

2025 PARTNERSHIP OPPORTUNITIES Each home we build carries a piece of our legacy, but deeper fulfillment comes from the influence we have on the industry itself. The real reward lies in shaping its future and contributing to a higher standard for generations to come.



# About Our Company

An educational hub for students and construction professionals, providing hands-on training in building science, energy efficient systems, and elite craftsmanship techniques. By offering specialized programs taught by industry leaders and experts, we aim to elevate the quality of the built environment and fill the growing demand for skilled tradespeople.

Business Structure: 501(c)(3) Nonprofit Organization Location: 2101 W 43rd Avenue, Kansas City, Kansas

Website: performancetradecraft.org

# Market Analysis

The construction industry is undergoing significant transformation driven by the combination of intense housing demand, regulatory pressure, and a shortage of labor. At the same time, there are limited opportunities focused on the specialized training necessary to address current gaps in elite tradecraft and building performance education.

#### **DEMAND**

Consumer demand is not only for increased inventory but also for more energy-efficient, durable and sustainable buildings.

#### **REGULATORY PRESSURE**

Adoption of stricter energy codes across the country is driving an necessity for contractors to have an understanding of building science and advanced construction technologies.

#### **LABOR SHORTAGE**

Not only are we seeing high numbers of the construction workforce retire, for every 5 that leave - only 1 is joining. Thus the growing demand for skilled tradespeople.





## Mission

To empower builders, trades professionals and the next generation of craftspeople to create more efficient, sustainable, and high-performance buildings through advanced building science knowledge and trade specific skills.

# This is a calling we have no option to ignore.

## PERFORMANCE TRADECRAFT

What we stand for is what we offer.

## **Performance**

Applying science to the challenges elite builders are facing in today's built environment.

## **Students**

More than education, we're offering kids the opportunity to see a life for themselves in the building industry.

## **Tradecraft**

Encouraging artistry within the industry. Teaching the details and techniques necessary to master the craft.

## Educational Offering PERFORMANCE

For elite builders targeting higher performance standards, these courses take building science principles and apply them to the challenges of the current built environment. Taught by today's leading building science voices and building diagnostic professionals, participants will get hands on experience in how to activate the science.

3 day sessions 24 times a year small class sizes

## Educational Offering TRADECRAFT

For tradespeople targeting higher level of execution, these courses teach the detail and technique to take carpentry, electrical, and mechanical systems to an elite level. Taught by today's leading craftspeople, participants will get hands on experience in how advance their skills and elevate their craft.

3 day sessions 14 times a year small class sizes

# Educational Offering STUDENTS

For kids, we're introducing an experience that allows them to get hands on training while gaining exposure to an industry that holds a world of possibility for them. Alongside the industry's most talented, they will see how fulfilling a career in building can be.

4 weeks dedicated to high school students. 2 weeks dedicated to elementary students.

## Competitive Advantage

NICHE — Focus on building science and energy-efficient construction techniques

INSTRUCTORS

High-caliber instructors who are recognized leaders in their respective fields.

**COMMUNITY** 

Strong engagement through outreach programs for K-12 students and partnerships with industry leaders.



We don't tell people how awesome this work is. We have to change that. These are careers to aspire to.

# Opportunities

Join us in empowering the next generation of trade professionals. Each level of participation brings you closer to the programs, the professionals, and the purpose.

**FOUNDERS** 

\$80,000

**PARTNERS** 

\$50,000

**SUPPORTERS** 

\$ 25,000

**FRIENDS** 

\$10,000

At our most elite level of support, you will be instrumental in the success of our program and our ability to empower today's and tomorrow's industry professionals.

- Recognition on entry signage
- Product literature placement
- Tag on all organic social posts
- 8 dedicated social posts/year
- Organic inclusion in coursework
- Week reserved for custom class
- Dedicated partner page on website
- 1 Free webinar/year
- 25% Discount on services
- Co-branded swag
- Logo included on any printed coursework materials
- Logo included on any digital communications

+\$20,000

Naming rights on spaces - Classroom, Shop, Studio Category Exclusivity

5 year contract @ \$70k for four subsquent years

## SUPPORTER

\$ 25,000

- Recognition on entry signage
- Product literature placement
- Tag on 10 organic social posts
- 6 dedicated social posts/year
- Organic inclusion in coursework
- Mention on main supporter page
- 1 Free webinar/year
- 15% Discount on services

- Recognition on entry signage
- Product literature placement
- Tag on 8 organic social posts
- 6 dedicated social posts/year
- Organic inclusion in coursework

## FRIENDS

\$10,000

## SERVICES

- Recognition on entry signage
- Product literature placement
- Tag on 2 organic social posts
- 2 dedicated social posts/year

- Voice of customer facilitation
- Product launch event/feedback
- Customer surveys
- Studio rental
- Custom webinars
- Custom content creation How-to videos, testimonials, social content





# ThankYou

## Appendix

## Educational Offering

We provide both foundational and advanced training in building science, energy efficient systems, and elite craftsmanship techniques - all taught by industry leaders and experts.

24 Weeks of Building Science training for builders, designers and tradespeople

16 Weeks of trade specific training in advanced technique and elevated craft

4 weeks of classes for high school students - trade specific training

2 Weeks of free-to-attend sponsored summer camp for elementary students.

## Program Details

#### **Building Science**

Water management, air sealing, moisture control, insulation, and efficiency

#### Homebuilding

Residential construction practices including preconstruction services, business structure and operations, selling high performance, and site management

Construction Details: Building Science-Based Design Design details to improve home performance

### HVAC and IAQ

Supplying comfort, health and efficiency

#### Plumbing

Best practices, system design and layout, and energy-efficient hot water delivery

#### Electrical

Smart home technologies, lighting and controls

#### Remodeling

Residential remodeling techniques with an emphasis on performance

### Historical Architecture and Design

Understanding and integrating historic design into new construction homes and renovation projects

#### Trim Carpentry

From installing doors to custom woodwork and cabinetry techniques

Construction Details: Building Science-Based Design Design details to enhance durability and improve home performance

#### From Energy Code to Passive Strategies

Navigating the current building codes as well as energy code and integrating passive design principles

The Business of Programs: Tax Incentives to EPA Energy Star Understanding tax incentives and energy-efficient programs