Dr Davis McAlister



Dr Davis McAlister Speaker Menu

Keynotes

Workshops

From Homeless to High Performance
Great for motivating leaders and team members
hung in neutral

People are always searching for the **keys to success** outside of themselves when keys are within! Meet Dr. Davis McAlister, a man who defied all odds, turning **adversity** into **triumph**, and proving that the human spirit knows no boundaries. From the darkest corners of life to the brightest stages of success, Dr. McAlister will not only share his remarkable journey but also the invaluable keys that paved his way.

Get ready to unlock the doors to **achievement** as he imparts the very strategies that took him from a homeless teenager to a career in the military and then a beacon of accomplishment. But this is not just about one man's story. It's about igniting the **potential** within you and your **organization**. Get ready to learn, to evolve, to witness your **organization's transformation** from within. This is your chance to rewrite your narrative, to embrace the keys to **success**, and to unlock the potential that's been waiting.

Are you ready to be inspired? To unlock the doors to success? Prepare yourselves for a transformational experience like no other.

The Power of Persuasion:

Lessons from a Former Military Interrogator for Sales and Leadership Success

Do you struggle to close the sale? Do you struggle to connect with your team members? Are you unsure of when to say the right thing at the right time? Join us for an unforgettable presentation that will leave you on the edge of your seat.

In a world where persuasion is key, one former military interrogator reveals the secrets behind his extraordinary skills...Dr. Davis McAlister is not just any speaker; he's a master of influence, trust-building, and the art of asking the right questions.

Whether you are in sales or leadership, you will unlock secrets that can make your message irresistible, establish connections that lead to successful negotiations, learn to ask the right questions and truly listen, turn 'no' into 'yes' like a pro, learn strategies for success in diverse scenarios, and apply these skills with integrity.

Get ready for a game-changing experience that will redefine your approach to sales and leadership.

Success by Design

Do you hear all of the gurus that talk about being **successful**, but struggle to grasp the keys to achieving it? People will get bits and pieces of what it takes to achieve success, but never really get the full **instruction manual**.

This presentation will take you systematically through the 10 steps to finding success on your terms. When you leave, you will have a complete actionable plan toward finding success by your design!

Do You Have Any Change

In a world that is constantly **changing**, the workplace is not an exception. With change comes **fear of the unknown**, **anxiety** and **stress** with a dash of uncertainty about the future.

This presentation will take **leaders**, **managers**, and **team members** through the process of **change management**, the steps to reduce the stress and anxiety, and best practices for implementing those changes.

Lesson from a Former Military Interrogator for Sales and Leadership Success

If you thought that keynote was outstanding and leaves you wanting more, here is your answer! This presentation is an extension of Dr. McAlister's signature keynote where he will breakdown the **key components** that will enhance your **power of persuasion**

Using a step-by-step technique, leaders, sales people, and team members will define their strengths and weaknesses as effective communicators, develop an action plan for building relationships, and set a goal to be outstanding as an influencer!

I help Leaders find their next-level Success and Leadership by looking within!