

CONSUMER RV PROGRAM GUIDE

Boats & Motors, Truck Campers & Trailers (including 5th wheel)

APPLICATION FEE/PPFC ON ALL CONTRACTS \$325.00



Effective June 26, 2026

MAX LTV OUT THE DOOR		95% LTV MSRP/JD POWER RETAIL	85% LTV MSRP/JD POWER RETAIL	80% LTV MSRP/JD POWER RETAIL	65% LTV MSRP/JD POWER RETAIL
MINIMUM LOAN AMOUNT	TERMS	710+ A+	709-680 A	679-660 B	659-620 *C
	24-72	9.00%	10.00%	11.00%	13.00%
\$25,000	84	9.50%	10.50%	11.50%	13.50%
\$25,001-\$74,999	120	10.50%	11.50%	12.50%	14.50%
\$75,000 & Above	180	11.50%	12.50%	N/A	N/A

MIN LOAN AMOUNT \$5K

NOW AVAILABLE!!

**45 days to first payment
preferred with option to
defer payment up to 60
days!**

.25% Rate Discount Program:

- Active-Duty Military or Veteran (Current Notarized Photocopy of Military ID or DD214 required).

GAP: Maximum \$1,400 (Copy of contract must be provided with package)

Warranty: (including maintenance plans):

- Maximum Backend Add-ons for A & A+ – 15% of MSRP or JD Power Retail or \$8,000 whichever is less.
- Maximum Backend Add-ons for B or less – 10% of MSRP or JD Power Retail or \$6,000 whichever is less.

Dealer Reserve:

2% for less than \$10,000

2.5% for \$10,000 to \$24,999

3% for \$25,000 to \$49,999

2% for \$50,000 and over

Reserve on all check for title deals will be paid with proceeds for vehicle at verification of lien placement. All deals must be in for funding, with all proper documentation, by 2:00 pm on the 2nd to last business day of each month.

MODEL YEAR & RATE RESTRICTIONS

- Model years older than 2021 are limited to 84-month term MAX
- SCU will not finance motor homes or towable units older than 2016

MAX LTV ADVANCEMENTS

- Advance limits include purchase price, tax, title and all back-end products. Out the door.
- LTV advance based on MSRP on New Recreational Vehicles (Never Titled) and JD Power Retail on Used.

BACK-END

- Approved adds include Warranty (min 2 yr. term), Pre-paid Maintenance, Credit Insurance, Tire/Wheel/Glass, Key & Theft.
- Refundable products only.
- GAP is included in MAX BACK-END allowances. (Copy of contract must be provided with package)

SERVING ADAMS, BROWN, BUTLER, CLERMONT, CLINTON, FAYETTE, GREENE, HAMILTON, HIGHLAND, PREBLE, MONTGOMERY & WARREN COUNTY RESIDENTS.



PROGRAM GUIDELINES

- All applicants must be eligible for Sharefax membership. Must be a U.S. citizen or permanent resident alien.
- **SERVING:** Those who live, work, or attend school in the following OHIO counties: ADAMS, BROWN, BUTLER, CLERMONT, CLINTON, FAYETTE, GREENE, HAMILTON, HIGHLAND, PREBLE, MONTGOMERY & WARREN COUNTY. We will no longer accept WORSHIP as a qualifier for Indirect.
- Sharefax accepts Equifax and TransUnion bureaus only.
- Approvals are good for 30 days. Any change in collateral, increase in advance or change in term requires a new approval.
- No Third Party (STRAW) purchase loans. No 3rd party assignments or POA applicants through indirect channel – vehicle must be titled in the name of borrower.
- Income verification required for loans greater than \$60,000 and Beacon scores less than 670. **Overtime is not accepted.**
- The minimum loan amount is \$5000, and the minimum term is 24 months.
- Must provide income verification on all Zero Score loans. Temporary employment is not acceptable. All income is subject to verification upon request – including Instant Approvals.
- (*) Sharefax does not offer rates for scores 659 or below on this program.
- Make, model, and size of boat along with motor and horsepower must be submitted in loan structure.

FUNDING PACKAGES - SEE RETAIL FUNDING CHECKLIST FOR A COMPLETE LIST OF REQUIRED DOCUMENTS

- Completed and signed membership card for all new members.
- Copy of Driver's License on all borrowers – names on all paperwork must match names on driver's license.
- Both borrower and co-borrower must be listed on the contract "BUYER" section.
- All vehicles (including off road) financed at Sharefax must have collision insurance coverage during the entire term of the loan with a max \$2,000.00 deductible. Winter waivers are not accepted.
- Buyers order, plus dealer invoice, and/or JD Power book out are required for funding.
- Copy of TransUnion or newer version of Equifax Bureau if score used to qualify buyer for better rate.
- Self-employed applicants require 2 years of tax returns/P&L statements as proof of income.
- **Sharefax Credit Union employees are not permitted to sign loan documents at the dealership.**
- Sharefax Credit Union prefers to have the first payment date **45** days after contract date or may defer payments up to **60** days.

Department	Contact	Phone	Fax	Email
INDIRECT LENDING MANAGER	HOLLY RENIER	(513) 753-2440 X8119 (513) 943-8032	(513) 752-1390	hrenier@sharefax.org
UNDERWRITERS	CARRIE HORTON	(513) 943-8033	(513) 752-1390	chorton@sharefax.org
	TYRELL PAXTON	(513) 943-8443		tpaxton@sharefax.org
LOAN PROCESSOR / FUNDING	EMILY BRAFFORD	(513) 753-2440 X8121 (513) 943-8029	(513) 752-1390	ebrafford@sharefax.org
DEALER DIRECT MANAGER	NEIL CLAYTON	513-260-7617	(513) 752-1390	nclayton@sharefax.org
LOAN PROCESSOR / FUNDING	ETHAN KOEHLER	(513) 943-8100	(513) 752-1390	ekoehler@sharefax.org
CONTACT INDIRECT LENDING		(513) 753-2440 X5507	(513) 752-1390	indirect@sharefax.org
PAYOFF QUOTES		(800) 733-1728 X5507	(513) 752-1390	indirect@sharefax.org

LIEN HOLDER INFO	FUNDING PACKAGES
SHAREFAX CREDIT UNION, INC. 604 IVY GATEWAY CINCINNATI, OH 45425 E-TITLE#: E01573	SHAREFAX CREDIT UNION, INC. 604 IVY GATEWAY CINCINNATI, OH 45245
Buying hours: M-Thu 9:00am–5:30pm, Fri 8:30am–6:00pm, Saturday 10:00am-6:00pm	

Applications can be entered via both DealerTrack® and RouteOne® application platforms.

Independent Dealers can log onto our custom application system at:

<https://dealers.loanspq.com/Login.aspx>