

Sanitech Services LLC

Towel & Cleaning Service Agreement

1. Service Areas:

Sanitech Services LLC provides services within Brandon, Tampa, and nearby surrounding cities.

2. Term & Cancellation Policy:

This Agreement is month-to-month and will automatically renew at the end of each week unless the Client provides a minimum of 7 days' written notice of cancellation prior to the renewal date. If proper notice is not given, the Client will be charged for one additional week of service.

Start Date: _____

3. Service Packages (Choose One):

☐ Package 1 – Towel Only

- \$20/day (6 days/weekly \$120)

- includes 30 towels per day

☐ Package 2 – Towel Only

- \$25/day (3 days/weekly 75)

- includes 30 towels per service day

☐ Package 3 – Towel + Cleaning

- \$30/day (6 days/weekly \$180)

- includes 30 towels per day + Cleaning twice a week

☐ Package 4 – Cleaning Only

- \$100/week-Cleaning 3 times per week

4. Add-On Services (Optional):

☐ Lavender Scent on Towels: \$5 per 30 towels

☐ One-Time Scheduled Cleaning: \$85

☐ 10 Extra Towels: \$7.50/day

5. Service Terms:

- Towels will be delivered daily or according to selected package.

- Towels must be placed in the pickup bin provided by Sanitech Services LLC before the next scheduled pickup.

- The same number of towels dropped off will be picked up the following day or after

business hours.

- Clean, folded towels will be dropped off on each scheduled service day.
- Cleanings will occur after business hours, coordinated between Client and Sanitech Services LLC.
- In the event of a missed scheduled delivery due to the fault of Sanitech Services LLC, either a credit will be applied or payment will not be processed for that day.

6. Towel Replacement Policy:

Lost, damaged, or broken towels outside of normal wear will be charged at \$1.00 per towel.

7. Liability Disclaimer:

Sanitech Services LLC is not responsible for any damages to property incurred during the provision of its services.

CREDIT CARD AUTHORIZATION FORM

I, _____ (Client Name), authorize Sanitech Services LLC to charge my credit card for the services selected in this Agreement.

Billing Information:

Name on Card: _____

Card Number: _____

Expiration Date: _____ CVV: _____

Billing Address: _____

City: _____ State: _____ Zip: _____

Transaction Preference:

☐ Daily Billing

☐ Weekly Billing

Signature: _____ Date: _____

Sanitech Services LLC - Business Plan Summary

1. Vision & Mission

Vision:

To simplify operations for personal care professionals by eliminating the time and effort spent on towel laundering and workplace sanitation.

Mission:

Deliver reliable, high-quality towel delivery and cleaning services that allow salons, barbers, spas, gyms, and medical offices to focus on what they do best—serving their clients.

2. Services Overview

- **Towel Delivery Services (Daily or Scheduled)**
 - **Cleaning Services (After-hours, customized schedule)**
 - **Add-ons:** Lavender scenting, extra towels, one-time deep cleans
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3. Target Market

- Salons
- Barbershops
- Spas and Massage Clinics
- Small Gyms and Fitness Studios
- Medical/Dental Offices

You're focusing on service-based businesses where appearance, cleanliness, and hygiene are non-negotiables.

4. Startup & Monthly Costs

- **Startup Costs:** \$1,000 (bins, towels, supplies)
 - **Monthly Operating Costs:** \$800–\$1,000 (laundry, gas, cleaning supplies, etc.)
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5. Pricing Strategy (Refined)

You want to cover expenses and build profit while staying competitive. Here's a simplified breakdown:

Package	Description	Weekly Price	Monthly Revenue (if 10 clients)
Towel Only (3x/week)	30 towels, 3x/wk	\$75	\$3,000
Towel Only (6x/week)	30 towels, daily	\$120	\$4,800
Towels + Cleaning (6x/wk towels, 2x/wk cleaning)	\$180	\$7,200	
Cleaning Only (3x/week)	No towels	\$90	\$3,600

Suggestions:

- Add a small discount for longer-term clients (3-month prepay = 5% off)
- Build in cost of bins, gas, detergent, etc.
- Set a minimum monthly spend (e.g., \$300) for clients

You can keep your current prices—they're competitive for solo operations, and scaling can come with efficiency later.

6. Revenue Goal: \$100,000/year

- **Breakdown:** ~\$8,400/month
- You'll need about 15 clients on the \$120/week plan, or a mix of package tiers
- Profitability increases with route optimization and batching loads

7. Marketing Strategy (To Get 10–15 Clients)

Here's how to attract your first customers:

A. Local Outreach

- Walk into salons/barbershops with a branded flyer and sample towel
- Offer a 1-week free trial or discounted first month

B. Referral Program

- "Refer a business, get \$25 credit" – simple and effective

C. Instagram & Facebook

- Show before/after of clean towels, behind-the-scenes folding, bin setups
- Use hashtags like #TampaSalon, #BarberLife, #SpaHygiene

D. Google Business Profile

- Essential for local search visibility (“towel service near me”)

E. Partnerships

- Local barber and beauty supply stores—leave flyers or team up
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8. Daily Operations Plan

- Morning towel drop-offs
- Evening pick-ups and cleaning
- Laundry rotation
- After-hours cleanings (2x/week if included)

Flyer Content Draft

Top Section: Logo + Tagline

Logo of Sanitech Services LLC

“Refresh. Sanitize. Simplify.”

Professional Towel & Cleaning Services for Your Business

Tired of doing laundry after a long day?
Let us handle the dirty work—literally.

We Serve:

- Salons & Barbershops
 - Spas & Massage Clinics
 - Gyms & Fitness Studios
 - Medical & Dental Offices
-

Our Services:

- Daily or Scheduled **Towel Delivery**
 - After-hours **Workplace Cleaning**
 - Customizable packages to suit your business
 - Lavender-scented towels available
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Packages Start at Just \$75/Week!

Ask about our free 1-week trial for new clients.

Why Choose Us?

- Always fresh, clean, folded towels
 - Sanitized, spotless spaces
 - No contracts, no hassle—month-to-month service
 - Locally owned & operated
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Contact Us Today!

Sanitech Services LLC

Serving Brandon, Tampa & surrounding areas

[Phone Number] | [Email] | [Instagram Handle]

www.SanitechServices.com *(optional)*

Ashley San Inocencio
Sanitech Services LLC
1507 Gulf Stream Circle #102
Brandon, FL 33511
Email: [YourEmail@example.com]
Phone: [YourPhoneNumber]
Date: [Insert Date]

To Whom It May Concern,

I am writing to express my strong interest in obtaining grant funding to support the launch and early-stage growth of my business, **Sanitech Services LLC**. We provide professional towel delivery and cleaning services tailored to salons, barbershops, spas, gyms, and medical offices in the Tampa–Brandon area.

Our services are designed to alleviate the time-consuming responsibilities that come with laundering and cleaning, especially for professionals who depend on clean and sanitary workspaces. With minimal competition in this niche market, Sanitech Services offers a timely and scalable solution to an ongoing industry problem.

I am currently seeking grant funding in the amount of **\$5,000 to \$10,000+** to support the purchase of supplies, marketing, cleaning equipment, and initial operations. This funding will allow us to reach our first 10–15 clients and lay the foundation for long-term growth and expansion.

Thank you for considering my application. I am excited about the opportunity to present this plan and hope to partner with you in bringing this essential service to life. Please feel free to contact me with any questions or requests for additional information.

Sincerely,
Ashley San Inocencio
Owner, Sanitech Services LLC