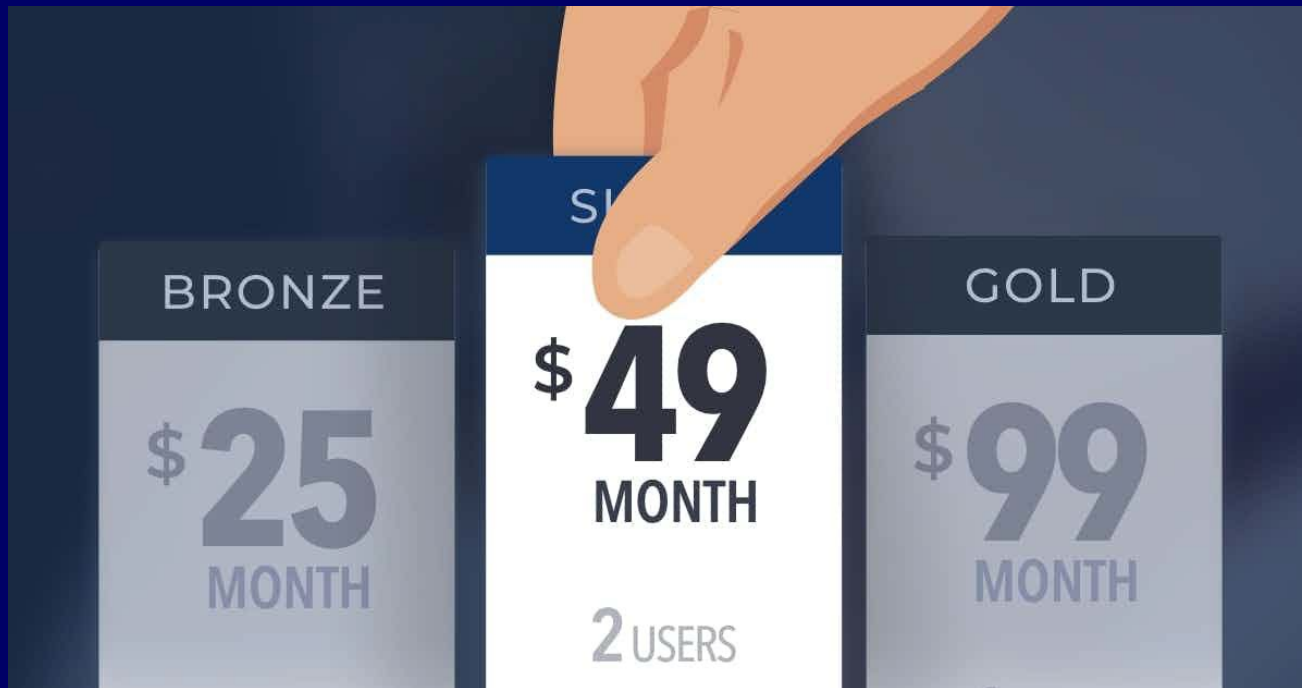
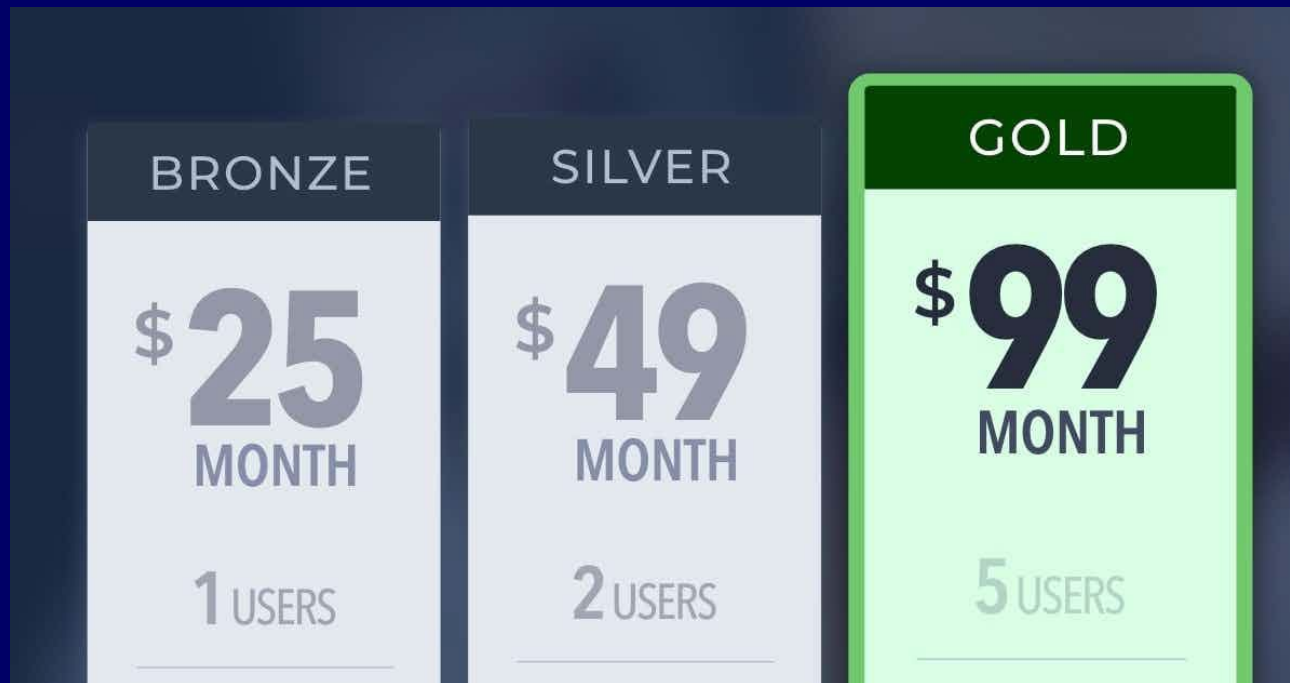


Increase Sales Just  
by the Way You  
Present the Price


# Place Your Target Plan in the Center




# Distinguish the Most Expensive Option



# Sort Prices From High to Low

Item A .....	\$10	
Item B .....	\$9	
Item C .....	\$8	

## Put \$ in Smaller Type

Item A .....	<b>\$10</b>	
Item B .....	<b>\$ 9</b>	
Item C .....	<b>\$ 8</b>	

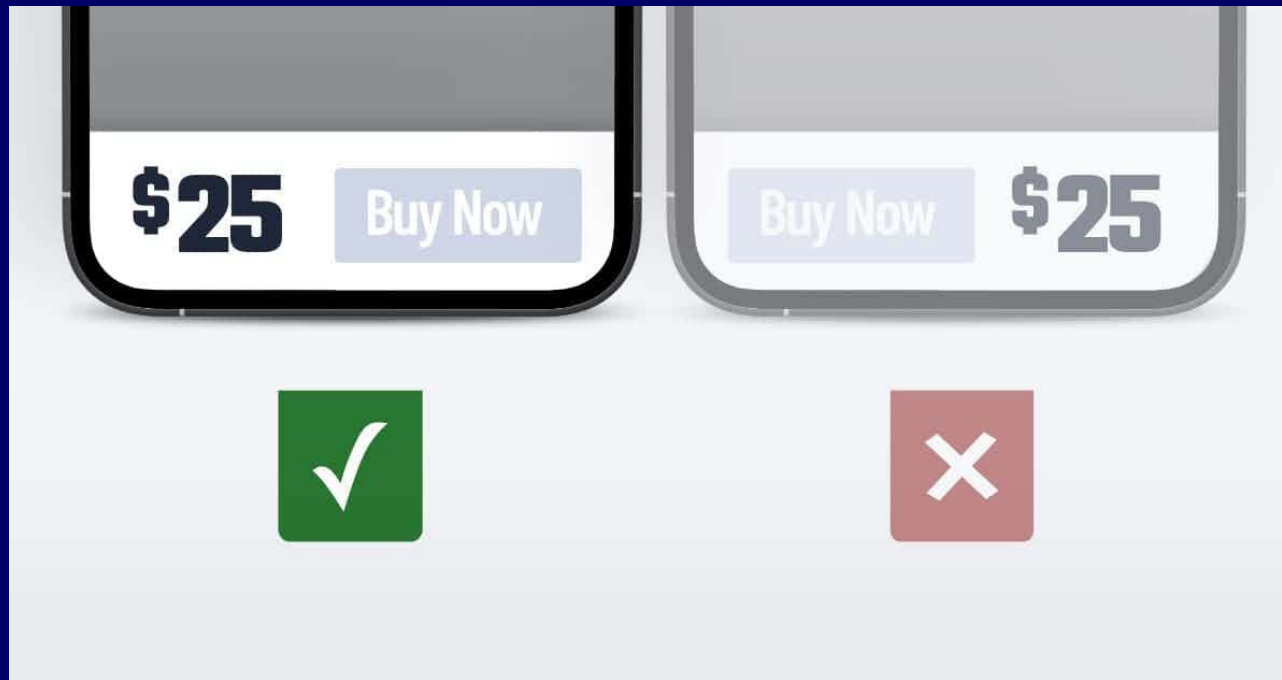
## Place “Small” Words Near a Price



## Remove Commas From Prices

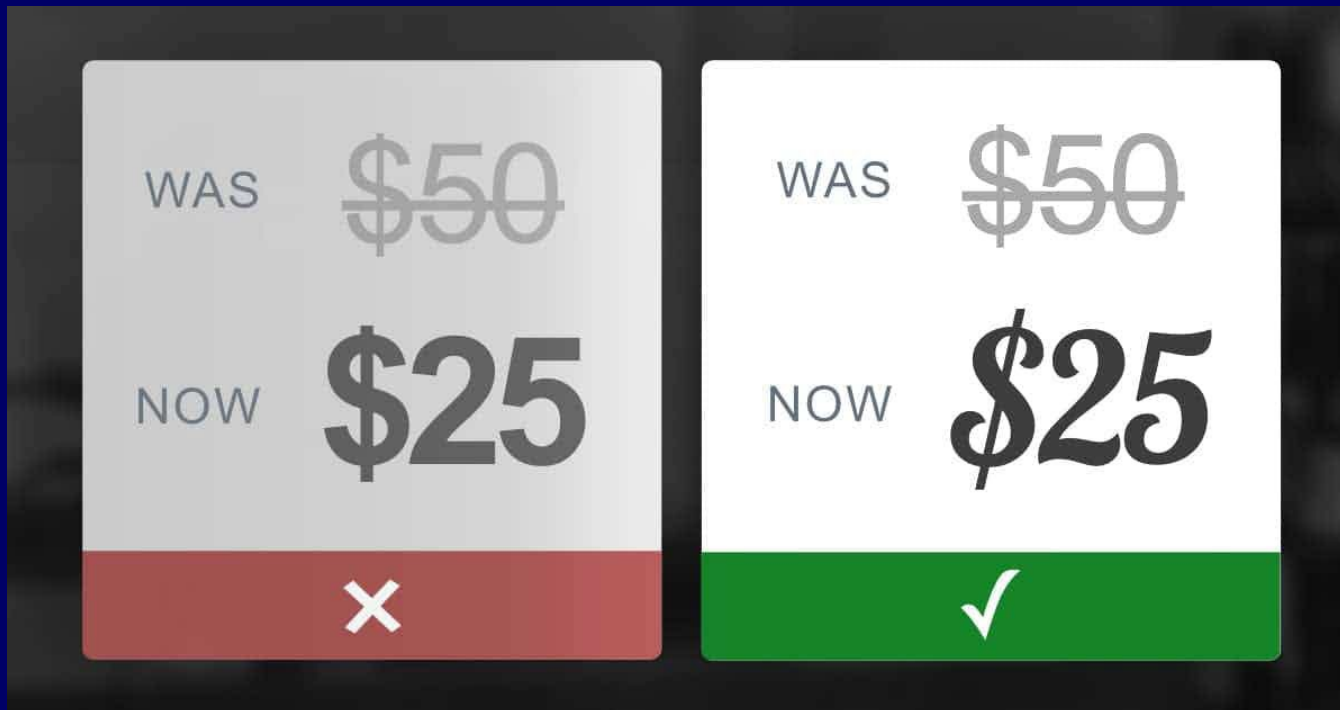


# Place Prices Toward the Left





## Display Discounts in Ugly Fonts



## Arrange Discounts in Tiered Amounts

**\$50 off \$150**

\$20 off \$50

\$5 off \$20

## Give Two Discounts in Ascending Order

**10% OFF**

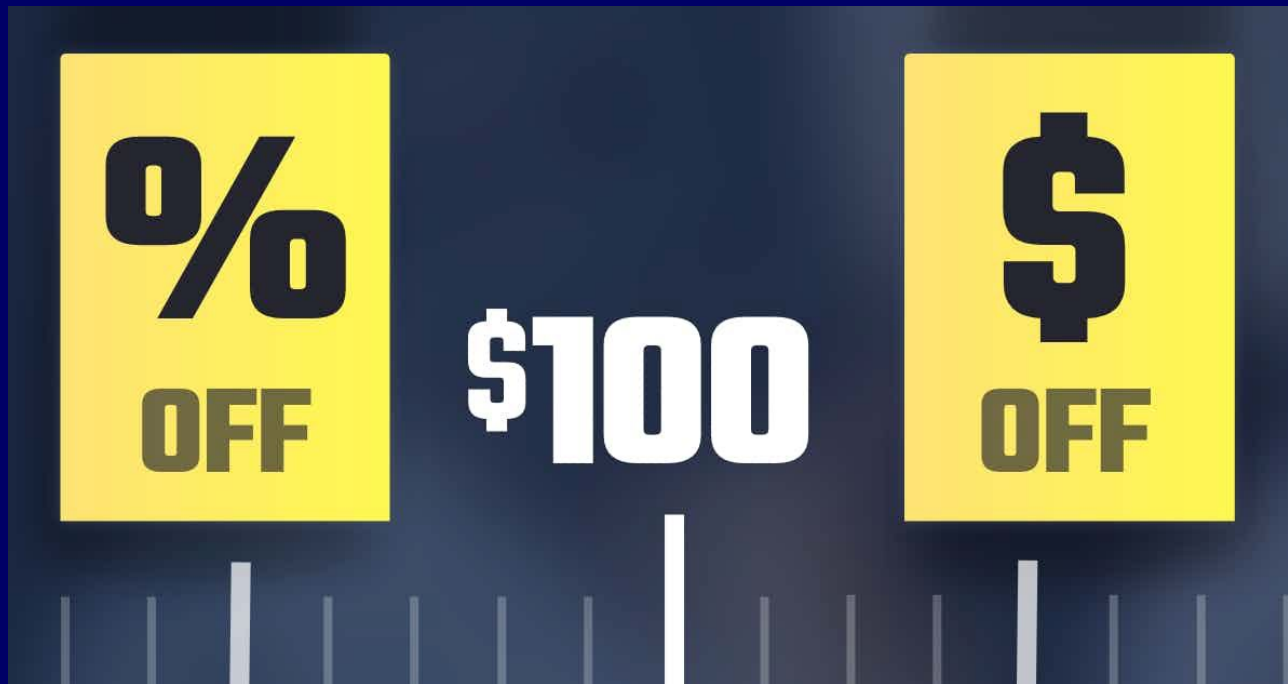
**...THEN AN EXTRA 40% OFF**

## **Provide a Reason for the Discount**



**Clearance**

## Give Percent Discounts Below \$100



# Reduce Every Digit in the Discounted Price

**ORIGINAL**

**\$685**

**SALE**

**\$560**

## Add Gap Between Original and Discount Price



# Make Discounts Different From Original Prices





# Attribute Bundle Savings to Weaker Items



**SAVE \$1 ON**



