SWBOA 2022 Annual Meeting

Budget & Dock Renovation Review

Agenda:

2019 & 2022 Audits

Vote on Resolution Review 2021 Results and 2022 Budget

Review Dock Renovation Project

Open for questions

2019 & 2020 Audits

2019 & 2020 Audits were completed in 2021

- Auditors had no findings
- Some cost needed to be adjusted to the proper cost category
- Each year had surplus earnings

To prevent a tax event due to surplus

 Board needs to approve a resolution to move excess funds to our operating account

Board Vote Required at Public Meeting

SWBOA 2022 Approved Budget

Bank Account Balances Year End 2021

• Operating: \$16,507.76

• Capital Reserves: \$19,480.57

Seawinds Boatowners Assoc. Final Budget 2022	Total Projected 2021	2021 Approved Budget	2022 Board Approved Budget
Income:			
Late Fee	1,800.00	0.00	0.00
Legal Fee Reimbursement	2,770.04	3,000.00	2,000.00
Annual Slip Fee	69,700.94	68,154.00	67,645.00
Miscellaneous Income	1,000.00	0.00	1,000.00
Interest Income	38.33	50.00	50.00
Total Income	75,309.31	71,204.00	70,695.00
Expense:			
Slip Allowance	0.00	2,279.00	0.00
Office Supplies-Other	662.74	1,100.00	1,000.00
D & O Liability	2,243.16	2,485.00	2,500.00
Package-Commerical	11,625.00	12,760.00	11,800.00
Workers Comp	1,055.04	1,100.00	1,100.00
Management Fee	3,500.00	3,500.00	3,500.00
Accounting/Audit	1,500.00	1,500.00	1,500.00
Legal Fees-General	5,737.00	5,000.00	4,000.00
Legal Fees-Collections	2,568.44	0.00	2,000.00
Maintenance-Docks	600.00	500.00	500.00
De-Icers	600.00	1,000.00	1,000.00
Plumbing/Water	544.68	300.00	500.00
Electrical Repairs	0.00	300.00	300.00
Federal/State Registration	35.00	35.00	35.00
Riparian Fees	18,976.00	18,100.00	19,000.00
City Taxes Paid	11,767.04	10,800.00	11,700.00
Contingency	2,000.00	1,545.00	1,050.00
Replacement Reserves	5,100.00	5,100.00	5,000.00
Allocate Reserve Interest	10.25	0.00	10.00
Electric	1,955.02	1,500.00	2,100.00
Water	2,066.08	2,300.00	2,100.00
TOTAL EXPENSES	72,545.45	71,204.00	70,695.00
Current Year Net Income/(loss	2,763.86	0.00	0.00

2022 Maintenance Fees

Due April 1, 2022

	2021	2022
Slip Size	Yearly Fee	Yearly Fee
25	\$1,267	\$1,267
35	\$1,773	\$1,773
45	\$2,279	\$2,279

Riparian Rights / Tidewater Lease

2021 - Renewed our Tidewater lease with state of NJ

In preparing for proper permits for the Dock Renovation Project

- Discovered that State maybe incorrectly charging us based on the original survey
- New survey indicated that the square footage used to calculate our fees was overstated by 8,602 Sq. Ft.
- Currently applying with the DEP to lower our fees based on new survey.
- Cost to do this is approximately \$5,000

Expected saving approximately \$5,692 per year.

Any Questions about Budget or Tidewater Lease?



Dock Quotes

					Monmouth Dock Works 3-27-21	Monmouth Dock Works 11-4-21	Twin Rivers Revised 3-13-21	Twin Rivers Revised 11-4-21	A&B Marine 3-2-21	A&B Marine 11-4-21
Main Doc	k Replacement									
	Dock A - 14 sec	tions			\$108,920	\$109,200	\$122,900	\$112,000	\$100,800	\$105,000
	Dock B - 11 sect	tions			\$85,580	\$85,800	\$96,450	\$88,000	\$79,200	\$82,500
					\$194,500	\$195,000	\$219,350	\$200,000	\$180,000	\$187,500
Piling Rep	lacement along N	Main Do	ocks							
	Dock A			21 Pilings	\$23,902	\$9,771	\$18,510	\$17,160	\$15,334	\$14,700
	Dock B			15 Pilings	\$17,073	\$6,979	\$12,570	\$11,520	\$9,643	\$10,500
					\$40,975	\$16,750	\$31,080	\$28,680	\$24,977	\$25,200
			Total Cost		\$235,475	\$211,750	\$250,430	\$228,680	\$204,977	\$212,700
-	New Decking, Hoo dded floats on 6		rails, 4							
	Dock A	12			\$0	Incl Above	\$13,800	\$24,900	\$0	Incl Above
	Dock B	9			\$0	Incl Above	\$9,200	\$16,600	\$0	Incl Above
					\$0	\$0	\$23,000	\$41,500	\$0	\$0
Plumbing	- Monmouth & A	&B inclu	uded above		\$0	\$0	\$8,150	\$5,940	\$8,150	\$0
										4
	Resurfaced - Do				\$0	\$9,125		\$12,600		\$5,882
Walkway	s Resurfaced - Do	CK B	T . 1 . 1 . 1 . 1 . 1 . 1 . 1 . 1 . 1 .	. 0	\$0	\$9,125		\$12,000		\$5,435
			Total Walk	way Cost		\$18,250		\$24,600		\$11,318
					4	40	4	4=	4	400.00
			Total Cost		\$235,475	\$230,000	\$281,580	\$300,720	\$213,127	\$224,018
					A&B Diff	(\$5,982)				
					Twin Diff	\$70,720				

Dock - Award Recommendation

- Monmouth Dock Works
 - Most reliable
 - Known Has done work for us in the past
 - Does quality work
 - Delivers on time
 - Has guaranteed price in writing
 - Independent references have recommended MDW over others

					Lowest Bid Mar 2021 East Coast & Tech Elec	Tech Electric Dec 2021	Electro Tech Electric Dec 2021	Chambers Electric Dec 2021	East Coast Electric Dec 2021
Electri	cal Quot	tes							
	Dock A - 13 Lights stand, 2 fire, 4 end lights			\$28,813	\$50,762	\$55,512	\$86,255		
	Dock B - 9 Light Stands, 2 Fire, 4 end lights		\$22,228	\$37,023	\$40,488	\$62,911			
					\$49,828	\$87,785	\$96,000	\$149,166	No Bid
			Bid Differen	nce			\$8,215	\$61,381	

Electrical Quotes Note Price increased \$37,957

Electrical - Award Recommendation

- Tech Electric
 - Known currently services
 Townhomes and Docks.
 - Is reliable
 - Does quality work
 - Delivers on time
 - Lowest cost provider
 - Has guaranteed price in writing



	2	2022 Dock Renovation Cost					
Main Dock Replace	ement						
Piling Replacement ale Docks	ong Main						
Fingers - New Decking rubrails, 4 cleats & ad on 6 docks	•						
Plumbing							
Walkways Resurfaced	- Dock A & B						
	Total Dock	Cost	\$230,000				
Electrical							
Dock A - 13 Lights star							
Dock B - 9 Light Stan			4				
	Total Elec	trical Cost	\$87,785				
Electrical Discount			-\$5,000				
Permits & DEP Fees			\$7,000				
Contingency Cost			\$11,715				
Total Cost		Total Cost	\$331,500				
	Со	st Per Slip	\$8,500.00				

Dock Project Recap

- Contracts will be signed this week and deposits will be issued
- Project start: February 1, 2022
- Project completion: May 1, 2022 or sooner
- Each member was assessed \$8,500 in 2021
 - First payment of \$4,500 was paid in September 15, 2021
 - Second payment of \$4,000 is due on January 15, 2022

Questions?