relate to them because we are in the relationship business. I love working with people who encourage and inspire and who are just as happy for me to succeed as I am for them to succeed!”

When giving advice to agents who are just starting out, Penny shares some expert advice. “1) Learn the craft. Take the time to stay focused on one thing that you can become a specialist in. Look at everything. Read the agent manual; listen to your upline, because they have been there, and they know the answers to any objection you’ll be challenged with in the field. 2) Put your personality in your business. You can’t talk like somebody else, and you’re not going to be able to mimic someone else. Our success is directly linked to who we are as people. We need to take our personality and connect with people in the field. 3) Go to work. Don’t sit and study too long. Just step out and test the waters because it’s not going to be perfect, and if you sit back and wait for things to be perfect then you’re never going to go anywhere. She shares, “When I first started, being from education, insurance wasn’t my field. I could talk to parents, students and teachers, but this was a different language; and you have to learn the language.”

Penny stays motivated by thinking of her family, her team and her clients. She says, “One of my personal goals is to spend more time with my family and to help them out more, and this business has afforded me the opportunity to do that. I want my grandchildren to be able to own their own businesses and work for themselves. They see me being independent and owning my own business and helping people, and it encourages and inspires them, and it motivates me!” She shares, “I also love to see my team excel. To see them move up and to communicate is a huge motivator for me.” She says, “I’ve always loved helping people, and with Senior Life I can help people get something that they need, because a lot of seniors don’t even know what kind of insurance they have or they don’t know where it is. So I find myself being that educator

“ONE OF MY PERSONAL GOALS IS TO SPEND MORE TIME WITH MY FAMILY AND TO HELP THEM OUT MORE, AND THIS BUSINESS HAS AFFORDED ME THE OPPORTUNITY TO DO THAT.”

-PENNY M.

and that mentor to that client and helping them leave a legacy for their loved ones and their family.” Penny also shares that she is very motivated and inspired by her faith. She says, “One passage that stands out to me is this: Jeremiah 29:11, *I know the plans I have for you, plans for peace and well-being and not for disaster, to give you a future and hope.*”

Penny shares a huge appreciation for Ron Powell. She says, “What he has put together and what Senior Life is doing for all of us is unprecedented. You don’t see large corporations and businesses doing for other people. I’m inspired when he makes an effort to come to our leadership meetings or even just a small meeting. Just showing up speaks volumes. When you see someone who owns the business and they’re committed to you, you can’t help but commit to them. He’s setting an example because what he’s doing is displayed through so many other company leaders. They give. They give so much that you can’t help but have the heart to give back. They make me feel valued so that in turn, I can reach my personal goal of treating people even better than I want to be treated and help to provide an avenue for families across America to leave a legacy for their loved ones for generations to come.”

©



THE
TAKEOVER

**LEADERSHIP
CONFERENCE
2021 RECAP**

At Senior Life Insurance Company we always say that we are “agents first” and we don't just say it, we mean it. It is our agents that drive our business and help build what this company is and will be as we head into the future. We are so grateful for all of the hard work and dedication that you all show day in and day out. That is why it's always one of the greatest times of the year when we get to have so many of our phenomenal agents gather together for a few days of celebration of what we've accomplished and looking forward to what is ahead.

This Leadership Conference was truly one to remember. Our theme this year is *The Takeover*, and we got so much insight from our speakers on what it looks like to truly have a takeover mindset. Getting to hear our guest speaker, Howard Partridge, talk about his book *Failure to Implement* was one of the most inspiring and motivating times we have had together. Implementation was key to so much of what we heard during the entire conference. When we take a step back and look at the incredible system that Ron Powell, CEO & President of Senior Life Insurance Company, has given to our agents it is clear to see that if we all make a commitment to implementing the system we will take over the final expense industry in no time. As we have been able to celebrate so many wins and achievements over the last year, we were reminded there is still so much more ahead of us. Now is the time to double down and hit the ground running because there isn't a company in America that can beat us if



HOWARD PARTRIDGE

all follow the system.

We spoke with one of our top agents, Doug B., about his thoughts on the conference. Doug said, “One word. Phenomenal.” He expressed how much he enjoyed this year's meeting saying, “This was the best meeting I have ever attended. Everytime I go to a meeting at the home office I say that, and I always think I will never be able to say it again, but sure enough I say it every time.” We love to hear this kind of feedback about our Leadership Conference because it lets us know that we are providing the kind of encouragement and challenge that even our top agents can benefit from.



TAKEOVER SHIRTS BEING WORN BY OUR AGENTS

If we were to share one big takeaway from this conference, it would be with this quote from our Executive Vice President, Robert Shiver: “We have the greatest song in the world. Now we just have to get it on more radio stations.” We are so confident in the product, the benefits, the technology, and the opportunity that Senior Life provides that we know we can take over the industry. The question is, are you ready to take hold of that opportunity and work as hard as you can to help us bring Senior Life to the top? ☺



CHARAKA C. & JESSE S.
PARTNER VICE PRESIDENT



STEVE BONTELL
HEAD OF CORPORATE DEVELOPMENT FOR SENIOR LIFE INSURANCE COMPANY



ROBERT SHIVER
EXECUTIVE VICE PRESIDENT OF SENIOR LIFE INSURANCE COMPANY



ROB E.
SENIOR PARTNER



LEWIS B. & DAVID B.
SENIOR PARTNER PARTNER



CHARNETTA B. & JOSH N.
VICE PRESIDENT NATIONAL SALES DIRECTOR



J.R. & RAMON F.
VICE PRESIDENT PARTNER



ALMA V. & MARTIN V.
VICE PRESIDENT



SAMANTHA B. & RODRICK M.
NATIONAL SALES DIRECTOR VICE PRESIDENT



JOHN T.
PARTNER



THERESE R.
REGIONAL SALES DIRECTOR



CHARLIE S. & DAVID P.
SENIOR PARTNER PARTNER



THE SINGLE MOST
AGGRESSIVE
COMPENSATION
PLAN IN AMERICA

150%
COMMISSION



THIS COMMISSION ADVANCEMENT SCHEDULE IS FOR ALL ACTIVE SENIOR LIFE INSURANCE COMPANY AGENTS. ALL NEW AGENTS/PARTNERS WILL START ON A 90 PERCENT CONTRACT UNLESS THE AGENT/PARTNER CAN PROVIDE PRODUCTION REPORTS THAT PROVE PRODUCTION IN WHICH CAN ADVANCE THE AGENT'S STARTING COMMISSION. SENIOR LIFE INSURANCE COMPANY RESERVES THE RIGHT TO CHANGE THIS COMMISSION SCHEDULE AT ANY TIME.

COMMISSION PROMOTIONAL GUIDELINE



LEGACY AssuranceSM



Dear Legacy Assurance Advocates,

As the new Supervisor of Legacy Assurance, I wanted to formally introduce myself. It has always been my passion to help people, and here at Legacy Assurance that is exactly what we do.

Before coming on board with Legacy Assurance, I was in the healthcare industry for ten years. I decided to change my career path and join a company that continues to experience tremendous growth. At Legacy, we are always looking for new and better ways to help our members and our representatives.

We have several primary goals at Legacy Assurance:

We want to ensure that all memberships submitted to us are processed correctly and in a timely manner. One of the things that will help you as a representative and help your clients is to make sure that you only enroll them one time. The Legacy membership includes the main member and up to four additional people that reside in the same household, and we are striving to make sure that members receive the most out of their benefits.

We also want to make sure that all members have an active membership at the time of their passing. Once a member passes away, it is our job to make sure they are taken care of and receive the needed merchandise at a discounted rate.

We are also here to negotiate the cost of member funeral services, and by doing so we are helping their family save an extraordinary amount of money and are here every step of the way.

It is my passion to help people, and to know that we are here to guide and protect our members brings me joy. My favorite saying is, "It's a beautiful day to help a family!" and here at Legacy Assurance, that is exactly what we do.

Sincerely,

Jaimie Calhoun
SUPERVISOR OF LEGACY ASSURANCE



JUNE PROMOTIONS

NATIONAL SALES DIRECTOR

Jennifer O.

Angelica D.

REGIONAL SALES DIRECTOR

Kyle D.
Santiago F.
Valerie M.
Gregory P.
Rubidia V.
Teri T.
Elpidio C.
Dawn B.
Eric H.
Trina M.
Anna F.
Ruth F.
Kimmily M.

Jessica L.
Shawn W.
Tracy T.
Latoya W.
Wilber P.
Selwyn V.
Lillian S.
Martha N.
Donald S.
Trevor W.
Tamika C.
Richard J.
Charnetta L.

CONGRATULATIONS!
#1 JESSE S.
TOP 500 PRODUCERS

2	MARCEA M.	26	TERI T.	50	JANICE W.	74	SELWYN V.	98	LINDA J.
3	SAMANTHA B.	27	JESSICA L.	51	EMMANUEL R.	75	EDDIE D.	99	LARISSA D.
4	CHRISTOPHER S.	28	AMBER I.	52	SANTIAGO F.	76	RODNEY W.	100	COURTNEY J.
5	DANA B.	29	STEVEN G.	53	ROSALBA P.	77	LAKIESHA B.	101	MICHAEL P.
6	BRET C.	30	JACQUILLA H.	54	SARA G.	78	TRACY T.	102	JARED H.
7	TOMAS M.	31	ANNA F.	55	TODD B.	79	JOSHUA H.	103	TREVOR W.
8	JENNIFER C.	32	SCOTT C.	56	JASON C.	80	GARY W.	104	SHEILA W.
9	NIEMAT I.	33	SALVATORE S.	57	KIMMILY M.	81	JEANINE M.	105	SHAWN T.
10	BECKY D.	34	JARNEL C.	58	VALERIE M.	82	DAVID S.	106	ASHLEY C.
11	SANDRA M.	35	KATIE C.	59	TRINA M.	83	LYNETTE P.	107	CALEB M.
12	DORIS G.	36	ERIC H.	60	SHINGAI G.	84	BARBARA J.	108	CARMEN R.
13	ABDEL A.	37	EDDIE B.	61	DEBORAH R.	85	DAYREMIS S.	109	LATOYA W.
14	MICHAEL L.	38	MONICA D.	62	DARRELL A.	86	PENELOPE M.	110	LEONEL A.
15	BIANCA M.	39	GILBERT M.	63	WILBER P.	87	STEPHEN T.	111	LETITIA T.
16	MARK F.	40	TARA S.	64	LILLIAN S.	88	TERRANCE B.	112	MARIO C.
17	JO-ANN R.	41	MARTIN V.	65	MARTHA N.	89	YVONNIE W.	113	JASON G.
18	BENJAMIN V.	42	DEANNA L.	66	EFRAIN H.	90	ANDREAS A.	114	MARVIN P.
19	JERRY Y.	43	NICHOLAS S.	67	JONRIKA N.	91	CAROLYN B.	115	FRANCES F.
20	DEAN B.	44	KYLE D.	68	SHAYLA B.	92	BRUCE W.	116	DEVON C.
21	LANCE R.	45	JENNIFER O.	69	ANGEL R.	93	HERNAN C.	117	GREGORY S. P.
22	JACK D.	46	ALMA C.	70	HEATHER D.	94	CHAUNCEY C.	118	JORDAN W.
23	JAVIER R.	47	GUADALUPE A.	71	JAMES J.	95	SONIA T.	119	GLORIMAR M.
24	GREGORY P.	48	ZOE G.	72	CAROLYN C.	96	JOSE P.	120	DANIEL M.
25	SHAWNTRICE W.	49	MATTHEW C.	73	YVETTE D.	97	MICHAEL S.	121	MYREON M.

TOP PRODUCERS

CONGRATULATIONS TO THE TOP 500 AGENTS!

122	MARTHA F.	147	ALAN A.	172	DELORES R.	197	JOHN E.	222	GILBERTO A.
123	HERNAN A.	148	TAMMAM T.	173	LUZ H.	198	LIVIA L.	223	PAMELA F.
124	THERESE R.	149	BERNARD B.	174	ARNOLD J.	199	TORR G.	224	DELORES F.
125	RALPH P.	150	ANGELINA G.	175	PATRICIA B.	200	SABRINA J.	225	INGRID P.
126	EVELYN M.	151	MAURICE L.	176	ANGELICA D.	201	LUIS O.	226	JENNIFER M.
127	GLENN P.	152	SHAMALA P.	177	JENAI E.	202	PHILIP W.	227	OSMELYS C.
128	MICHAEL B.	153	CHRISTOPHER F.	178	ALLAN L.	203	TERESITA M.	228	JOHN F.
129	SAMIRIA S.	154	JACOB A. H.	179	JOSEPH G.	204	ANTHONY D.	229	RUTH F.
130	GARY B.	155	IVY S.	180	ROBERT M.	205	LAURA M.	230	TRACY B.
131	RICHARD J.	156	ANGELA W.	181	LILIA F.	206	ARVIS T.	231	CHAUNCEY D.
132	CLINTON A.	157	LEONARDO G.	182	HANNAH R.	207	CAROLYN M.	232	CHRIS M.
133	DEBORAH H.	158	JOSHUA M.	183	VALERIE Z.	208	SERGIO S.	233	KIMBERLY A.
134	RODNEY J.	159	DAWN P.	184	ROSARIO E.	209	CHARNETTA B.	234	ROSADO D.
135	ALEX B.	160	STEPHANIE P.	185	JEROME H.	210	FRANCINE S.	235	MICHAEL B.
136	JAY H.	161	TINA M.	186	TRISTAN P.	211	ANGELA A.	236	LISA H.
137	FRANTZ J.	162	EDWIN A.	187	MONICA S.	212	TANIA V.	237	DAVID D.
138	MATTHEW S.	163	MARIA D. C.	188	MARIA R.	213	AARON R.	238	DESIREE H.
139	VINCENT G.	164	JOSE M.	189	SAIDA C.	214	THEODORE M.	239	MARIA B.
140	CHRISTINA C.	165	ALICIA S.	190	EDWIN A. A.	215	ARMONDO S.	240	ROBERT H.
141	DONALD S.	166	CARLOS J.	191	DEBRA R.	216	NORELYS O.	241	SHAWN K.
142	BRENDA T.	167	HAROLD H.	192	EVERETT H.	217	ROB R.	242	HECTOR M.
143	TONYA B.	168	RAYMOND J.	193	CHARLIE H.	218	EDGARDO C.	243	SEAN E.
144	MARLO M.	169	ISIS R.	194	LUZ C.	219	MARC D.	244	CARLOS F.
145	KAYLA S.	170	CRYSTAL J.	195	KIMBERLY T.	220	ANGELA K.	245	CHARLIE S.
146	TAMIKA C.	171	JULISSA A.	196	ZOILA R.	221	LUCRETIA J.	246	JAMES G. J.

TOP PRODUCERS

247	VINCENT E. G.	273	LOLLALY L.	299	KYLA M.	325	MARGARET L.	351	DEAMBER B.
248	CHRISTOPHER B.	274	HOPE G.	300	SONIA C.	326	ALMA N.	352	GEORGE C.
249	KARLA R.	275	DEIRDRE V.	301	TUNISIA O.	327	NORA R.	353	STEVEN N.
250	MAGDALYN W.	276	TRESSA D.	302	SHANNON D.	328	DANIEL P.	354	MARIA H.
251	LUIS H.	277	RAPHIQUE H.	303	DAVID M.	329	SONYA P.	355	TAMEKA R.
252	TYRONE P.	278	OSWIN Q.	304	FERNANDO A.	330	SCOTT T.	356	RUBY C.
253	MAIRA M.	279	SHAVONNE C.	305	TERIKO H.	331	ANDERSON H.	357	LILIA S.
254	LYNDALL M.	280	GEMA P.	306	LUIS J.	332	EDSON P.	358	PAUL K.
255	ABDUL C.	281	KRISTAN R.	307	MARK W.	333	VELVET B.	359	MARY F.
256	VERONICA C.	282	JOCEL A.	308	JESUS D.	334	JOSE R.	360	JAQVETTA B.
257	MAXO T.	283	RICKY C.	309	BRYAN A.	335	HONORIO G.	361	DEYSI I.
258	GEORGE L.	284	TIMOTHY P.	310	TONYA I.	336	AHMAD A.	362	MATTHEW T.
259	WILLIAM B.	285	ASHLEY M. C.	311	LEE R.	337	VALERIE H.	363	GLORIA A.
260	BENJAMIN C.	286	FLOYD M.	312	JAMIL M.	338	JESUS C.	364	GEORGE L.
261	VICKI D.	287	PEDRO D.	313	DAVID P.	339	SHAWN W.	365	JOHNNIE H.
262	MICHAEL C.	288	VICKIE H.	314	DUAINE S.	340	CARRIE T.	366	SAMUEL C.
263	RENNY P.	289	ALEXANDER C.	315	KEITH B.	341	NOEL D.	367	JAMES M.
264	DENA C.	290	TIFFANY C.	316	SHANE V.	342	SHARANDA D.	368	NICHOLE H.
265	KRISTIE W.	291	DAVID A.	317	CHARLES O.	343	JOE B.	369	SHANNON L.
266	GERARD R.	292	YELIN G.	318	DELBERT W.	344	ZAKIYYAH S.	370	CORNELIA A.
267	JERRY R.	293	D'ONTE H.	319	GLENN F.	345	LUIS G.	371	JULIA F.
268	KEVIN B.	294	AMANDA C.	320	LEROY B.	346	LARIANA M.	372	MELBA M.
269	MAURICIA B.	295	DAUDA T.	321	SETAITA T.	347	LEWIS B.	373	DIANE K.
270	ELAN F.	296	MELISSA C.	322	DAVID Q.	348	SHERRI M.	374	BONNIE D.
271	BARBARA H.	297	GERHRONDA C.	323	WARREN T.	349	MARTIN P.	375	TONYA W.
272	JUNE W.	298	GARY G.	324	TRINIDAD R.	350	SENITA C.	376	TAMMY B.

TOP PRODUCERS

377	AALANI E.	403	DANIEL C.	429	LESLIE T.	455	SARAH S.	481	SHARONDA M.
378	DEBRA S.	404	LUIS V.	430	KENNETH J.	456	ATHENA K.	482	ALDO L.
379	FUTINA D.	405	MIGUEL P.	431	SOPHONY J.	457	EDWARD M.	483	CONNITHA B.
380	GERALD T.	406	DONTE L.	432	SHELIA E.	458	JOSE A. M.	484	TODD T.
381	SUSAN J.	407	HALEY W.	433	JOSEPH H.	459	FRANK C.	485	BEVERLY A.
382	MARIA D.	408	KIMBERLY L.	434	ISABEL T.	460	CHRISTINA B.	486	ROLANDO L.
383	JAMIE J.	409	PASHUPATI T.	435	YOWLONDON H.	461	JESUS A.	487	KIPP J.
384	SIMONE B.	410	ADRIAN N.	436	WAYNE J.	462	ANWAN E.	488	HENRY N.
385	RANDY C.	411	ALEXANDER G.	437	JOSEPH L. G.	463	MICHELLE D.	489	FELECIA D.
386	AMY H.	412	CARLOS K.	438	RAMI M.	464	PAULINE R.	490	ASHLEY H.
387	KYLE V.	413	BABETTE C.	439	RANDALL W.	465	JACQUELINE T.	491	KAY P.
388	EDWARD S.	414	CARLOS T.	440	WILLIAM C.	466	ROBERT C.	492	JESUS H.
389	CLAUDIA M.	415	OMAR C.	441	DANA M.	467	MARIA I. C.	493	ABRAHAM S.
390	AMANDA N.	416	LISA M.	442	ANTOINETTE B.	468	ANGELA M.	494	YVETTE S.
391	DARVI M.	417	MICHAEL D.	443	MARLENE H.	469	JOSE S.	495	SUSAN B.
392	LINDA H.	418	THOMAS L.	444	JACOB H.	470	RHONDA H.	496	CYNTHIA S.
393	CURTIS T.	419	FELICIA J.	445	BILLIE S.	471	ANDREA M.	497	LARRY S.
394	MARK L.	420	CYNTHIA B.	446	ANITA J.	472	PEGGY S.	498	PAMELA T.
395	LASHAWN F.	421	CARLOS G.	447	JONATHAN D.	473	NUR E.	499	ANGELICA M.
396	SYNORA M.	422	JANET W.	448	ALESHA M.	474	ALPHEIUS S.	500	ATARI R.
397	LYDIA Y.	423	HERIBERTO A.	449	DEBORAH M.	475	FREDERICK P.	501	DEBBIE H.
398	AMEKIA W.	424	KENDRA F.	450	BEVERLY L.	476	CONSTANCE H.	502	CHELSEA C.
399	CHARNETTA L.	425	ARVIN-MICHAEL T.	451	DESIREE F.	477	MIAMI W.	503	JESSE A.
400	LUIS C.	426	HAGOP K.	452	NADINE L.	478	DALIA C.	504	CARLOS C.
401	DIEGO M.	427	JAY E.	453	JUAN P.	479	DANIEL A.	505	JOHN H.
402	OLUFEMI O.	428	KATE H.	454	LESTER P.	480	ROCHELLE H.	506	MICHON C.

TOP RECRUITERS



REILLY LIFE GROUP 86



THE BLAKE GROUP 83



WHITE GROUP 38



TEMPERATE LEGACY GROUP 73



OWENS INSURANCE AGENCY 34



CONSOLIDATED PLANNING 60



HARRIS GROUP 27



DAVIS MARKETING AGENCY 41



ARTRIP GROUP 26



SAFEKEEPING MEMORIAL SOLUTIONS 39



THE COOK GROUP 25



THE PRICE GROUP 39



PILCHER INSURANCE AGENCY 25



FINANCIAL LEGACY GROUP 38



ELSBERRY GROUP 25

TOP AGENCIES

#1



FINANCIAL
LEGACY
GROUP

#9



KRONOS
INSURANCE
GROUP

#2



CONSOLIDATED
PLANNING

#10



PILCHER
INSURANCE
AGENCY

#3



THE
BLAKE
GROUP

#11



FRIAS
INSURANCE
GROUP

#4



REILLY
LIFE
GROUP

#12



THE MVP
GROUP

#5



TEMPERATE
LEGACY
GROUP

#13



SENIOR
BENEFITS
GROUP

#6



THE
PRICE
GROUP

#14



ADAMS
GROUP

#7



NEEDELMAN
GROUP

#15



BERLIN
GROUP

#8



THE
COOK
GROUP

#16



DAVIS
MARKETING
AGENCY

TOP AGENCIES

17	SAFEKEEPING MEMORIAL SOLUTIONS	45	VASQUEZ GROUP	73	S. BENSON GROUP	101	LARSON GROUP
18	ELSBERRY GROUP	46	SANDERS GROUP	74	COHEN GROUP	102	C. A. RIVERA GROUP
19	FAIRCLOTH MARKETING GROUP	47	HEALTHCARE.COM INSURANCE SERVICES	75	MACHADO GROUP	103	ALVAREZ GROUP
20	BARNES NAPIER AGENCY	48	MVPNC GROUP	76	L. CAMPOS GROUP	104	J. RUIZ GROUP
21	FINAL WISHES ADVISORS	49	COBB GROUP	77	ROBERTS GROUP	105	CONNELL GROUP
22	EVANS GROUP	50	DYNASTY LEGACY GROUP	78	WILLIAMS GROUP	106	WHITAKER GROUP
23	COLON GROUP	51	KLEIN GROUP	79	D. LINDSEY GROUP	107	A. M. FIASEU GROUP
24	CORMIER GROUP	52	HINTON GROUP	80	DUPRE GROUP	108	SMELCER GROUP
25	MITCHELL GROUP	53	CAHILL GROUP	81	GURIRA GROUP	109	ROCHA GROUP
26	MENARD GROUP	54	CRUZ-TORRES GROUP	82	ALKURDI GROUP	110	PETIT GROUP
27	GEROW GROUP	55	C. COOK GROUP	83	J. T. BENSON GROUP	111	VILLESAS GROUP
28	IMPERIAL GROUP	56	POSLEY GROUP	84	E. HOWARD GROUP	112	YOUNG GROUP
29	DEVORE GROUP	57	TAYLOR GROUP	85	BRADFORD GROUP	113	BLACKMON GROUP
30	FIRST PRESTIGE GROUP	58	GOMEZ GROUP	86	MARTIN GROUP	114	BAKER GROUP
31	A. JACKSON GROUP	59	SHULL GROUP	87	CONNER GROUP	115	COLLINS GROUP
32	ORELLANA GROUP	60	ISSA GROUP	88	DUNHAM GROUP	116	PACE GROUP
33	FLEMING GROUP	61	JONES GROUP	89	JOLIVET GROUP	117	POLITE GROUP
34	MARSAL GROUP	62	MILLER GROUP	90	ECHEVERRIA GROUP	118	TUTTIN GROUP
35	WILSON GROUP	63	SCHROCK GROUP	91	FIASEU GROUP	119	R. WHITE GROUP
36	ANDERSON GROUP	64	ROBINSON GROUP	92	HENDERSON GROUP	120	MORGAN GROUP
37	AGENTS RESOURCE GROUP	65	DIAZ GROUP	93	THORNE GROUP	121	BANKS GROUP
38	SPELLER INSURANCE GROUP	66	THE POZO GROUP	94	ABDULLAH GROUP	122	LEGACY ADVANTAGE GROUP
39	MANSWELL-SPELLER GROUP	67	BLAKE GROUP	95	DEMPSEY GROUP	123	PRYOR GROUP
40	ACTION TEAM	68	BRANNAN GROUP	96	PEREZ GROUP	124	WOOD GROUP
41	JOHNSON GROUP	69	OWENS INSURANCE AGENCY	97	E. RIVERA GROUP	125	S. WILLIAMS GROUP
42	RODRIGUE GROUP	70	POPE GROUP	98	MULICK GROUP	126	LANG GROUP
43	WHITE GROUP	71	CURRY GROUP	99	L. DIAZ GROUP	127	IDLEMAN GROUP
44	MICKENS GROUP	72	ARISTILDE GROUP	100	FLYNN GROUP	128	GUERRA GROUP

TOP AGENCIES

129	DOMINGUE GROUP	157	WURTZ GROUP	185	BRAILEY GROUP	213	S. TAYLOR GROUP
130	CARBALLO GROUP	158	JACKSON GROUP	186	CUNNINGHAM GROUP	214	ATWOOD GROUP
131	POWELL GROUP	159	MOLINA GROUP	187	VALDIVIA GROUP	215	M. L. SMITH GROUP
132	YEPEZ GROUP	160	WILDER GROUP	188	BROWN GROUP	216	J. G. JONES GROUP
133	SASSONE GROUP	161	TURNWALD GROUP	189	TILLMAN GROUP	217	PELUFFO GROUP
134	GAMEZ GROUP	162	ARTRIP GROUP	190	HELSEL GROUP	218	JOYCE GROUP
135	MCLEAN GROUP	163	PENA GROUP	191	HILL GROUP	219	CROCKETT GROUP
136	CANYOCK GROUP	164	FERNANDEZ GROUP	192	RICHARDS GROUP	220	K. M. WILLIAMS GROUP
137	HAEGELE GROUP	165	SIMON GROUP	193	MURPH GROUP	221	REDONDO GROUP
138	S. TANN GROUP	166	JAMES GROUP	194	HARRIS GROUP	222	WELLS GROUP
139	M. L. DUPRE GROUP	167	FORTIER GROUP	195	PEPSIDERO GROUP	223	WARREN GROUP
140	BOGGS GROUP	168	HERRING GROUP	196	JORDAN GROUP	224	GAGLIARDI GROUP
141	G. E. MORGAN GROUP	169	DUHON GROUP	197	SALMON GROUP	225	HEFNER GROUP
142	JARREAU GROUP	170	K. P. MITCHELL GROUP	198	MCCLAIN GROUP	226	WALLACE GROUP
143	SEABROOK GROUP	171	ALEGRIA GROUP	199	T. BANKS GROUP	227	MOORE GROUP
144	BARNES GROUP	172	TURNER GROUP	200	WEST GROUP	228	FIELDS GROUP
145	MERTZ GROUP	173	T. L. MITCHELL GROUP	201	OLFUS GROUP	229	J. H. BROWN GROUP
146	OROZCO GROUP	174	D. E. ROBINSON GROUP	202	ANDREANIDIS GROUP	230	CARNER GROUP
147	FOSTON GROUP	175	Y. DIAZ GROUP	203	BARR GROUP	231	MARQUEZ GROUP
148	CAESAR GROUP	176	ASCHENBECK GROUP	204	WEINROTH GROUP	232	ROCA GROUP
149	VELASCO GROUP	177	PALMA GROUP	205	MAYEN GROUP	233	L. A. WILSON GROUP
150	LAMPLEY GROUP	178	WOODS GROUP	206	CINTRON GROUP	234	DAVIS GROUP
151	DAVID GROUP	179	S. A. SMITH GROUP	207	ASHLEY GROUP	235	CALVIN GROUP
152	FLOYD GROUP	180	SOLIS GROUP	208	CHIRINOS GROUP	236	HARRISON GROUP
153	CRUZ GROUP	181	L. L. SMITH GROUP	209	TIROLIA GROUP	237	THOMAS GROUP
154	SMITH GROUP	182	NICHOLS GROUP	210	FIRST GENERATION LIFE, INC	238	CEVALLOS GROUP
155	WARD GROUP	183	HERNANDEZ GROUP	211	KING GROUP	239	ALCEDO GROUP
156	NORWOOD GROUP	184	DELGADO GROUP	212	D. W. HINTON GROUP	240	GLOVER GROUP

TOP AGENCIES

241	GEORGE GROUP	269	BONDS GROUP	297	C. M. JOHNSON GROUP	325	WASHINGTON GROUP
242	D. D. HARRIS GROUP	270	SLINKARD GROUP	298	B. G. BRADFORD GROUP	326	L. Y. ORTIZ GROUP
243	CHAPMAN GROUP	271	LAING GROUP	299	RODRIGUEZ GROUP	327	ARITA GROUP
244	TRIPLETT GROUP	272	THOMPSON GROUP	300	JENKINS GROUP	328	RODGERS GROUP
245	J. H. WHITE GROUP	273	BOSKET GROUP	301	J. ANDERSON GROUP	329	C. F. DAVIS GROUP
246	MONTALVO GROUP	274	SCAIFE GROUP	302	RUSH GROUP	330	ANDRE GROUP
247	MIDURA GROUP	275	W. L. BAKER GROUP	303	L. A. HERNANDEZ GROUP	331	J. G. FERNANDEZ GROUP
248	HINES GROUP	276	K. SMITH GROUP	304	BARRON GROUP	332	E. A. HARRISON GROUP
249	MORRISON GROUP	277	ORTIZ GROUP	305	MCGRAW GROUP	333	CANTILLO GROUP
250	FLORES GROUP	278	CHRIETTE GROUP	306	N. SHATA GROUP	334	T. HENDERSON GROUP
251	PINCKNEY GROUP	279	BURNS GROUP	307	H. A. SHATA GROUP	335	TINKER GROUP
252	MATEU GROUP	280	TAYARA GROUP	308	EDWARDS GROUP	336	RIOS GROUP
253	SOTO GROUP	281	SULLIVAN GROUP	309	S. G. JOHNSON GROUP	337	EAKINS GROUP
254	ALBERTO GROUP	282	LAMBIE GROUP	310	GOODWIN GROUP	338	GARCIA GROUP
255	BLAZER GROUP	283	MUHAMMAD GROUP	311	LINKE GROUP	339	LOPEZ GROUP
256	RAMIREZ GROUP	284	FOX GROUP	312	MCFADDEN GROUP	340	CARTER GROUP
257	POOLE GROUP	285	ESPARZA GROUP	313	L. FLORES GROUP	341	GILYARD GROUP
258	WATKINS GROUP	286	J. A. HERNANDEZ GROUP	314	R. T. JOHNSON GROUP	342	WEISER GROUP
259	J. R. DUPRE GROUP	287	MARCUS GROUP	315	RITCHIE GROUP	343	T. MARSAL GROUP
260	R. A. JACKSON GROUP	288	D. Y. POWELL GROUP	316	ZIMMERMAN GROUP	344	A. DELANDA GROUP
261	MYLES GROUP	289	TRICE GROUP	317	PAMPLIN GROUP	345	M. T. BURNS GROUP
262	PEARSON GROUP	290	POTTIER GROUP	318	R. ESPARZA GROUP	346	MANIGAULT GROUP
263	BRAD GROUP	291	MATHEWS-GITTENS GROUP	319	GORSKI GROUP	347	TREVINO GROUP
264	WALTON GROUP	292	E. M. ALVAREZ GROUP	320	NAPIER GROUP	348	MOSES GROUP
265	JOACHIM GROUP	293	BLANCO GROUP	321	STEWART-RUFFIN GROUP	349	COGDELL GROUP
266	SHORTER GROUP	294	CORTES GROUP	322	PUGH GROUP	350	SHELTON GROUP
267	GEIGER GROUP	295	SEPHUS GROUP	323	CASTANO GROUP	351	ALDECOA GROUP
268	CONTRERAS GROUP	296	DICK GROUP	324	M. M. RAMIREZ GROUP	352	VELEZ GROUP

TOP AGENCIES

353	RUSSELL GROUP	381	GARRIDO GROUP	409	SANYOUR GROUP	437	AMIN GROUP
354	HAWKINS GROUP	382	BLASI GROUP	410	BULLOCK GROUP	438	DARQUEA GROUP
355	T. MOORE GROUP	383	J. RUIZ GROUP	411	BARRERA GROUP	439	GONZALEZ GROUP
356	DOBSON GROUP	384	M. G. RUIZ GROUP	412	FELDERS GROUP	440	PETERSON GROUP
357	RITTER GROUP	385	K. Y. RUIZ GROUP	413	HOWELL GROUP	441	CHATTIC GROUP
358	DOBBINS GROUP	386	WILLIE GROUP	414	BENAVIDES GROUP	442	THOLLEY GROUP
359	KIRBY GROUP	387	N. L. LARSON GROUP	415	J. M. WILLIAMS GROUP	443	M. L. CONNELL GROUP
360	L. A. JACKSON GROUP	388	HERRERA GROUP	416	LEE GROUP	444	HUNGRECKER GROUP
361	PAULIN GROUP	389	CARR GROUP	417	H. T. GLOVER GROUP	445	CANNADY GROUP
362	ALDAZ GROUP	390	MEDRANO GROUP	418	BARNWELL GROUP	446	GLICKER GROUP
363	I. J. PENA GROUP	391	MARSH GROUP	419	VAN WALTERS GROUP	447	MCDONALD GROUP
364	MATTHEWS GROUP	392	MEDEARIS GROUP	420	D JASPER GROUP	448	CARBAJAL GROUP
365	FORTE GROUP	393	A. COLLIER GROUP	421	R. HARRIS GROUP	449	OFFFRAY GROUP
366	GRAVES GROUP	394	BOCKARIE GROUP	422	S. CROSBY GROUP	450	DAY GROUP
367	BETHEA GROUP	395	V. Y. COLLINS GROUP	423	PERRY GROUP	451	MCCLANAHAN GROUP
368	TINSLEY GROUP	396	TANIS GROUP	424	REYES GROUP	452	F. G. ALLEN GROUP
369	STORER GROUP	397	LERTPATANAKUL GROUP	425	PEDRAZA-PACHECO GROUP	453	JIMENEZ GROUP
370	C. A. MENARD GROUP	398	BOHNING GROUP	426	ROWLAND GROUP	454	WYATT GROUP
371	DANIELS GROUP	399	SCHURR GROUP	427	N. A. HARRIS GROUP	455	DE AGUILA GROUP
372	ALLEN GROUP	400	BOGAERT GROUP	428	E. BERLIN GROUP	456	A. SMITH GROUP
373	K. J. DIAZ GROUP	401	CROSBY GROUP	429	CROCKROM GROUP	457	EVANS-LACY GROUP
374	HUSTON GROUP	402	DEAN GROUP	430	PRATT GROUP	458	M. NOLLEY GROUP
375	DICKINSON GROUP	403	M. J. COLLINS GROUP	431	CHAGNON GROUP	459	L. E. RUSSELL GROUP
376	HARPER GROUP	404	ISELL GROUP	432	MASSEY GROUP	460	S. JOHNSON GROUP
377	HILTON GROUP	405	PEREDES GROUP	433	DASILVA GROUP	461	J. J. MCDONALD GROUP
378	MONTANO GROUP	406	CUROLE GROUP	434	HOLLOWAY GROUP	462	STAGGS GROUP
379	ESTERS GROUP	407	G. D. ROBINSON GROUP	435	A. M. JOHNSON GROUP	463	K. BROWN GROUP
380	FALCON GROUP	408	RIDLING GROUP	436	CENTENO GROUP	464	VALDEZ GROUP

TOP AGENCIES

465	OVERSTREET GROUP	493	L. MONTANO GROUP	521	M. J. HARRIS GROUP	549	CLARK GROUP
466	J. W. BROWN GROUP	494	MCNEILL GROUP	522	SLATER GROUP	550	JENNINGS GROUP
467	FINLEY GROUP	495	G. COHEN GROUP	523	DOMINGUEZ GROUP	551	VACADURAN GROUP
468	BLAKNEY GROUP	496	BERNARD GROUP	524	G. R. TAYLOR GROUP	552	LUNGS GROUP
469	TANAKI GROUP	497	GALLANT GROUP	525	DIXON GROUP	553	OLIVE GROUP
470	FALEONO GROUP	498	NELSON GROUP	526	S. F. JONES GROUP	554	H. E. WHITE GROUP
471	QUAGLIA GROUP	499	HERNANDEZHURTADO GROUP	527	DE SOUSA GROUP	555	LARSEN GROUP
472	LOPERENA GROUP	500	ROBERTSON GROUP	528	J. L. JONES GROUP	556	TIMSINA GROUP
473	W. WARREN GROUP	501	COOPER GROUP	529	BOYD GROUP	557	S. GROSS GROUP
474	NERI GROUP	502	SALDIVAR GROUP	530	CARAN GROUP	558	NETTLES GROUP
475	RINCON GROUP	503	P. F. KING GROUP	531	HUGHES GROUP	559	GIL GROUP
476	PEERS GROUP	504	FULTON GROUP	532	VANLANDINGHAM GROUP	560	KEIL GROUP
477	PRINZIVALLI-HANCOX GROUP	505	BADY GROUP	533	MARMOLEJO GROUP	561	TORRES GROUP
478	GREENE GROUP	506	INTRIAGO GROUP	534	MCCALLUM GROUP	562	CALLOWAY GROUP
479	HEPWORTH GROUP	507	TREMAIN GROUP	535	TEASLEY GROUP	563	ORTEGA GROUP
480	PORRATA GROUP	508	AUSTIN GROUP	536	MCCRAY GROUP	564	PROTECT GROUP
481	M. MILLER GROUP	509	LOCKETT GROUP	537	L. A. HARRISON GROUP	565	HERNDON GROUP
482	RUSSELL-WHITE GROUP	510	HALL GROUP	538	TENNY GROUP	566	L. K. MORGAN GROUP
483	BRUMFIELD GROUP	511	CHERRINGTON GROUP	539	LAURENCE GROUP	567	YORK GROUP
484	GABRIEL GROUP	512	LEGER GROUP	540	FREEMAN GROUP	568	M. DAVIS GROUP
485	A. ALKURDI GROUP	513	BOYKIN GROUP	541	MANNING GROUP	569	LUCAS GROUP
486	V. HERNANDEZ GROUP	514	ANDREWS GROUP	542	SESSIONS GROUP	570	F. JENKINS GROUP
487	CASTELLANOS GROUP	515	FORBES GROUP	543	CHEEK GROUP	571	ACOSTA GROUP
488	ALANIS GROUP	516	M. L. MOORE GROUP	544	WALLS GROUP	572	BRADLEY GROUP
489	TRAMMELL GROUP	517	KING-FLOWERS GROUP	545	MEDINA GROUP	573	WITHAM GROUP
490	DUNN GROUP	518	T. Y. WASHINGTON GROUP	546	GROSS GROUP	574	BILLUPS GROUP
491	R. MYLES GROUP	519	BRYANT GROUP	547	OLUSHOLA GROUP	575	ARTIGA GROUP
492	SHAREEF-JONES GROUP	520	EDDINS GROUP	548	D. L. CUNNINGHAM GROUP	576	FITZMAURICE GROUP

TOP AGENCIES

577	A. TURNER GROUP	605	D. A. MOORE GROUP	633	J. HARRIS GROUP	661	RATLIFF GROUP
578	KAZIZIAN GROUP	606	LOWERY GROUP	634	PLUMMER GROUP	662	HORMELL GROUP
579	EVERSON GROUP	607	FORD GROUP	635	K. ROBINSON GROUP	663	CHAVEZ GROUP
580	K. E. HERNANDEZ GROUP	608	VEGA GROUP	636	HAMMONDS GROUP	664	J. N. ALLEN GROUP
581	TOHALINO GROUP	609	LEBOUEF GROUP	637	M. M. WILLIAMS GROUP	665	C. D. COLLINS GROUP
582	K. A. JORDAN GROUP	610	PORTILLO GROUP	638	CISNEROS GROUP	666	PATRICK GROUP
583	JORVELUS GROUP	611	PORTER GROUP	639	ALDANA GROUP	667	HOWARD GROUP
584	HADLEY GROUP	612	SPENCER GROUP	640	HUMPHREYS GROUP	668	COULOUTE GROUP
585	I. TORRES GROUP	613	KNIGHT GROUP	641	MURPHY-HENTON GROUP	669	ALTENBERND GROUP
586	HICKS GROUP	614	MCDOWELL GROUP	642	A. LOPEZ GROUP	670	HORSLEY GROUP
587	W. P. JONES GROUP	615	MECIAS GROUP	643	BAUGH GROUP	671	DORLUS GROUP
588	BATTLE GROUP	616	CHARLES GROUP	644	BOZEMAN GROUP	672	CHERRY-WOODHULL GROUP
589	TWILLEY GROUP	617	BAUGHMAN GROUP	645	B. M. ALLEN GROUP	673	STEELE-BIGGS GROUP
590	GUZMAN GROUP	618	ALVARADO GROUP	646	MOFFETT GROUP	674	LOFTON GROUP
591	GRESPIN GROUP	619	EDGE GROUP	647	LIMAS GROUP	675	LUGO GROUP
592	MUSTAFA GROUP	620	DUKES GROUP	648	K. D. JENNINGS GROUP	676	B. ASKINS GROUP
593	WOESTE GROUP	621	RUFF GROUP	649	NAVARRE GROUP	677	C. ASKINS GROUP
594	CUTTS GROUP	622	R. M. CARTER GROUP	650	DAWKINS GROUP	678	HESTER GROUP
595	ROBINS GROUP	623	GODOY GROUP	651	HUNT GROUP	679	HUMPHREY GROUP
596	R. A. THOMAS GROUP	624	CARDENAS GROUP	652	PARKER GROUP	680	COLLINSWORTH GROUP
597	BRADSHAW GROUP	625	MILSAP GROUP	653	J. R. HERRERA GROUP	681	CLIFTON GROUP
598	D. POSLEY GROUP	626	MCMILLAN GROUP	654	Y. D. SMITH GROUP	682	MASON GROUP
599	HOLST GROUP	627	SALAZAR GROUP	655	BURGESS GROUP	683	R. C. TREVINO GROUP
600	HINOJOS GROUP	628	HARDER GROUP	656	LALANDE-WASHINGTON GROUP	684	MACH GROUP
601	QUINTANAR GROUP	629	MAGETT GROUP	657	SHUTKAS GROUP	685	CARMICHAEL GROUP
602	SIMPSON GROUP	630	SNOW GROUP	658	OCONNELL GROUP	686	THE VISION GROUP
603	GARNER GROUP	631	ELJURI GROUP	659	SAMPSON GROUP	687	KIDWELL GROUP
604	MURRILL GROUP	632	SWANKS GROUP	660	TERRELL GROUP	688	BOOKER GROUP

TOP AGENCIES

689	CAMPANA GROUP	717	SHORT GROUP	745	MENDONCA GROUP	773	R. M. MARTIN GROUP
690	BOYCE GROUP	718	MARRERO GROUP	746	L. ALKURDI GROUP	774	LOZANO GROUP
691	SUMMERS GROUP	719	T. A. JORDAN GROUP	747	DAWSON GROUP	775	D. WELLS GROUP
692	STATEN GROUP	720	Y. A. HERNANDEZ GROUP	748	D. R. RODRIGUEZ GROUP	776	GIRALDO GROUP
693	ZANNI GROUP	721	ALEXANDER GROUP	749	STEVENSON GROUP	777	TRAVIS GROUP
694	T. CHARLES GROUP	722	FIELDER GROUP	750	MCNEIL GROUP	778	T. N. BROWN GROUP
695	SMALLS GROUP	723	DURON GROUP	751	DOETSCH GROUP	779	E. ROBINSON GROUP
696	CANADAS GROUP	724	SERRANT GROUP	752	GUERRERO GROUP	780	A. GARCIA GROUP
697	N. YOUNG GROUP	725	S. M. CHAPMAN GROUP	753	TOBIAS GROUP	781	LANDIVAR-BENEDEK GROUP
698	BARRETT GROUP	726	FRIERSON GROUP	754	PAYNE GROUP	782	ALI GROUP
699	MENDEZ GROUP	727	CORNELL GROUP	755	TSOKA GROUP	783	Y. F. CAMPOS GROUP
700	M. A. JACKSON GROUP	728	SIMMONS GROUP	756	M. WEST GROUP	784	L. CAMPOS GROUP
701	J. A. PEREZ GROUP	729	PATTEN GROUP	757	MENDOZA GROUP	785	W. M. FREEMAN GROUP
702	M. C. RODRIGUEZ GROUP	730	PALMER GROUP	758	RANALLO GROUP	786	C. A. SMITH GROUP
703	ARRIAGA GROUP	731	N. J. GUTIERREZ GROUP	759	ALMOND GROUP	787	L. M. JOHNSON GROUP
704	KENT GROUP	732	ABRAMS GROUP	760	S. E. HALL GROUP	788	SEBREE GROUP
705	SINKLER GROUP	733	ODIARI GROUP	761	BONILLA GROUP	789	D. ALLEN GROUP
706	T. LISCIO GROUP	734	DUPLESSIS GROUP	762	C. O. RODRIGUEZ GROUP	790	MCKULA GROUP
707	J. D. YOUNG GROUP	735	D. T. MILLER GROUP	763	CHATMAN GROUP	791	BOND GROUP
708	TWEEDY GROUP	736	MCNEALY GROUP	764	RAYAS GROUP	792	K. EDWARDS GROUP
709	ROME GROUP	737	GREEN GROUP	765	MARTINEZ GROUP	793	URIBE GROUP
710	GOODEN GROUP	738	SHEPHERD GROUP	766	THIGPEN GROUP	794	SETTLE GROUP
711	CHACON GROUP	739	EVANS GROUP	767	MULLIN GROUP	795	N. D. JOHNSON GROUP
712	GUTIERREZ GROUP	740	SAENZ GROUP	768	WRIGHT GROUP	796	PROSPERS GROUP
713	C. HORSLEY GROUP	741	A. C. HERNANDEZ GROUP	769	N. R. MCCLAIN GROUP	797	SWINNEY-JOHNSON GROUP
714	MINOR-CLIFFORD GROUP	742	CLEMONS GROUP	770	LAMB GROUP	798	J. R. MCCLAIN GROUP
715	B. L. MILLER GROUP	743	READIRS GROUP	771	R. D. DAVIS GROUP	799	J. T. WILLIAMS GROUP
716	E. G. VALDEZ GROUP	744	ALMANZA GROUP	772	HERRIN GROUP	800	MESA GROUP

TOP AGENCIES

801	A. V. ROBINSON GROUP	829	R. GONZALEZ GROUP	857	JOLLY GROUP	885	HURREN GROUP
802	V. M. HOWARD GROUP	830	ACERO GROUP	858	RICHARDSON GROUP	886	NOBMANN-RIDDLE GROUP
803	H. S. MASON GROUP	831	K. M. SCOTT GROUP	859	GAMBLE GROUP	887	W. F. WHITE GROUP
804	RAMBO GROUP	832	MILLS GROUP	860	DUQUE GROUP	888	M. C. DAVIS GROUP
805	TOMLINSON GROUP	833	PREDELUS GROUP	861	COLEMAN GROUP	889	R. E. MILLS GROUP
806	FAJARDO GROUP	834	J. E. REYES GROUP	862	FLUKER GROUP	890	J. E. MILLS GROUP
807	CSENAR GROUP	835	SHEA GROUP	863	R. A. GABRIEL GROUP	891	J. B. HUGHES GROUP
808	A. J. WILLIAMS GROUP	836	CULP GROUP	864	VINDAS GROUP	892	OLIVER GROUP
809	CLEVELAND GROUP	837	P. B. JONES GROUP	865	MOTEN GROUP	893	WALKER GROUP
810	SCOTT GROUP	838	D. L. THOMPSON GROUP	866	K. J. LEE GROUP	894	ACEVEDO GROUP
811	FIGURES GROUP	839	T. TAYLOR GROUP	867	J. H. BOYD GROUP	895	ARREGUIN GROUP
812	PRINCE GROUP	840	F. BROWN GROUP	868	MILETELLO GROUP	896	J. E. MILLS GROUP
813	LATTA GROUP	841	A. R. JOHNSON GROUP	869	HARVEY GROUP	897	NUNLEY GROUP
814	ELLIOTT GROUP	842	C. N. EVANS GROUP	870	A. MCNEIL GROUP	898	MCINTOSH GROUP
815	A. N. GRAVES GROUP	843	KIRKLAND GROUP	871	PUENTE GROUP	899	C. L. HALL GROUP
816	MELSON GROUP	844	K. I. JACKSON GROUP	872	GENTILE GROUP	900	TARLETON GROUP
817	MACIAS GROUP	845	FARLEY GROUP	873	T. M. KING GROUP	901	G. MONTANO GROUP
818	A. LEE GROUP	846	MCGEE GROUP	874	FRANCO GROUP	902	A. GOMEZ GROUP
819	CHAMPAGNE GROUP	847	TANKARD GROUP	875	FELIX GROUP	903	A. G. MEDINA GROUP
820	BOST GROUP	848	HUDSON GROUP	876	FITE GROUP	904	O. PEREZ GROUP
821	SERRANO GROUP	849	WEEKS GROUP	877	PASSANANTI GROUP	905	L. CARR GROUP
822	K. M. GREENE GROUP	850	S. M. BROWN GROUP	878	K. D. BRYANT GROUP	906	C. DANIELS GROUP
823	C. J. CHARLES GROUP	851	KEELING GROUP	879	J. WARD GROUP	907	A. L. SMALLS GROUP
824	BLACK GROUP	852	BATCHLER GROUP	880	D. GONZALEZ GROUP	908	WILLIAMSON GROUP
825	SPROLING GROUP	853	SPURLIN GROUP	881	PEET GROUP	909	C. P. JONES GROUP
826	ALFARO GROUP	854	MCQUEEN GROUP	882	BURROUGHS GROUP	910	DAVENPORT GROUP
827	J. R. BULLOCK GROUP	855	BARTON GROUP	883	A. M. MUHAMMAD GROUP	911	MELTON GROUP
828	BURCHAM GROUP	856	C. J. WILSON GROUP	884	J. C. DIXON GROUP	912	K. R. DANIELS GROUP

TOP AGENCIES

913	P. A. DIAZ GROUP	941	J. A. RUIZ GROUP	969	S. I. CUNNINGHAM GROUP	997	H. R. TERRELL GROUP
914	LEAKE GROUP	942	LEATH GROUP	970	J. C. ALVARADO GROUP	998	JOHNSON-BEY GROUP
915	F. M. CROSBY GROUP	943	WILLIS GROUP	971	J. L. PAYNE GROUP	999	C. D. GABRIEL GROUP
916	V. JONES GROUP	944	JORGENSEN GROUP	972	NIEVES GROUP	1000	K. TILLMAN GROUP
917	A. T. MENDEZ GROUP	945	VELIZ GROUP	973	ASUEGA GROUP	1001	A. JOHNSON GROUP
918	G. THOMPSON GROUP	946	M. T. GARCIA GROUP	974	L. WILLIAMS GROUP	1002	HAMEED-HUNTER GROUP
919	K. ALLEN GROUP	947	GRESHAM GROUP	975	DUMAGUING GROUP	1003	S. GONZALEZ GROUP
920	R. D. THOMAS GROUP	948	AYEN GROUP	976	O. IGENE GROUP	1004	G. A. DAVIS GROUP
921	LOWE GROUP	949	MCKENZIE GROUP	977	MANINGDING GROUP	1005	E. A. YOUNG GROUP
922	HENNIG GROUP	950	CANADY GROUP	978	E. M. LOWE GROUP	1006	LADD GROUP
923	T. A. MOORE GROUP	951	INTERINO GROUP	979	HOLMES GROUP	1007	C. S. CALVIN GROUP
924	FUWA GROUP	952	J. R. WOOD GROUP	980	N. WILLIAMS GROUP	1008	CLEGG GROUP
925	M. D. LIMAS GROUP	953	VIDRIO GROUP	981	STEPHENS GROUP	1009	AZOCAR GROUP
926	JEFFERSON GROUP	954	R. RODGERS GROUP	982	TINNIN GROUP	1010	F. GOETZ GROUP
927	SCONIERS GROUP	955	M. M. BROWN GROUP	983	RAMAGE GROUP	1011	FOSTER GROUP
928	HENDRICKS GROUP	956	NASH GROUP	984	GRANT GROUP	1012	MUNOZ GROUP
929	BERTONCINI GROUP	957	GELVES GROUP	985	HUGGINS GROUP	1013	ARMSTRONG GROUP
930	V. ORTIZ GROUP	958	BLACKMAN GROUP	986	L. A. RODRIGUEZ GROUP	1014	B. D. HILL GROUP
931	V. PINEDA GROUP	959	CALDWELL GROUP	987	MADDEN GROUP	1015	WILTZ GROUP
932	DONALDSON GROUP	960	MACNISH GROUP	988	C. ANDREWS GROUP	1016	P. D. BROWN GROUP
933	S. REYES GROUP	961	CABRERA GROUP	989	T. O. RICHARDSON GROUP	1017	BATTON GROUP
934	P. BARNWELL GROUP	962	BURNETT GROUP	990	FRAZIER GROUP	1018	ASKEW GROUP
935	ADAMSON GROUP	963	G. L. MITCHELL GROUP	991	MCCREE GROUP	1019	M. Y. PEARSON GROUP
936	MINOGUE GROUP	964	LEMUS-MELGAR GROUP	992	BELLINGER GROUP	1020	F. SOTO GROUP
937	E. E. ROBERTS GROUP	965	Y. M. HUDSON GROUP	993	WIRTZ GROUP	1021	BARKER GROUP
938	ALLEYNE GROUP	966	R. JONES GROUP	994	A. G. HENDERSON GROUP	1022	CEJA GROUP
939	GOMEZ-VARGAS GROUP	967	BUCHELI GROUP	995	DELARDGE GROUP	1023	MATAALII GROUP
940	T. P. WILLIAMS GROUP	968	FERGUSON GROUP	996	S. WRIGHT GROUP	1024	M. D. SMITH GROUP

ALL TIME COMPANY RECORDS



RECRUITS IN A MONTH

160- Reilly Life Group



PERSONAL PRODUCTION IN A MONTH

\$74,877.72 - Lorenzo S.



PERSONAL PRODUCTION IN A WEEK

\$40,409.64 - Nicholas S.



SENIOR LIFE
— INSURANCE COMPANY —

877.777.8808 | 1 Senior Life Lane, Thomasville, GA 31792
www.SeniorLifeInsuranceCompany.com

Visit Us
ON SOCIAL MEDIA!

