

Survivor Needs Analysis Fact Finder

		Today's Date					
Client Information							
Name							
Address							
Date of Birth							
Tobacco User ☐ Yes ☐ No Last Used Tobacco							
Occupation	Annual Income						
Email Address							
Employer Name							
Business Ownership							
Phone: Home Office							
Spouse Information							
Spouse's Name							
Date of Birth							
Tobacco User ☐ Yes ☐ No Last Used Tobacco							
Occupation	Annual Income						
Email Address							
Employer Name							
Business Ownership							
Phone: Home Office							
Children Information							
Name	Date of Birth						
	·						
Health and/or Financial Considerations							

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Financial Information						
Assets			Liabilities/Cash Needs			
Life Insurance on Client	\$		Mortgage/Future Rent Fund		\$	
Life Insurance on Spouse	Insurance on Spouse \$		Auto Loans		\$	
Real Estate Investments \$		Educational Funds		\$		
Savings (Investments, IRAs,	\$		1	Final Expenses		\$
401k, etc.)	ď			Debts		\$
TOTAL	J				TOTAL	\$
Spouse Survives Client			Client Survives Spouse			
Income Objective	\$		1	Income Objective		\$
Spouse's Income	\$		(Client's Income		\$
Other Income (e.g., pension, Social Security*)	\$			Other Income (e.g., pension, Social Security*		\$
*For assistance with Social Security figures, you can go to https://www.ssa.gov/oact/quickcalc/.						
For Illustrations: Please send co Fax: (309) 63 Email: LifeSalo	6-0363	•				
☐ Please Quote Path Protector® Term Life Death Benefit: \$			Quote otector® of Premium Term	n Life	☐ Please Quote Path Protector	[®] Whole Life
erm Length: 10 Year 15 Year 20 Year 30 Year ate Class**:		Death Benefit: \$ Term Length: ☐ 20 Year ☐ 30 Year Rate Class**:		Payment Option: Continuous To Age 65 20 Pay Single Pay		
☐ Super Preferred☐ Preferred☐ Ultra Standard☐ Standard	☐ Prefer		Standard		Rate Class**: Preferred Standard	
Optional Riders:		Optional I	Riders:		Optional Riders:	
Additional Information: Additional		al Information: Additional		Additional Inform	Information:	

Note: This information is for quoting our products. Personal information is not released without authorization unless permitted by law. A copy of Illinois Mutual's privacy policy is available upon request.

Policy Form 614, Renewable Term To Age 95; Policy Form 617, Whole Life Insurance To Age 121 Policy Policy Form LRPT15, Term Endowment Life Insurance

Not available in AK, DC, HI, MT or NY. Coverage and availability may vary in other states.

For costs and details of coverage, limitations, exclusions and terms, contact Illinois Mutual.

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^{**}Consult the Life Underwriting Guide (Form A5664) for rate class criteria. Final rates are subject to individual underwriting results, which may vary from your selection on this form. Although we strive for accuracy, we reserve the right to correct quoting errors.