

Us vs Them

We focus on quality and value - not being the cheapest, because you can't do both. Our offer isn't comparable to any others because ours involves a robust dealer-based warranty with Real-Time Monitoring & Response, and a bevy of important value additions which no other Generac dealer in the country offers.

The most important of these are:

- √ Canter's exclusive 10 Year bumper- to- bumper warranty*, maintenance, service, parts
 & labor. Everyone else just gives you the very limited manufacturer's five-year warranty
 select parts and labor for the first two years, then it's just select parts. No
 maintenance, no service, no labor or trip charge covered, etc.
- ✓ Real-Time 24/7 Monitoring & Response via 4G LTE cellular connection. We guarantee in your contract it works every time you need it to work and nobody else does that! Our Real-Time Monitoring & Response is the only way that's possible. Other monitoring plans just read your weekly/monthly report, or they tell you to do it via the Generac app. Without Canter, the only way you will know your generator isn't going to work when you need it is when you need it and it doesn't work. Proactive Real-Time Monitoring & Response is key.
- ✓ We will be with you every step of the way as long as you own your Generac Generator. Your Canter Experience Coordinator will schedule all aspects of your installation and oversee it; post install your account transitions into our Aftercare department whereby our team of experts monitor your generator and account from there on out. I will remain a point of contact as well.
- ✓ We always have generators in stock, Canter never runs out- delivery is swift and installation is as quick as permitting will allow. In addition, we keep a vast inventory of Generac parts on hand because Generac is notorious for being backordered and our customers wait for nothing. That's how we earned the **Power Pro Premier** designation.



✓ Our world class reputation and level of service & quality is unmatched and recognized by thousands of great Google/Facebook reviews, Generac Dealer of the Year multiple years, Home Depot Service Provider of the Year Award (over all their services and all of their providers in North America).

√ We have been in business since the 1950's and all we do now is Generac
generators, that's it. We are a Generac generator company and experts at what we do.
All of this makes for risk-free ownership for 10 years - nobody else provides that!

EXCLUSIVE 10 YEAR WARRANTY, MAINTENANCE, MONITORING & RESPONSE

We are the largest Generac dealer in the nation installing over 500 generators per month across 17 states (more to come in 2024), and we boast the only dealer-provided comprehensive warranty on the market. Everyone receives the manufacturer's warranty upon purchase and so will you; but our Canter Exclusive Warranty supersedes that of the manufacturer in coverage and term. Peace of mind means 100% dependability and we fully support its ultimate performance.

The First Year is free, after which time there will be a \$429 annual subscription for this service. It includes all the following:

- Full Parts, Labor, Service and Maintenance included
- *Modules, battery, ATS, and fuses are excluded
- Includes all maintenance as specified by Generac
- Remote Monitoring included (Our 4G LTE cellular connection to the generator provides 24/7 monitoring and proactive service response)
- Weekly Exercise included. We will run the generator for 5 minutes once a week to circulate the oil, check critical systems and ensure proper operational performance this does not interrupt your home's power supply.



- When customers subscribe to our annual maintenance after year one, Canter Power Systems will extend our bumper-to-bumper warranty, service, maintenance, Monitoring & Response for another 9 years. Real-Time Remote Monitoring & Response is what allows us to provide such a robust warranty with maintenance for a full decade at no cost to you because we keep it in tip-top shape at all times.
- Monitoring Only is available for \$100 annually.
- Annual Maintenance Only is available for \$329 annually





FREQUENTLY ASKED QUESTIONS

What does all this mean for you? Risk-free ownership for 10 years.

Is the Exclusive Canter Power Systems 10 Year Warranty transferable if I sell my home? Absolutely, we will formally transfer ownership and warranty upon your request and proper information.

How important is remote Monitoring & Response? It's absolutely critical to ensure that your Generac generator works every time you need it. Otherwise, without it, the only way you'll know your generator has a problem is when the power goes out and your generator doesn't work!

Can I opt out of the Canter ANNUAL MAINTENANCE subscription that applies after Year One? Sure, and you'll still have the limited Generac Manufacturer warranty- however, none of the extra coverage described above.

Who will be my point of contact after purchase? I will always be your point of Contact. Your Canter Experience Coordinator will also provide a point of contact during the installation phase. After installation your account will transition to the Canter Aftercare Team.

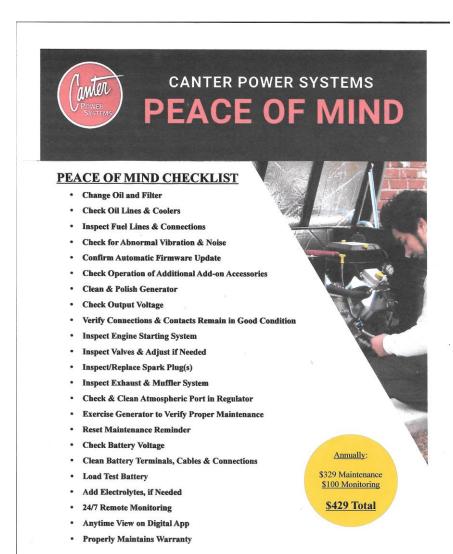
How loud is my generator? The Generac Guardian Series is the least noisy air-cooled generator on the market @ 60 decibels.

Do you have inventory? As the leading Generac dealer in America, we pride ourselves on being extremely proactive by ordering far in advance and beyond our actual requirements. We have three main warehouses in which we maintain a fully stocked inventory of not only generators but also Generac parts.

Does a Generac whole home generator add value to my home? Absolutely, as per the National Association of Realtors specifically a Generac brand whole home generator will add 5%-7% value to your home.

www.CanterPowerSystems.com





Includes our Bumper-To-Bumper Warranty*



FEATURES	LOCAL ELECTRICIAN	OTHER GENERAC DEALERS	(Power Systems)
Perpetual Inventory of Generators & Generac Parts			V
2 Week Delivery			✓
Over 400 Generators Installed Each Month			$\overline{\checkmark}$
10-Year Parts, Labor, Service, Maintenance Warranty			\checkmark
24/7/365 Real-Time Monitoring & Response			
Exclusive Generator Dealer for The Home Depot			\checkmark
Maintenance-On- Demand			
GENERAC Nobody performs like Canter Power Systems GENERAC POWER PRO			