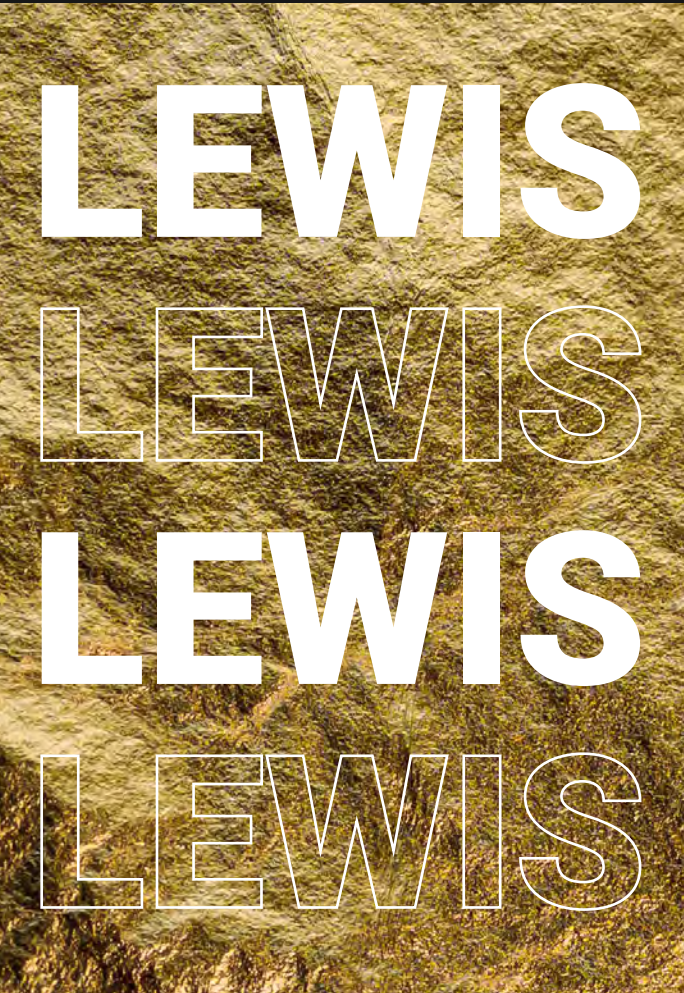


THE SCOOP



CONSOLIDATED
PLANNING

NOVEMBER 2022

LEWIS

THE MILLION DOLLAR MAN



What qualities do you need to become a successful final expense agent? Lewis shares, "If you tell me that in the fifth grade you were the fastest person on your team, you have the potential to be a great final expense agent. If you tell me that in the seventh grade you were the number one trumpet seat, or if you tell me in the tenth grade that you were a good basketball player; if you've had any form of success at any point in your life, then deep down inside you can be a great final expense agent." It doesn't take long to realize Lewis is driven by deep passion and enthusiasm for helping others and also for laying a strong financial foundation for his family. He believes if you've ever had an inkling of drive about anything in your own life, you can be successful in the final expense industry too!

After earning his college degree from the University of South Carolina and spending time in both the insurance and the mortgage industries, Lewis came upon the Senior Life opportunity. "Senior Life was different from the company I had previously been with. I was thrilled that Senior Life provides a nationwide opportunity versus being stuck with an assigned territory. I really wanted to pursue clients in many areas of the country, so this was really exciting to me. I also was really attracted to the fact that we could get health insurance benefits and stock options. I also loved that we could finance leads through our commission. These are benefits that make us different and better than other final expense companies, and they are a big part of the reason that I came to Senior Life," he says.

"In this business, there isn't a secret code for success. The fact of the matter is that whoever talks to the most people will recruit the most people," he says.

Lewis says the way to find success when building your own agency is "don't be a secret agent." He says, "If you're out

there personally producing and want to build your agency and have people join your team, you have to share what you are doing. You have to share your success! Sometimes you need to show a bank statement. People need to see proof of what is happening so they believe they can do it as well! This is how you build a successful agency!"

He reiterates, "Share as much as you possibly can about this business with as many people as you possibly can!" He says to also remember that just because you are in business for yourself does not mean that you are by yourself.

He says to ask yourself, "Am I achieving my financial goals? Am I making the kind of money I want to make? A lot of agents have fear about the unknown, but one of the things to remember is that Senior Life is lead by insurance agents. Our CEO and President, Ron Powell, is a licensed insurance agent and so are the other leaders. This helps them understand exactly what every agent is experiencing. If you are not where you want to be and you are looking for an opportunity, I think Senior Life offers one of the best opportunities in America."

"If I was still with my previous company I wouldn't be where I am today, and I would not have what I have now," he says. "I want to thank Ron Powell and Rob Elsberry for all their help and support. I also want to thank my amazing agent partners, because their hard work and commitment propels us all forward into bigger and greater things!"

When I hear the phrase, "Senior Life all your life," it means commitment. It's knowing there is an opportunity that I can decide if I want to be here all my life. I have the opportunity to enjoy a business and a career that will provide for my children and for my children's children," he says.

SENIOR VICE PRESIDENT

MITCH



**“OUT OF ALL THE ATTITUDES
WE CAN ACQUIRE, SURELY
THE ATTITUDE
OF GRATITUDE IS THE MOST
IMPORTANT.”**

- ZIG ZIGLAR

The month of November is upon us and that means special time with friends and family as we celebrate the Thanksgiving holiday. While we may have different traditions and ways of celebrating, the reality is Thanksgiving is simply about being thankful.

It can be so easy to become desensitized to all the good that is around us. We can also be quickly influenced by the negative news constantly bombarding us. Sometimes we can let our own feelings dictate our attitudes and allow circumstances to rule over us instead of choosing thankfulness and joy in the face of hardship.

During this special month, when we pause to show gratitude and thankfulness, I am reminded of many occasions in my own life where I allowed stress to overwhelm me, thus blinding me to all that I had to be thankful for. Through the years I've learned to make a conscience choice of practicing thankfulness. When we find ourselves in situations that challenge us, it's during those times we need to be the most thankful. Otherwise, we will find ourselves focusing on things we can't control. And when we focus on things we can't control, we can't accomplish what we set out to accomplish.

The great motivator, Zig Ziglar, once said, “Out of all the attitudes we can acquire, surely the attitude of gratitude is the most important and by far the most life changing.”

As we enter the last two months of 2022, may we remember how hard we've worked, how far we've come and the incredible opportunity we've been given to help families every day.

Sincerely,

Mitch Conner

KICKOFF

2023

MORE INFORMATION COMING SOON

PLACE:



HYATT
REGENCY

9801 International Drive
Orlando, FL 32819

DATE:

Wednesday

Sunday

4-8

JANUARY 2023



BOOKING YOUR SEMINAR

Senior Life is an agent-centric company. This means that we are here for you, our agents. One of the benefits of being an agent with Senior Life is the ability to schedule your hiring seminars through our online booking system. If you're planning to host a seminar, please visit the link below to schedule your seminar today! Our marketing department will be happy to create a landing page for your event and help you advertise your seminar on social media.

www.seniorlifeseminars.com/booking

Your Contact Information

Please fill out the form below.

Name: *

Last First

Agent Number: *

Email: * Phone: *

Hotel Information

You must have a hotel booked in order to submit seminar information to Senior Life.

Hotel Name: *

Hotel Address: *

Address Line 1:

Address Line 2:

City: Alabama

State:

Zip Code: *

Event Details

Please tell us a little more about your event.

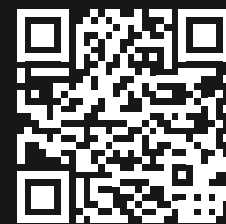
Event Date: * Pick a date:

Event Start Time: * 9 AM

Depending on their schedule, our executives can sometimes attend events. Please check the executives you would like to request at your event, if any, and our team will try accommodate per their schedule.

**SCAN THE QR
CODE OR VISIT**

www.seniorlifeseminars.com/booking



**BOOK YOUR SEMINAR
TODAY!**

MARKETING MATERIALS

Dear Senior Life Leaders,

We are calling on you to use the Senior Life branded agency logos! It is said that customers need to see a brand 5-7 times before they make a buying decision. We need to work together as a team to get more and more people seeing the Senior Life brand. This will help your agency get more customers and more recruits. If you do not have the logo yet please send your information to <https://www.seniorlifeinsurancecompany.com/branded-logo/> and the Marketing department will send you your custom logo. We would like to encourage you to use these as your group's profile picture and use them on social media posts.



Search the link above in your favorite browser.

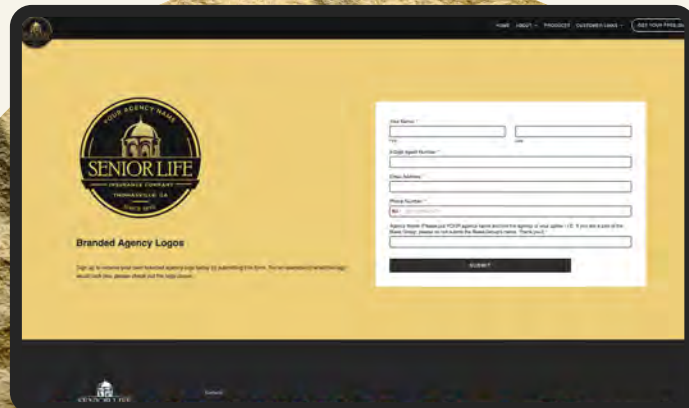


Fill out the form and submit.



We will send your logo as soon as possible.

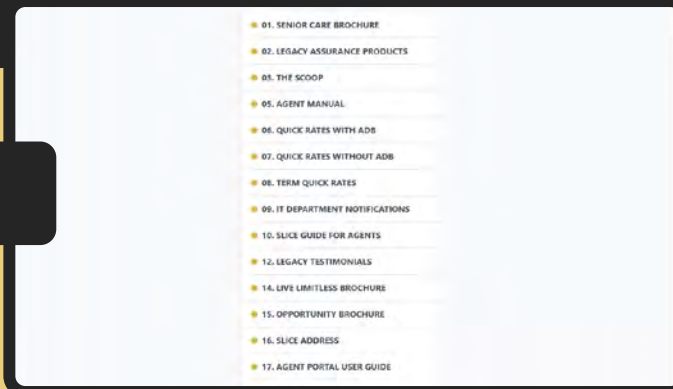
SCAN THE QR TO
CREATE YOUR LOGO



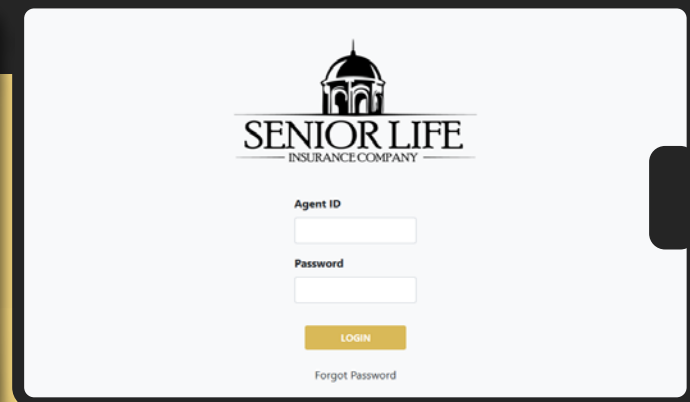
TECH TIPS

Did you know...

In the SLICE Mobile app and the SLICE Telesales website, you have access to multiple documents, brochures, user guides, and notifications:



▶ If you have questions about using SLICE, the guides are available for you from the Notifications & Documents section in SLICE as well as from the side menu in your Agent Portal.



▶ If you are in the "learning" stage, you can go to our "sandbox" to practice completing applications and perfecting your technique: <https://sandbox.telesales.srlife.net/login>. Applications submitted through the sandbox will NOT be processed.

Christmas Parties

2 0 2 2

Are you hosting a Christmas party? Let us know!

The beauty of the season is here, and the air is filled with holiday cheer. Ron Powell and the Executive Team at Senior Life would be honored to join your agencies festivities! If you are planning your Christmas party, please email Sarah Kelly at skelly@srlife.net with your details.



WE OFFER THE SINGLE MOST

**AGGRESSIVE
COMPENSATION**
PLAN IN AMERICA

A FIRST YEAR COMMISSION OF UP TO

1500%

BUILD YOUR BUSINESS AND LEAVE A FINANCIAL
LEGACY FOR YOUR FAMILY BY GOING "ALL-IN" WITH

SENIOR LIFE TODAY!



SENIOR LIFE

SENIOR PARTNER

150%

\$1,500,000 PER MONTH AGENCY ISSUES BUSINESS

145%

\$700,000 PER MONTH AGENCY ISSUES BUSINESS

PARTNER

140%

\$350,000 PER MONTH AGENCY ISSUES BUSINESS

135%

\$300,000 PER MONTH AGENCY ISSUES BUSINESS

130%

\$250,000 PER MONTH AGENCY ISSUES BUSINESS

VICE PRESIDENT

125%

\$175,000 PER MONTH AGENCY ISSUES BUSINESS

120%

\$125,000 PER MONTH AGENCY ISSUES BUSINESS

115%

\$100,000 PER MONTH AGENCY ISSUES BUSINESS

NATIONAL SALES DIRECTOR

110%

\$50,000 PER MONTH AGENCY ISSUES BUSINESS

105%

\$25,000 PER MONTH AGENCY ISSUES BUSINESS

REGIONAL SALES DIRECTOR

100%

\$10,000 PER MONTH AGENCY ISSUES BUSINESS

95%

\$5,000 PER MONTH AGENCY ISSUES BUSINESS

AGENCY OWNER

90%

BECOME AN AGENCY OWNER & EARN YOUR WAY TO THE TOP!
NEW AGENT COMMENCING COMMISSION

NEW PROMOTIONS

REGIONAL SALES DIRECTOR

VALERIE	95	BRANDO	95
TAFFY	95	ANGELA	95
JEFFERSON	95	JULIEANN	95
ALVIN	95	DULCE	95
AMELIA	95	ELZENER	95
ANGELA	95	JORGE	95
TERESITA	95	DONALYN	95
SAMUEL	95	EDNA	100
PEARL	95	DEIRDRE	100
JESSICA	95	YOLANDA	100
WALTER	95	MAYRA	100
DEBRA	95	JOHN	100
ZOILA	95	PATRICK	100
DOMINIQUE	95	SOLEDAD	100
VENESA	95	CLARENCE	100
ANNE	95	HAYDEE	100
PAMELA	95		

NATIONAL SALES DIRECTOR

JASMINE	105	AMY	105
TRINA	105	VALERIE	105
MARCUS	105	SHAMALA	105
SONYA	105	ALEJANDRO	110
KAREN	105	MORGAN	110

LEGACY ASSURANCE

At Legacy Assurance we have trained experts here to guide families during a time typically very difficult for families to navigate. Our WISH team will personally handle their claim and help keep them focused on the things that matter.

- We provide discounted prices for requested funeral merchandise.
- We ensure items are delivered in a timely manner.
- We take as much burden off the family as absolutely possible.

As the representative for Legacy Assurance, it's important for you to inform members of what they are purchasing. If members truly understand the value of what their membership entails, we will be able to assist them in the most efficient way possible.

Please be sure to let families know that we must be notified of passing before a contract is signed with the funeral home so that we are able to negotiate and provide the discounted merchandise.

Please contact us with any questions you may have at support@legacy-assurance.com or 855-548-2721.

Sincerely,

Catherine Conner
 Director of Legacy Assurance



Legacy Assurance: Advocating and negotiating when your family needs it most.

Legacy Assurance exists to save families as much money as possible through personal negotiation with funeral homes and by offering discounted, high quality, funeral merchandise.

*Results may vary per claim

*Merchandise is sold in states where available

*Legacy Assurance and Senior Life are two separate and distinct entities.

*Legacy Assurance has the right to update pricing of merchandise at any time

*Legacy Assurance, LLC is not a preneed company and you must be a member of Legacy Assurance to have access to all the listed benefits. Senior Life Insurance Company, MeMD, Pedors, and Nations-Hearing are all separate companies of Legacy Assurance.

C O N G R A T S

GUILLERMO

\$41,716.32

#1 TOP
PRODUCER THIS MONTH

TOP PRODUCERS

1	GUILLERMO	\$ 41,716.32	26	ANDREANA	\$ 21,639.96	51	ALEK	\$ 15,540.48	76	ISABEL	\$ 12,081.60
2	DORIS	\$ 39,615.84	27	JENNIFER	\$ 21,567.72	52	EMMANUEL	\$ 15,308.64	77	RODNEY	\$ 12,062.40
3	ZENOBIA	\$ 35,508.48	28	DONNIESHA	\$ 21,462.00	53	HUGO	\$ 15,078.96	78	STEPHEN	\$ 11,980.20
4	GARETH	\$ 35,077.80	29	SCOTT	\$ 20,667.24	54	MARIO	\$ 14,934.48	79	JESSE	\$ 11,801.28
5	RACHEL	\$ 34,235.59	30	KAREN	\$ 20,205.96	55	ASHLEIGH	\$ 14,922.84	80	JANICE	\$ 11,734.68
6	SHINGAI	\$ 34,080.24	31	ZOE	\$ 19,965.60	56	TYRONE	\$ 14,650.20	81	ANGELINA	\$ 11,733.12
7	NICARA	\$ 32,790.72	32	LESLIE	\$ 19,463.40	57	ROBERTO	\$ 14,648.16	82	ELISHA	\$ 11,623.20
8	DAYREMIS	\$ 32,228.22	33	JO-ANN	\$ 19,349.76	58	LEONARD	\$ 14,543.76	83	KEITH	\$ 11,622.84
9	MARCEA	\$ 31,458.12	34	STEVE	\$ 19,295.16	59	DEANNA	\$ 14,385.12	84	JIM	\$ 11,612.16
10	VIRGINIA	\$ 29,818.62	35	DUSTIN	\$ 18,451.56	60	BENJAMIN	\$ 14,268.36	85	COLBY	\$ 11,494.56
11	AMY	\$ 29,711.16	36	YVETTE	\$ 18,319.92	61	RACHEL	\$ 13,807.32	86	WILLIAM	\$ 11,412.72
12	LARRY	\$ 28,961.28	37	JOY	\$ 18,047.16	62	SCOTT	\$ 13,726.80	87	LEONEL	\$ 11,345.04
13	BIANCA	\$ 26,881.92	38	FRANCISCO	\$ 17,746.32	63	GRANT	\$ 13,238.76	88	SAMUEL	\$ 11,340.84
14	JAYSON	\$ 26,772.12	39	AARON	\$ 17,608.90	64	JASON	\$ 13,224.12	89	ROY	\$ 11,306.88
15	DANA	\$ 26,657.64	40	KATIE	\$ 17,581.56	65	SHAWNTRICE	\$ 13,215.60	90	FRANCES	\$ 11,269.68
16	ALEJANDRO	\$ 26,200.68	41	SHERALL	\$ 17,226.12	66	EMMETT	\$ 13,185.36	91	MARCUS	\$ 11,240.16
17	TRINA	\$ 25,515.60	42	TYLER	\$ 17,096.28	67	JOSEPH	\$ 12,968.76	92	WESLEY	\$ 11,235.48
18	JASMINE	\$ 25,135.80	43	YOLANDA	\$ 16,856.38	68	DEIRDRE	\$ 12,752.64	93	LANDON	\$ 11,191.68
19	CARLENE	\$ 24,840.84	44	GISELA	\$ 16,781.88	69	MAYRA	\$ 12,741.36	94	ELIZABETH	\$ 11,143.92
20	DEAN	\$ 24,494.16	45	PAULA	\$ 16,673.64	70	JESUS	\$ 12,729.84	95	SHAWNDA	\$ 10,855.44
21	KATHLEEN	\$ 24,169.08	46	MAURICE	\$ 16,608.24	71	MATTHEW	\$ 12,614.52	96	NIEMAT	\$ 10,787.88
22	LAURYN	\$ 23,839.92	47	CARMEN	\$ 16,513.32	72	MICHAEL	\$ 12,520.80	97	JADE	\$ 10,741.32
23	MARCUS	\$ 22,386.48	48	IRASEMA	\$ 16,490.82	73	STEPHEN	\$ 12,513.60	98	GILBERT	\$ 10,704.12
24	ADAM	\$ 21,922.32	49	ROBERT	\$ 16,276.80	74	RICK	\$ 12,487.80	99	TRENT	\$ 10,684.80
25	FRANCISCO	\$ 21,744.96	50	CHESTER	\$ 16,013.52	75	DESHAWN	\$ 12,480.84	100	JONRIKA	\$ 10,683.24

TOP PRODUCERS

101	CHAD	\$ 10,667.76	126	MICHELE	\$ 8,837.16	151	ALVIN	\$ 7,878.72	176	PAMELA	\$ 7,019.16
102	JOHN	\$ 10,494.48	127	VICENTE	\$ 8,822.04	152	KEVIN	\$ 7,863.48	177	FRANCISCO	\$ 7,009.56
103	ANTELMO	\$ 10,404.96	128	OMAR	\$ 8,791.44	153	HECTOR	\$ 7,831.80	178	GARY	\$ 6,980.52
104	EDNA	\$ 10,378.32	129	CAROLYN	\$ 8,715.72	154	DEREK	\$ 7,818.48	179	STACI	\$ 6,959.52
105	JUAN	\$ 10,200.36	130	MARTIN	\$ 8,657.28	155	ROBERT	\$ 7,810.20	180	JEFFERSON	\$ 6,935.88
106	JEAN	\$ 10,191.36	131	ASHLEY	\$ 8,638.08	156	RODNEY	\$ 7,714.56	181	MOENETRESS	\$ 6,784.92
107	MARIA	\$ 10,110.24	132	BRANDO	\$ 8,577.48	157	JOHN	\$ 7,654.56	182	DAMIEN	\$ 6,682.32
108	ASHLEY	\$ 9,858.48	133	BERNARD	\$ 8,541.84	158	BRANDI	\$ 7,641.60	183	ALBERT	\$ 6,604.80
109	VALERIE	\$ 9,785.76	134	JOSE	\$ 8,439.12	159	CHARNETTA	\$ 7,610.88	184	JAYNA	\$ 6,503.76
110	SHAWN	\$ 9,684.48	135	YAIMA	\$ 8,437.56	160	BELINDA	\$ 7,601.40	185	PEARL	\$ 6,472.80
111	DEBBIE	\$ 9,586.20	136	JACK	\$ 8,370.60	161	MONICA	\$ 7,582.56	186	WILLIAM	\$ 6,466.80
112	MARVIN	\$ 9,556.56	137	QUENITA	\$ 8,364.96	162	RODNEY	\$ 7,565.52	187	CYNTHIA	\$ 6,462.84
113	RHIANNON	\$ 9,510.84	138	ROBERT	\$ 8,350.56	163	SHEILA	\$ 7,533.12	188	FRANTZ	\$ 6,431.40
114	MICHAEL	\$ 9,428.16	139	TAHJ	\$ 8,288.04	164	JAMIL	\$ 7,467.48	189	CHRISTINA	\$ 6,426.72
115	IVY	\$ 9,383.16	140	BLAKE	\$ 8,240.52	165	EDSON	\$ 7,444.14	190	BENITA	\$ 6,409.56
116	AUDREY	\$ 9,382.92	141	KATRINA	\$ 8,208.12	166	ANNE	\$ 7,428.48	191	AMELIA	\$ 6,400.92
117	ENEUSE	\$ 9,273.60	142	TINA	\$ 8,196.60	167	MYREON	\$ 7,398.72	192	JOHN	\$ 6,306.60
118	ZACHARY	\$ 9,175.92	143	TAMMY	\$ 8,146.20	168	KIMMILY	\$ 7,267.68	193	WAYNE	\$ 6,293.88
119	SOLEDAD	\$ 9,083.88	144	SHANTIKA	\$ 8,145.24	169	VINCENT	\$ 7,249.92	194	MARTIN	\$ 6,274.20
120	JAMES	\$ 8,981.64	145	MARIA	\$ 8,096.40	170	CYNTHIA	\$ 7,225.80	195	JAMES	\$ 6,237.60
121	FRANCISCO	\$ 8,947.80	146	MARIA	\$ 8,075.88	171	ROGELIO	\$ 7,210.20	196	ZOILA	\$ 6,234.24
122	DONALYN	\$ 8,895.52	147	RUSTY	\$ 8,060.04	172	RHETT	\$ 7,119.48	197	PAMELA	\$ 6,221.64
123	KEVIN	\$ 8,870.64	148	CLINTON	\$ 8,029.42	173	DIANA	\$ 7,114.80	198	DONNA	\$ 6,195.60
124	KRISTAN	\$ 8,869.92	149	ROBERT	\$ 7,983.60	174	JULIEANN	\$ 7,097.40	199	JASON	\$ 6,163.08
125	ANGELA	\$ 8,852.04	150	RICHARD	\$ 7,950.60	175	RUAMA	\$ 7,040.76	200	SABRINA	\$ 6,156.36

TOP PRODUCERS

201	MARVIN	\$ 6,121.08	226	CHRISTOPHER	\$ 5,517.84	251	CAROLYN	\$ 5,193.60	276	BRIANNA	\$ 4,693.56
202	RANDY	\$ 6,091.44	227	TRAVIS	\$ 5,516.52	252	GARY	\$ 5,159.52	277	VALERIE	\$ 4,657.20
203	LAQUESHIA	\$ 6,057.96	228	VERONICA	\$ 5,511.72	253	VALERIE	\$ 5,154.84	278	REBEKAH	\$ 4,628.52
204	CLARENCE	\$ 6,009.84	229	JOSE	\$ 5,498.40	254	VANESA	\$ 5,134.56	279	HANNAH	\$ 4,625.80
205	MICHELE	\$ 5,961.60	230	JARED	\$ 5,486.16	255	PATRICK	\$ 5,091.84	280	LAKEYSHA	\$ 4,594.92
206	JESSICA	\$ 5,937.00	231	ROSELYN	\$ 5,457.96	256	BENJAMIN	\$ 5,078.16	281	VINCENZO	\$ 4,585.68
207	HUMBERTO	\$ 5,932.92	232	RYAN	\$ 5,441.28	257	JULIO	\$ 5,045.40	282	RAQUEL	\$ 4,571.04
208	KENNETH	\$ 5,928.96	233	ANGELA	\$ 5,402.16	258	ALEJANDRA	\$ 5,041.32	283	BRENDA	\$ 4,567.80
209	DULCE	\$ 5,923.56	234	KERRY	\$ 5,344.32	259	YENISSE	\$ 5,014.32	284	KAREN	\$ 4,546.80
210	TAFFY	\$ 5,915.88	235	JOSE	\$ 5,298.34	260	WALTER	\$ 5,004.60	285	CHARLIE	\$ 4,546.50
211	JESSICA	\$ 5,889.06	236	FLOR	\$ 5,296.68	261	TETONYA	\$ 4,980.60	286	VICTOR	\$ 4,489.44
212	GERARD	\$ 5,844.48	237	NATHANIEL	\$ 5,289.12	262	DONNA	\$ 4,974.12	287	JULIO	\$ 4,457.04
213	ELZEN	\$ 5,836.56	238	DEBORAH	\$ 5,276.52	263	JOHN	\$ 4,973.76	288	PAIGE	\$ 4,447.56
214	MARVELIS	\$ 5,818.32	239	STEVEN	\$ 5,270.40	264	ALEXANDER	\$ 4,969.44	289	NOVELLA	\$ 4,406.16
215	JEROME	\$ 5,772.12	240	MERLINDA	\$ 5,267.16	265	JUAN	\$ 4,960.32	290	TWARNETTE	\$ 4,399.20
216	TOMAS	\$ 5,736.36	241	ROBERT	\$ 5,254.32	266	TONYA	\$ 4,929.12	291	IDOLFO	\$ 4,335.84
217	YVONNIE	\$ 5,729.28	242	ANGEL	\$ 5,233.92	267	OSMARELYS	\$ 4,907.16	292	DEANNA	\$ 4,330.56
218	CHAUNCEY	\$ 5,715.24	243	DOMINIQUE	\$ 5,231.88	268	MARISSA	\$ 4,899.72	293	MICHELLE	\$ 4,328.28
219	JARNEL	\$ 5,711.16	244	SONYA	\$ 5,226.60	269	BRIANA	\$ 4,898.28	294	KATHY	\$ 4,304.04
220	DEBRA	\$ 5,662.92	245	TERESITA	\$ 5,220.48	270	LASAVIA	\$ 4,871.52	295	BETZABETH	\$ 4,303.20
221	LINDA	\$ 5,637.84	246	CHARLIE	\$ 5,217.84	271	JOHN	\$ 4,824.60	296	PRISILLA	\$ 4,262.16
222	GLENN	\$ 5,635.20	247	MARIA	\$ 5,208.24	272	JACOB	\$ 4,797.72	297	ARACELY	\$ 4,252.68
223	WENDY	\$ 5,586.12	248	ROY	\$ 5,206.56	273	DOUGLAS	\$ 4,784.16	298	ANGELA	\$ 4,231.92
224	NOAH	\$ 5,559.00	249	TIMOTHY	\$ 5,206.20	274	VAN	\$ 4,766.04	299	ALICE	\$ 4,197.00
225	DEBORAH	\$ 5,557.56	250	CHRISTY	\$ 5,193.72	275	CHASITY	\$ 4,702.08	300	LOURDES	\$ 4,186.44

TOP PRODUCERS

301	ERIC	\$ 4,170.60	326	SARA	\$ 3,831.12	351	TROIKA	\$ 3,479.04	376	DIANE	\$ 3,201.48
302	JERRY	\$ 4,169.16	327	CHRISTINA	\$ 3,815.64	352	BRANDON	\$ 3,471.60	377	RICHARD	\$ 3,194.52
303	DEVIN	\$ 4,146.12	328	ALEXIS	\$ 3,795.84	353	PETER	\$ 3,465.84	378	LEWIS	\$ 3,168.36
304	CURTIS	\$ 4,141.56	329	EVERETT	\$ 3,788.76	354	AMY	\$ 3,464.76	379	ROSA	\$ 3,159.12
305	RAFAEL	\$ 4,126.44	330	REYNOLD	\$ 3,786.96	355	ANTOINETTE	\$ 3,436.44	380	LEANDRA	\$ 3,157.80
306	ROBERT	\$ 4,077.24	331	EUNICE	\$ 3,768.00	356	VICKI	\$ 3,408.72	381	MONICA	\$ 3,148.56
307	BENNETTA	\$ 4,023.12	332	WENDDY	\$ 3,760.44	357	HOPE	\$ 3,393.72	382	LEE	\$ 3,144.72
308	MAXINE	\$ 4,015.32	333	JOY	\$ 3,698.52	358	MESHA	\$ 3,354.12	383	TINA	\$ 3,111.84
309	ASHLEY	\$ 4,008.48	334	CYNTHIA	\$ 3,688.20	359	NAIM	\$ 3,353.88	384	SHAYLA	\$ 3,105.48
310	FRANTZ	\$ 3,992.88	335	JOE	\$ 3,680.40	360	VANESSA	\$ 3,351.00	385	STEPHANIE	\$ 3,105.36
311	ROBERT	\$ 3,967.08	336	MICHAEL	\$ 3,674.76	361	SANDRA	\$ 3,334.92	386	EBONY	\$ 3,101.40
312	GEORGE	\$ 3,958.20	337	MONICA	\$ 3,645.84	362	MONICA	\$ 3,315.36	387	RAHKEEM	\$ 3,093.48
313	CHERNEEKA	\$ 3,939.72	338	SULTAN	\$ 3,621.36	363	EMMA	\$ 3,300.60	388	MAXO	\$ 3,089.64
314	STEPHANIE	\$ 3,917.70	339	KENNY	\$ 3,599.16	364	DANIEL	\$ 3,288.84	389	PERVIS	\$ 3,085.08
315	YAMADA	\$ 3,906.84	340	RAMON	\$ 3,597.00	365	DERRICK	\$ 3,287.64	390	SHARDE	\$ 3,081.84
316	ROSALBA	\$ 3,906.48	341	TUNYA	\$ 3,592.32	366	LATONIA	\$ 3,287.28	391	JOHN	\$ 3,069.12
317	CHRISTIAN	\$ 3,895.44	342	AARON	\$ 3,590.88	367	GENNY	\$ 3,285.48	392	LANA	\$ 3,063.12
318	SAMUEL	\$ 3,882.24	343	BELINDA	\$ 3,582.84	368	ANGEL	\$ 3,281.76	393	DALE	\$ 3,060.24
319	TERI	\$ 3,880.74	344	SIMA	\$ 3,581.40	369	KALEN	\$ 3,280.92	394	LEXYS	\$ 3,040.98
320	ALANA	\$ 3,880.20	345	JUDITH	\$ 3,580.44	370	HILDEANA	\$ 3,277.68	395	SHAWN	\$ 3,024.36
321	MICHAEL	\$ 3,877.80	346	JIMMY	\$ 3,567.00	371	CALEB	\$ 3,264.00	396	HEATHER	\$ 3,021.84
322	TIMOTHY	\$ 3,867.00	347	JEFFREY	\$ 3,563.04	372	JOSE	\$ 3,229.44	397	REYNA	\$ 3,014.04
323	JAIMIE	\$ 3,845.52	348	MIA	\$ 3,486.84	373	TIM	\$ 3,208.68	398	TANIA	\$ 3,009.42
324	GAIYEAJA	\$ 3,842.52	349	EMILY	\$ 3,481.44	374	BONITA	\$ 3,206.76	399	SHAWN	\$ 3,000.00
325	SAIDA	\$ 3,833.04	350	XAVIER	\$ 3,480.06	375	AAZIM	\$ 3,204.24	400	JASON	\$ 2,986.92

TOP PRODUCERS

401	BRANDY	\$ 2,984.16	426	LUIS	\$ 2,738.40	451	KIMBERLEY	\$ 2,552.28	476	SYNORA	\$ 2,361.84
402	BRENDA	\$ 2,953.20	427	MICHAEL	\$ 2,733.60	452	MICHAEL	\$ 2,546.76	477	LARRY	\$ 2,355.48
403	ROBERT	\$ 2,945.40	428	VERONICA	\$ 2,732.40	453	KEENAN	\$ 2,546.40	478	CARLOS	\$ 2,352.24
404	ARUN	\$ 2,931.00	429	KEITH	\$ 2,715.00	454	LASHONDA	\$ 2,537.28	479	VANESSA	\$ 2,342.76
405	DANIEL	\$ 2,909.04	430	TODD	\$ 2,698.08	455	LINDA	\$ 2,521.80	480	MA	\$ 2,342.40
406	DANIELLE	\$ 2,908.92	431	ADAM	\$ 2,695.56	456	MICHAEL	\$ 2,512.56	481	PAOLINO	\$ 2,342.40
407	CHARITO	\$ 2,897.16	432	ELLEN	\$ 2,692.44	457	ASHLEY	\$ 2,497.68	482	VICKI	\$ 2,339.16
408	BRYAN	\$ 2,884.14	433	JACQUILLA	\$ 2,671.68	458	THOMAS	\$ 2,496.12	483	LAWRENCE	\$ 2,338.08
409	CHRISTOPHER	\$ 2,881.92	434	KYMBERLY	\$ 2,662.08	459	KAILYN	\$ 2,481.24	484	EVA	\$ 2,317.68
410	SELENA	\$ 2,881.92	435	ERNEST	\$ 2,661.00	460	CHARLOTTE	\$ 2,473.44	485	LYN	\$ 2,311.08
411	MARIA	\$ 2,870.28	436	JACQUELINE	\$ 2,658.60	461	AMBER	\$ 2,464.44	486	COURTNEY	\$ 2,310.60
412	EFRAIN	\$ 2,864.76	437	JOE	\$ 2,658.60	462	ALLEN	\$ 2,463.24	487	LAURIE	\$ 2,308.68
413	CHERRY	\$ 2,831.88	438	CAROLIM	\$ 2,656.44	463	RONICA	\$ 2,458.32	488	DAVID	\$ 2,307.00
414	FRANCIA	\$ 2,826.24	439	CONRAD	\$ 2,639.76	464	ARMANDO	\$ 2,450.04	489	RAFAEL	\$ 2,303.04
415	TAMMY	\$ 2,817.36	440	JOSE	\$ 2,638.38	465	TATIANA	\$ 2,449.68	490	TYSON	\$ 2,298.60
416	STERLING	\$ 2,803.44	441	SYLVIA	\$ 2,629.20	466	JOHN	\$ 2,446.80	491	JOHN	\$ 2,297.88
417	NICOLE	\$ 2,792.88	442	MARK	\$ 2,629.20	467	TAIWO	\$ 2,443.08	492	BEVERLY	\$ 2,273.88
418	HAROLD	\$ 2,788.32	443	JESSICA	\$ 2,624.52	468	CAROLYN	\$ 2,431.20	493	BRITTANY	\$ 2,267.64
419	KELLY	\$ 2,784.84	444	RICHARD	\$ 2,619.36	469	SUSIE	\$ 2,410.56	494	BRENDA	\$ 2,262.00
420	MARY	\$ 2,780.40	445	JORGE	\$ 2,615.40	470	JADEN	\$ 2,398.68	495	LUIS	\$ 2,257.44
421	YORMARY	\$ 2,772.72	446	AVENANT	\$ 2,614.68	471	BARBARA	\$ 2,391.12	496	ALLISON	\$ 2,249.76
422	MARIETTA	\$ 2,768.40	447	SUSAN	\$ 2,594.04	472	LUIS	\$ 2,388.84	497	JOSE	\$ 2,248.92
423	NASTARSHA	\$ 2,766.12	448	TONY	\$ 2,573.16	473	SEMYA	\$ 2,383.92	498	TODD	\$ 2,243.52
424	DIMITRIA	\$ 2,755.44	449	PETER	\$ 2,569.32	474	ELIASIN	\$ 2,382.00	499	KATELYN	\$ 2,238.00
425	TONY	\$ 2,744.28	450	LUIS	\$ 2,552.64	475	FREDERICKA	\$ 2,372.16	500	VICKIE	\$ 2,232.00

TOP 30 AGENCIES

TOP AGENCIES OF THE MONTH

01



\$1,556,365.45
THE BLAKE
GROUP

02



\$1,042,736.28
FINANCIAL
LEGACY GROUP

03



\$871,811.83
THE PRICE
GROUP

04



\$854,947.26
CONSOLIDATED
PLANNING

05



\$496,958.82
LATINOS
UNIDOS

06



\$453,547.70
REILLY LIFE
GROUP

07



\$406,301.34
THE LEGACY LIFE
INSURANCE GROUP

08



\$269,893.58
THE COOK
GROUP

09



\$239,843.44
THE MVP INSURANCE
GROUP LLC

10



\$236,727.96
THE TURNWALD
GROUP

TOP 30 AGENCIES

TOP AGENCIES OF THE MONTH

11



\$224,276.47
POWERHOUSE

12



\$186,355.44
FRIAS INSURANCE
GROUP

13



\$183,589.56
THE ADAMS
GROUP AGENCY

14



\$175,013.64
DAVIS
INSURANCE

15



\$172,440.72
GOLDEN LIFE
INSURANCE

16



\$142,119.24
NATIONAL INSURANCE
MARKETING GROUP

17



\$140,763.24
YOUR FUTURE
ADVISORY GROUP

18



\$140,270.74
PILCHER INSURANCE
AGENCY

19



\$139,434.24
THE VISION
GROUP

20



\$135,944.28
THE MARTINEZ
GROUP

TOP 30 AGENCIES

TOP AGENCIES OF THE MONTH

21



\$131,637.48
THE FLEMING
GROUP

22



\$130,978.14
ELSBERRY
MARKETING GROUP

23



\$130,649.52
THE BERLIN
GROUP

24



\$130,405.50
THE BARNES
NAPIER GROUP

25



\$128,078.88
FAIRCLOTH
MARKETING GROUP

26



\$127,876.46
TEMPERATE
LEGACY GROUP

27



\$124,063.66
AGENTS RESOURCES
GROUP

28



\$121,767.00
THE SENIOR
BENEFITS GROUP

29



\$115,237.75
THE ADAMS
GROUP

30



\$109,842.96
SPELLER
INSURANCE GROUP

TOP AGENCIES

31	THE WHITE GROUP	\$ 107,622.72	66	THE MICKENS GROUP	\$ 38,865.24
32	THE MANSWELL-SPELLER GROUP	\$ 104,939.76	67	THE MILLER GROUP	\$ 43,353.12
33	GOLDEN LEGACY	\$ 94,053.36	68	THE HALL GROUP	\$ 42,262.44
34	THE DEVORE GROUP	\$ 91,626.60	69	THE HINTON TEAM	\$ 42,164.76
35	THE CORMIER GROUP	\$ 88,360.80	70	THE ANDERSON GROUP	\$ 41,629.56
36	THE OWENS GROUP	\$ 86,761.80	71	THE CHAVEZ GROUP	\$ 41,526.36
37	EVANS INSURANCE AGENCY	\$ 84,018.60	72	THE WRIGHT GROUP	\$ 40,988.40
38	THE RIOS GROUP	\$ 76,994.76	73	THE SMITH GROUP	\$ 40,170.84
39	BUCHANAN INSURANCE GROUP	\$ 71,954.28	74	THE DUNHAM GROUP	\$ 40,056.96
40	THE ACTION TEAM	\$ 69,272.76	75	THE COLON GROUP	\$ 38,456.28
41	THE TAYLOR GROUP	\$ 67,281.98	76	THE PEREZ JR GROUP	\$ 38,101.56
42	THE MCCALLUM GROUP	\$ 66,207.72	77	THE ADAMS GROUP	\$ 37,637.16
43	THE GOMEZ GROUP	\$ 64,365.12	78	THE MUELLER GROUP	\$ 36,348.00
44	THE CONNELL GROUP	\$ 60,588.72	79	THE WITHERSPOON GROUP	\$ 35,645.88
45	THE JOHNSON GROUP	\$ 60,282.00	80	THE HOWELL GROUP	\$ 35,013.60
46	THE ARISTILDE GROUP	\$ 59,903.04	81	THE RIERA GROUP	\$ 34,867.92
47	THE HUNTER GROUP	\$ 58,406.64	82	THE COOK GROUP	\$ 34,023.72
48	THE COOPER GROUP	\$ 57,372.96	83	THE PEARSON GROUP	\$ 33,470.04
49	FINAL WISHES ADVISORS	\$ 53,294.04	84	THE MAKING MONEY & WEALTH BUILDING TEAM	\$ 32,760.68
50	THE ABDULLAH GROUP	\$ 52,427.52	85	THE ALVAREZ GROUP	\$ 31,978.80
51	THE MCGRAW GROUP	\$ 51,566.80	86	THE BUSH GROUP	\$ 31,110.60
52	THE SILVA GROUP	\$ 50,332.68	87	THE ABDULLAH GROUP	\$ 30,258.00
53	THE GURIRA GROUP	\$ 50,311.38	88	PRESTIGE INSURANCE GROUP	\$ 29,597.16
54	THE MCNAIR GROUP	\$ 49,993.08	89	THE TRAHAN GROUP	\$ 29,442.24
55	THE MERTZ GROUP	\$ 48,619.20	90	THE PHILLIPS GROUP	\$ 29,137.44
56	THE JOHNSON GROUP	\$ 47,621.88	91	THE CARBAJAL MARTINEZ GROUP	\$ 28,857.96
57	THE LANIER GROUP	\$ 46,875.28	92	THE CAGGIANO GROUP	\$ 28,440.48
58	MEMORIAL LIFE INSURANCE	\$ 46,154.64	93	THE DREAM TEAM	\$ 28,393.32
59	THE NIBBS GROUP	\$ 45,912.72	94	THE COHEN GROUP	\$ 28,191.24
60	THE CANYOCK GROUP	\$ 44,399.52	95	THE COBB GROUP	\$ 27,804.24
61	ALLEN DAVE GROUP	\$ 43,750.08	96	THE WILLIAMS JR GROUP	\$ 27,647.04
62	THE GOMEZ GROUP	\$ 42,451.40	97	THE POZO GROUP	\$ 27,278.40
63	THE CUEVAS GROUP	\$ 41,716.32	98	THE BLAKE GROUP	\$ 26,318.04
64	THE CALDWELL GROUP	\$ 41,550.48	99	THE CAREY GROUP	\$ 25,963.20
65	THE BOATWRIGHT GROUP	\$ 39,256.15	100	THE TURNER GROUP	\$ 25,611.72

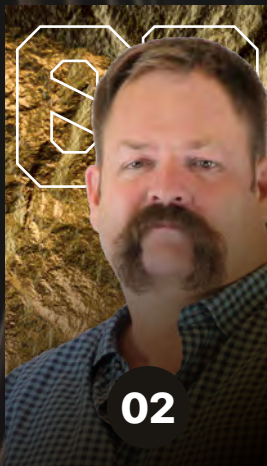
TOP 10 RECRUITERS

TOP RECRUITERS OF THE MONTH



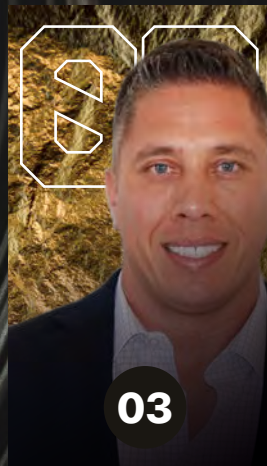
01

THE BLAKE
GROUP



02

FINANCIAL
LEGACY GROUP



03

THE PRICE
GROUP



04

LATINOS
UNIDOS



05

CONSOLIDATED
PLANNING



06

DAVIS
INSURANCE



07

REILLY LIFE
GROUP



08

THE LEGACY LIFE
INSURANCE GROUP



09

BARNES NAPIER
GROUP



10

THE WHITE
GROUP