



**ECS ADVISORS**  
EXPORT CONTROLS & SANCTIONS

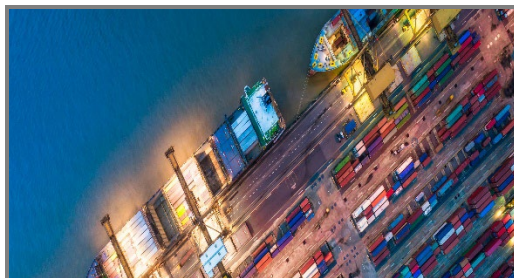
# INTERNATIONAL TRADE SERVICE OFFERINGS

*Export Controls and Sanctions Advisors LLC*

## Preparing for Trumps Tariffs and importing items to the U.S.

The Trump Administration has announced broad and sweeping changes to tariffs and foreign trade policies, indicating its intent to use global trade as a bargaining tool to promote U.S. economic interests. The White House's choice of what trade tool is used depends on a variety of geopolitical situations, national and economic security interests, and what specific outcomes are desired.

ECS Advisors' Trade Team knows this information can be overwhelming to navigate. With our small army of former government regulatory, enforcement, and intelligence officials, compliance experts, and experienced consultants — ECS Advisors' Trade Team offers decades of customs and trade expertise, delivering tailored guidance and support on:



**INDUSTRY SHOULD SEEK OUT  
EXPERIENCED ASSISTANCE TO HELP  
WITH COMPLICATED TRADE ISSUES**

**DUTY MITIGATION STRATEGIES**

**SUPPLY CHAIN SECURITY**

**VALUATION**

**TARIFFS**

**FOREIGN TRADE ZONES**

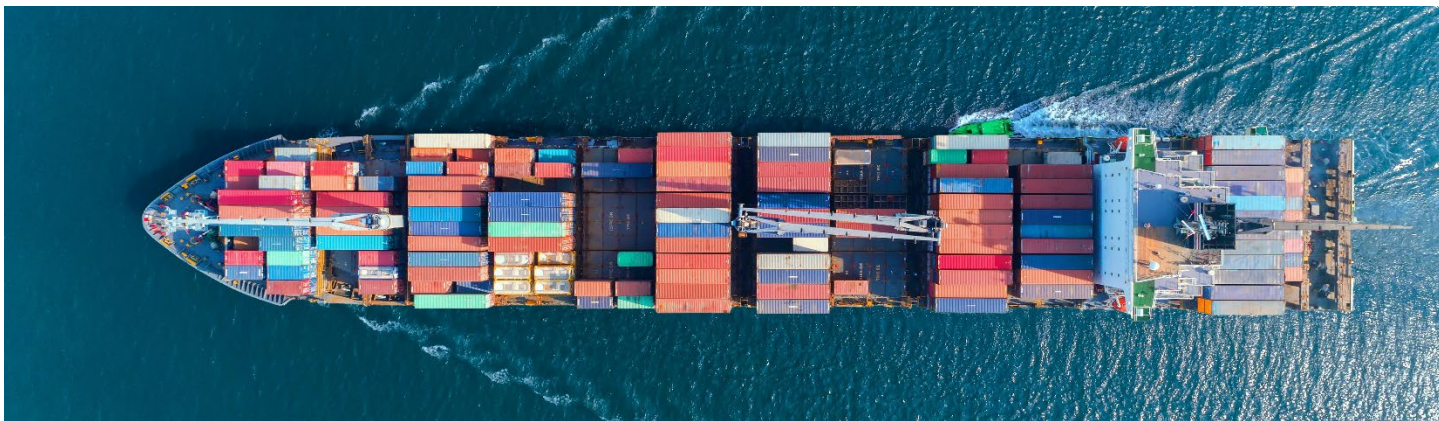


**CLASSIFICATION**

**IMPORT COMPLIANCE PROGRAMS AND ASSESSMENTS**

**ANTI-DUMPING AND COUNTERVAILING DUTIES**

**CUSTOMS AND BORDER PROTECTION (CBP) ENFORCEMENT ISSUES**



#### **ECS Advisors can:**

1. Provide industry stakeholders with a one-on-one holistic and comprehensive support network of our expert professionals with over 30 years of experience.
2. Assess and analyze current compliance and tariff programs, identify your exposures, and implement solutions.
3. Advocate on behalf of your company with U.S. Government and Partner agencies.
4. Customize service offerings to provide tailored solutions for resolving complicated trade issues.

**ECSA's Trade Team** maintains an average of 25-30 years of experience.

#### **Ann Shipherd, Trade Team**

Ann is an international trade and customs expert with over 15 years of extensive industry experience in imports, exports, customs, transportation, and trade compliance. Ann is a Licensed Customs Broker with a Juris Doctor from Stetson University College of Law. She possesses practical expertise to assist clients in every aspect of international trade.

[Ann.Shipherd@ecsadvisors.com](mailto:Ann.Shipherd@ecsadvisors.com)

#### **Brenda Barnard, Trade Team**

Brenda is an international trade consultant with over forty years of experience in sanctions, trade, customs, and supply chain security, focusing on the nuclear, aerospace, defense, and semiconductor sectors. She is a Licensed Customs Broker, Certified US Export Compliance Officer, and Certified Customs Specialist.

[Brenda.Barnard@ecsadvisors.com](mailto:Brenda.Barnard@ecsadvisors.com)

#### **Stephen Wilcox, CEO**

Stephen is the Chief Executive Officer (CEO) of ECS Advisors and possesses 30 years of experience in export controls, sanctions and international trade. Stephen served in the U.S. Government for 25 years in the regulatory, enforcement, diplomatic and intelligence communities and has worked with every related agency in the U.S. and with 70 governments around the world.

[Stephen.Wilcox@ecsadvisors.com](mailto:Stephen.Wilcox@ecsadvisors.com)

#### **Thomas Andrukonis, COO**

Tom is the Chief Operating Officer (COO) of ECS Advisors and for the last 45 years, he has worked with global companies in export controls, sanctions and international trade. With 41 years of U.S. Government service, Tom has worked with nearly every agency in the U.S. affiliated with international trade.

[Thomas.Andrukonis@ecsadvisors.com](mailto:Thomas.Andrukonis@ecsadvisors.com)

Export Controls and Sanctions Advisors LLC ("ECSA") is a global consulting firm established in the U.S. by former government officials. ECSA assists clients using critical thinking skills derived from decades of government, legal and industry experience to offer a truly holistic approach to advising clients.

