

# Your Path to Homeownership

## Homebuyer Journey



### Pre-Qualification

Meet with a trusted lender. Learn your budget. Strengthen your position as a buyer.



### Property Search

Set up listing alerts. Define your must-haves. Never miss opportunities.



### Home Showings

Tour potential homes. Evaluate pros and cons. Find the perfect property.



### Offer & Contract

Submit offer(s). Negotiate terms. Sign a purchase agreement to secure the home.



### Inspections

Hire a professional inspector. Review their findings. Negotiate repairs or credits.



### Financing Approval

Complete loan underwriting. Secure financing. Prepare for closing costs.



### Closing Day

Sign final paperwork. Funds get disbursed. Receive keys to your new home!



*\*The Homebuyer Journey typically takes about 2 months from start to finish\**



# Your Path to Selling Your Home

## Home Seller Journey



*\*The Home Seller Journey typically takes about 2-3 months from start to finish\**

