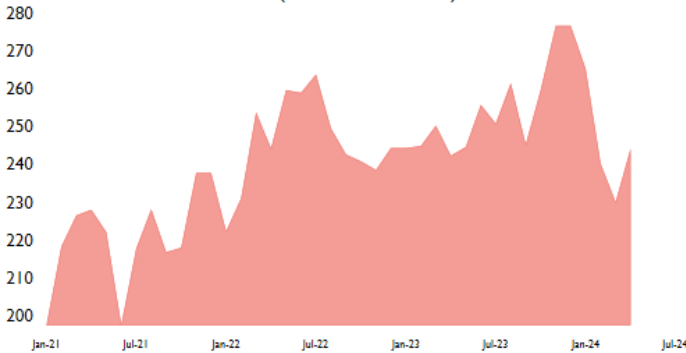




# Seller's Guide to Oak Hills, CA

3-Year Price Trend (PPSF in \$000s)



Median List Price Per Square Foot

**\$244 / sq. ft.**

**\$188 / sq. ft.**

Low Price

**\$489 / sq. ft.**

High Price

How Long Have Homes Been On MLS?

**50 Days** **+52%**  
Chg.YTY

How Many Buyers Pay Over List Price?

**40%** **+7%**  
Chg.YTY

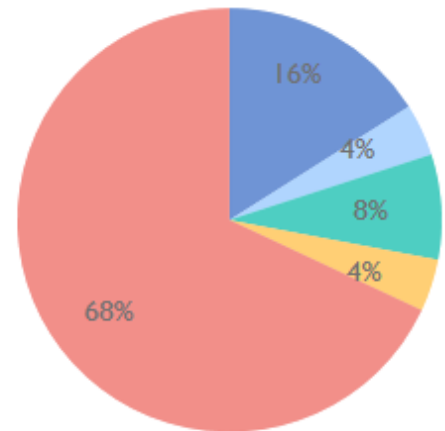
How Many Sellers Have Reduced Prices?

**28%** **+2%**  
Chg.YTY

Inventory by Days Active

Days on MLS

- 0-7 Days
- 1-2 Weeks
- 2-3 Weeks
- 3-4 Weeks
- 5+ Weeks



% of Listings Reduced, 3-Year Trend

