

# **MARKET MAKERS**

"The liquidity that
Market Makers provide
allows a stock to find its
fair price... It is
considered an Essential
Service in markets all
over the world."
- Bill Seaward, WD Latimer Co.

VLP brings trading Liquidity to your stock by narrowing your bid/offer spread, resulting in a guaranteed increase in Trading Volume

**Market Maker Results** 

**Increase in Trading Volumes:** 

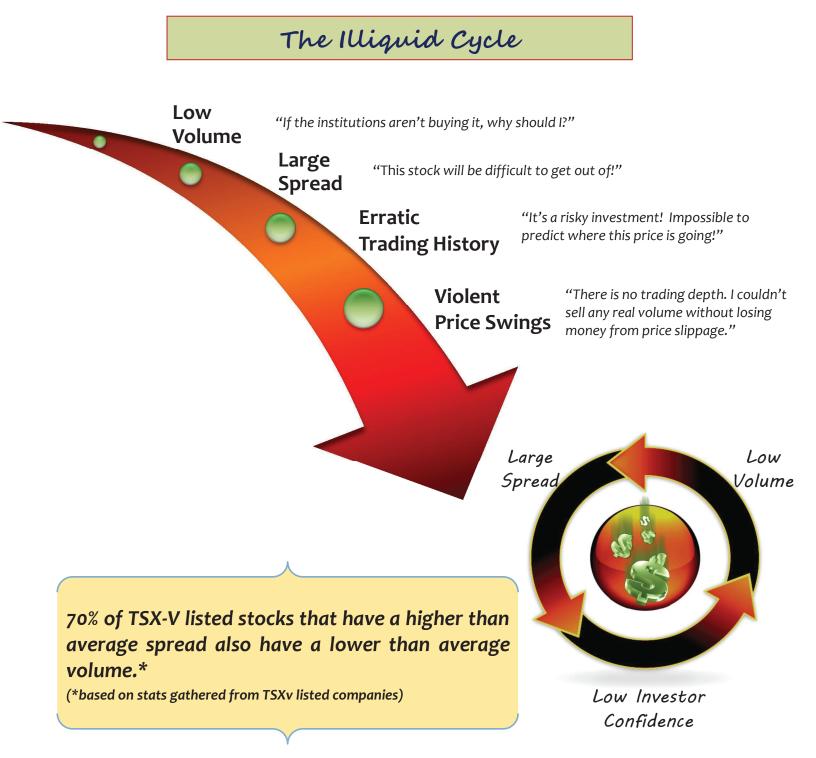
235,993 avg./day

**Stock Prices Increased:** 

241 % avg.

## Your Trading History Could be Holding You Back

An illiquid stock is a major obstacle that all growing companies must overcome. With a high spread and no trading depth, illiquid stocks do not generate the trading volume required to attract the attention of the institutional investor, making it difficult to compete for capital.



### The VLP/ WD Latimer

### **Market Making Experience**

"... We estimate that stocks with the highest bid-ask spread could gain 50% in value if, all else equal, spread is reduced to the level of the lowest spread stocks."

- Amihud Y., Mendelson H., 1986. "Asset Pricing and the Bid-Ask Spread" Journal of Financial Economics

#### WHAT WE OFFER

#### **EXPERIENCE.** CREDIBILITY. PERSONAL ATTENTION.

With a combined **50 YEARS OF MARKET MAKING EXPERIENCE**: Bill Seaward and his team are leaders in the industry

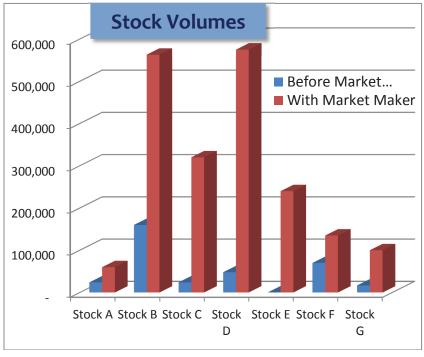
- ALWAYS in the market; participating on the bid and the offer, maintaining a CONSISTENT and reasonable SPREAD
- PROVIDE TRADING DEPTH to your stock, by maintaining open orders behind the best bid and offer
- VLP ASSUMES ALL TRADING LOSSES that may occur in the process of maintaining a narrow spread
- VLP TRACKS and MONITORS performance and PROVIDES detailed REPORTS and ANALYSIS for your Executive Team
- You have an OPEN LINE TO YOUR MARKET MAKER: With easy TWO-WAY COMMUNICATION you get timely analysis on your stock's activity while keeping your Market Maker up to date with your most current investor information.
- No Long Term Contracts

## TSX-V Stocks Now Using Market Makers\*



Avg. Increase: 241%

Highest Increase: 625%



Avg. Increase: 235,993

Avg. Vol. Before: 49,007 /day

Avg. Current Volume: 285,000/day

<sup>\*</sup>Statistics were taken from known TSX-V listed companies that began using a Market Maker in the last 15 months and had a minimum of 3 months activity