



Money Grant Writing: The Hiring Decision

Do you know who or how to hire for grant proposals that get funded?

Hire a results-driven, experienced grant writer.

- An experienced grant writer is cost-effective, focused, and is adept with proposal saturation and diversification.
- An experienced grant writer meets deadlines every time. A good grant writing consultant prepares the proposal with ample time for your review and revisions well-ahead of the submission deadline.
- An experienced grant writer has practical understanding of multiple funding opportunities and formats, as well as online grant management systems.
- An experienced grant writer knows what is required for a complete and comprehensive submission, even if the organization is not grant-ready.
- An experienced grant writer conducts research and prioritizes funding opportunities based on that research AND your organization's development strategy.
- An experienced grant writer interviews you and/or key organization leaders and staff to become familiar with the mission, program/project, history, and needs of your nonprofit rather than sends you an extensive questionnaire to complete.
- An experienced grant writer is willing and available to follow-through to the reporting stage of the funding partnership.

When making grant writer hiring decisions, you should:

- Consider a freelance grant writer or independent contractor than adding an employee to your payroll
- Ask open-ended questions
- Conduct interview for hiring by phone, video conference, or in-person (because email exchanges do not provide tone or context of responses to your questions and allows an imposter to find the best responses from someone else's experience disclosed on the internet)
- Not pay based on a commission from the amount of an awarded grant because it is illegal and unethical
- Verify online, inquire about testimonials, ask for proposal samples completed by the grant writer (even if the grantee's information is redacted)
- Never partner with a volunteer grant writer because well-intended is not the same as well-experienced
- Ensure the grant writer has familiarity with content for the programs/projects and activities in which your organization is engaged

For more information about



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Contact the experienced grant writer – Tarra Nystrom, MBA

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