



Akamai Intelligence LLC

CORPORATE CAPABILITY STATEMENT

Akamai Intelligence, LLC is a **Native Hawaiian Organization (NHO)-owned** small business based in San Diego, CA. Founded by a former Naval Information Warfare Center (NIWC) Pacific Commanding Officer, Akamai Intelligence focuses on the Federal Government and Department of Defense (DoD) markets. Having solved complex challenges at the highest levels in our Federal Acquisition community, we know **how** to navigate our Government and DoD's highly-regulated business processes. We know **what** problems our customers are trying to solve. More importantly, we have deep insights on the **why** behind our customer's decision-making and contract selection criteria....because we were the customer.

The inspiration of our logo came from the Native Hawaiians that sailed across the vast Pacific Ocean by observing the stars, currents and other natural signs. But they also relied on a trusted partner ('*iwa*) soaring high above to guide them. With an instinctive ability to find land, the '*iwa* enabled the Hawaiians to become the most adaptive seafaring explorers in the ancient world.

Meet the Founder and President



Mel Yokoyama
Captain, US Navy
Retired

Leadership Sets The Tone

As a **Native Hawaiian** that was born and raised on the Big Island of Hawaii, I hold sacred the trust and long-term investment our Federal Government and DoD customers have placed in us. They are relying on our wisdom (*akamai*) to chart the best course and speed to solve their problems. Our customers are not looking for complexity. They want simple solutions that solve their problems, on schedule, and at an affordable cost.

"Easy Button" for Contracting Officers

Native 8(a) Advantages

- Direct **Sole Source** Awards due to Native Hawaiian Organization (NHO) status
- Awards **cannot** be protested
- **\$100 million** sole source awards in DoD and Veteran Affairs, with no J&A

Core Capabilities

Advanced IT Services

- C4ISR Operations
- Agile Software Development
- DevSecOps and Software Factories
- Hybrid Cloud Integration
- Artificial Intelligence & Machine Learning

Cyber Security Services

- Risk Management Framework (RMF)
- CCORI Support
- CMMC
- NetOps / Situational Awareness
- Incident Response and Recovery

Managed IT Services

- Project Management
- Data Center Operations
- Systems Administration
- Service Desks and Help Desk Services
- IT Service Management

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DUNS: #117741002

CAGE: #8S G03

NAICS Codes: 541511, 541330, 541519

