PRICING GUIDE

(% OF ORIGINAL RETAIL PRICE)

FURNITURE/DECOR

CLOTHING/SHOES

TOYS/BOOKS

20-50%

- Discount brands lower
- **Boutique Brands** higher
- Combine into sets!!
- Shoes depending on wear
- NEW 50%

- 40-60%
- Chairs, Stools, Toy Boxes higher
- Generic furniture lower
- Decor, bedding lower
- Take age into consideration!

- **30-60%**
- Wooden, educational toys higher
- Plush, books, puzzles lower
- Blocks/LEGO higher
- Ride ons, floor toys, outdoor higher

EQUIPMENT/GEAR

FEEDING, ETC.

SAFETY, MISC.

40-60%

- High chairs, strollers, gates, play yards higher
- Bath, bags, bouncers lower
- Full sets higher
- Take age into consideration!

30-50%

- Bottle cleaners. sanitizers, warmers higher
- Utensils, dishes, place mats lower
- Food making systems higher
- Breast Pumps **NEW**

40-70%

- Humidifiers. monitors, sound machines higher
- Child safety, changing accessories lower
- Pacifiers **NEW**
- Diapers and Wipes **SEALED**

This is a guide, you are welcome to price your items at whatever you feel is fair. Make sure to think about what YOU would want to pay. Price your items to SELL!

> HOW TO USE THIS GUIDE: ORIGINAL RETAIL X PERCENTAGE E X : \$10 X 40% = \$4 IS PRICE

