Clovia McIntosh

Stamford, CT | (917) 783-3449 | iamclovia@gmail.com

Professional Profile

MBA in Analytics with experience as an entrepreneur, business coach, guest lecturer, substitute teacher, and program manager. Brings practical experience in small business development, financial services, staff supervision, and instruction for learners from diverse backgrounds. Interested in teaching Small Business and Entrepreneurship and Business Administration.

Teaching and Business Experience

Guest Lecturer | Heart and Purpose; University of Bridgeport Student Entrepreneur Center; M&T Business Accelerator | [Dates]

- Present practical entrepreneurship lessons to nonprofit, student, and accelerator audiences; adapt examples to participants at different stages of business development.

Technical Assistance Consultant | Black Business Alliance | [Start date]–Present

- Coach Connecticut business owners on business planning, goals, funding readiness, and commercialization.
- Use Word, Excel, and PowerPoint to prepare plans and presentations for entrepreneurs from varied backgrounds.

Founder and Chief Executive Officer | IRL Innovations LLC / Tubee Inc. | 2019–Present

- Led a consumer product from concept through design, manufacturing, safety testing, fundraising, and market launch.
- Developed customer education, partnerships, sales channels, and marketing for a collapsible infant to toddler bathtub.

Program Manager | Southeastern Employment Services, Old Lyme, CT | 06/2019–[End date]

- Managed staff schedules and caseloads, monitored admissions and discharges, and reviewed services with job developers and coaches.
- Evaluated consumers' abilities and employment needs using reports while maintaining confidential records.

Job Developer | Southeastern Employment Services, Old Lyme, CT | 12/2016–06/2019

- Built employer relationships to create job opportunities; trained incoming staff and supported job retention.
- Delegated work, provided feedback, and communicated policies and workplace safety requirements.

Substitute Teacher | Kelly Services, Hamden, CT | 11/2015–12/2016

- Implemented lesson plans, managed classrooms, maintained attendance and incident records, and followed school procedures.

Personal Banker | JPMorgan Chase, New York, NY | 06/2011–08/2014

- Built client relationships, explained financial products, processed transactions, and followed compliance requirements.

Education

Master of Business Administration, Analytics | University of Bridgeport | 2023

Bachelor of Science in Business Administration | University of Bridgeport | 2011

Selected Recognition

Student Entrepreneur of the Year, University of Bridgeport | President, Student Entrepreneur Center