Mel Yokoyama

CEO, Founder

Akamai Intelligence, LLC

Native Hawaiian-owned Service Disabled Veteran Owned Small Busines

EXECUTIVE SUMMARY

EXPERIENCE

- Retired U.S. Navy Captain (O-6)
- 28+ years of experience in Information Warfare, Signals Intelligence, C4ISR, Cyber, Department of Defense acquisition, and Foreign Military Sales (FMS).
- Served as Commanding Officer of the Navy's largest Information Warfare Center on the West Coast (NIWC Pacific). 2017-2020.
- Senior Advisor to Iraqi Minister of Defense, Baghdad.
- Principal Acquisition Program Manager, U.S. Navy Cyber Security and Cryptologic Program Office (PMW-130).

EDUCATION

- M.S. Systems Engineering (Information Warfare), U.S. Naval Postgraduate School
- B.S. Business Administration, Jacksonville University FL
- DoD Program Management Level III, Defense Acquisition University
- DoD Engineering Level III, Defense Acquisition University

SECURITY CLEARANCE

- TS/SCI eligible
- Issued Dec 2019 | Expires Dec 2025

CURRICULUM VITAE

CONSULTING LEADERSHIP

- Led business development plans for the U.S. Navy to meet DoD's information warfare technology requirements. Plan resulted in 600+ technical programs, 5,500 contract actions with obligations exceeding $1.3 billion, and capture of emerging C4ISR, cyber, and space technologies that solved DoD customer problems.
- Advised the Iraqi Minister of Defense on the integrity of the US foreign military sales (FMS) program, solidifying Iraq's agreement to procure $17.4 billion of US equipment. Paved the way to modernize antiquated Iraq equipment with 25+ large FMS contracts.
- Led the U.S. Navy's $115 million crypto modernization program through critical milestone reviews with the Under Secretary of Defense for Acquisition, Technology, and Logistics. Within 6 months of receiving approval, rebounded from a 10-month schedule slip, saving $10 million.
- Successfully accelerated the award of a U.S Air Force sole-source contract, fixing a critical software error on hundreds of crypto devices impacting DoD's Nuclear Command, Control and Communications infrastructure.
- Initialized foundational metric-based management of U.S. Naval Information Warfare Center Pacific's profit and loss, achieving P&L requirements for executing one of the Navy's largest Working Capital Fund of $2.8 billion.
- Led work in integrating, testing, and supporting complex systems in SIGINT, C4ISR, cyber, and space programs.

STRATEGY DEVELOPMENT

- Assisted U.S. Ambassador and provided counsel to the Iraqi Minister of Defense on U.S. Foreign Military Sales, Direct Commercial Sales, foreign military financing and security assistance program of $17.4 billion programs.
- Directed C4ISR, cyber, and space strategies for Iraqi Ministry of Defense, U.S. Strategic Command and U.S. Northern Command
- Consolidated 150 U.S. Navy' data centers into three modern Navy Enterprise Data Centers —saving $1.4 billion, while virtualizing over 17,000 physical servers and 30,000 legacy operating systems.

COMMAND, CONTROL, COMMUNICATIONS, COMPUTERS, INTELLIGENCE (C4I) LEADERSHIP

- Directed all Tomahawk Land Attack Missile (TLAM) C4I systems in the Western Pacific for U.S Strategic Command, including command and control, cybersecurity, and targeting requirements.
- Responsible for all C4I acquisition requirements for Naval cybersecurity and cryptologic programs. Led the Navy's largest cryptologic modernization effort to date, meeting all National Security Agency (NSA) mandates.

NAVAL OPERATIONAL AND JOINT MILITARY EXPERIENCE

- Served as senior advisor in the Office of Security Cooperation, U.S. Embassy-Iraq, providing direct access to the Iraqi Minister of Defense for U.S. diplomats, U.S. Secretary of Defense, and Chairman of the Joint Chiefs of Staff.
- Served as commanding officer of a Naval aviation squadron, deploying onboard the USS Bonhomme Richard (LHD-6) and USS Essex (LHD-2) with five Navy Expeditionary Strike Groups in the Arabian Gulf and Western Pacific.
- Deployed to the Mediterranean, Adriatic Sea, and Arabian Gulf onboard the USS John F. Kennedy (CV-67) and the USS Enterprise (CVN-65), flying over 200 C4ISR missions overland Bosnia-Herzegovinia, Afghanistan, and Iraq.