



Economic Impact Validation and Attribution

The Minnesota SBDC is evaluated and funded based on the economic impact we help our clients create. This brief questionnaire requests that you report outcomes you created in your business with the help of the SBDC. The SBDC's assistance may have ranged from assisting with your business plan, reviewing your financials, marketing or market research, preparing a loan package, developing growth strategies, or in other ways.

Congratulations on your successes and thank you for letting us be a part of your growth!

Date _____ SBDC Consultant _____

Business Name _____ Client Name _____

I verify that the Minnesota Small Business Development Center (MnSBDC) played a role (directly or indirectly) in our organization achieving the following economic impacts:

- ☐ Started business on _____ (date) – OR – Purchased business on _____ (date)
of Full Time Employees: _____ # of Part Time Employees: _____
Average wages of jobs impacted: _____

- ☐ Raised the following **funds** from the sources below:

Source	Institution	Total \$ Amount
Owner Investment (equity)		
Debt Financing (e.g., commercial bank; non-SBA loan)		
SBA Loan 7a		
SBA Loan 504		
SBA Microloan		
Equity raised from outside investors		
Grant		
Other sources:		
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

- ☐ Annual sales: \$ _____
- ☐ Increased sales: \$ _____
- ☐ Began to export to these new countries _____; _____; _____

Sign Name Below

Date

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