

Letter from the President 2016

As our world continues to face increasingly dangerous threats, instability, and national security challenges, KEM and Associates stays ever committed to our mission to support the warfighter and a strong national defense by creating tailored, high performance strategic solutions for our global clients. We remain dedicated to the highest performance and ethical standards as trusted advisors supporting aerospace, defense, and commercial missions globally.

We are excited about our achievements and progress made helping our clients evolve and succeed in their complex, high risk landscapes in 2015 including but not limited to the following: Consulted on **over 14 major defense programs**, completed **15 successful client training and/or corporate strategy development sessions**, produced over **32 KEM thought content pieces** as white papers, articles and case studies, **grew social media audience by 165%**, attended and/or presented at **over a dozen industry conferences**, **expanded our existing business client, board membership, and industry organization portfolio**, and ran **4th successful internship opportunity**.

KEM is well positioned for the future. We are positioned to meet our primary objectives of supporting the warfighter, strong top line growth, expanding globally, and strengthening our services and partnership offerings and corporate citizen footprint. Our flexible but effective implementation strategy has us on course towards meeting our near and long term objectives with current clients, new business opportunities, training, corporate citizenship, global partnership, and IT/cybersecurity infrastructure requirements.

We look forward to building upon our core competencies and strengths while creating even more impactful contributions to national defense and our proven, trusted collaborations, partnerships, and successes with each of you.



Kenneth E. Miller
Chief Executive Officer